

Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

Single Family

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	9	17	+ 88.9%	155	221	+ 42.6%
Pending Sales	6	11	+ 83.3%	104	124	+ 19.2%
Closed Sales	5	12	+ 140.0%	100	113	+ 13.0%
Median Sales Price*	\$1,010,000	\$2,037,500	+ 101.7%	\$1,621,500	\$1,750,000	+ 7.9%
Percent of Original List Price Received*	94.8%	95.5%	+ 0.7%	98.5%	96.9%	- 1.6%
Days on Market Until Sale	18	35	+ 94.4%	32	32	0.0%
Inventory of Homes for Sale	22	34	+ 54.5%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

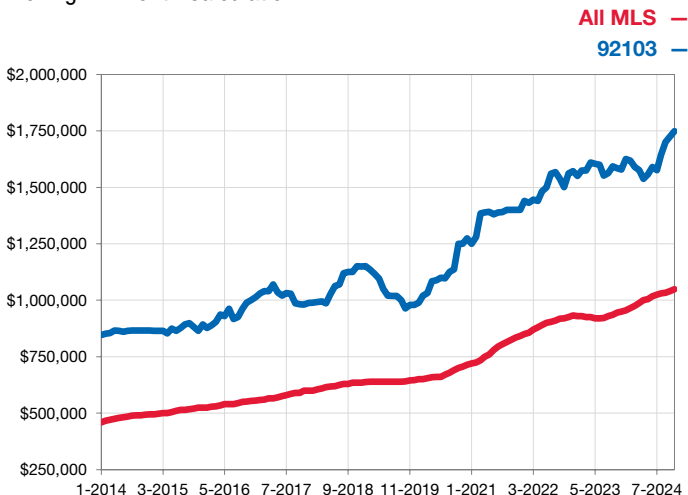
Townhouse-Condo

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	22	25	+ 13.6%	264	355	+ 34.5%
Pending Sales	14	17	+ 21.4%	199	199	0.0%
Closed Sales	18	20	+ 11.1%	194	195	+ 0.5%
Median Sales Price*	\$862,500	\$623,500	- 27.7%	\$777,500	\$763,325	- 1.8%
Percent of Original List Price Received*	96.7%	95.5%	- 1.2%	99.7%	97.7%	- 2.0%
Days on Market Until Sale	32	41	+ 28.1%	21	27	+ 28.6%
Inventory of Homes for Sale	30	54	+ 80.0%	--	--	--
Months Supply of Inventory	1.7	3.1	+ 82.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

