

Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

Single Family

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	14	23	+ 64.3%	50	60	+ 20.0%
Pending Sales	10	13	+ 30.0%	19	43	+ 126.3%
Closed Sales	11	11	0.0%	15	39	+ 160.0%
Median Sales Price*	\$1,566,000	\$1,925,000	+ 22.9%	\$1,425,000	\$1,650,000	+ 15.8%
Percent of Original List Price Received*	99.3%	93.7%	- 5.6%	98.0%	96.0%	- 2.0%
Days on Market Until Sale	30	64	+ 113.3%	29	44	+ 51.7%
Inventory of Homes for Sale	29	32	+ 10.3%	--	--	--
Months Supply of Inventory	3.6	2.5	- 30.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

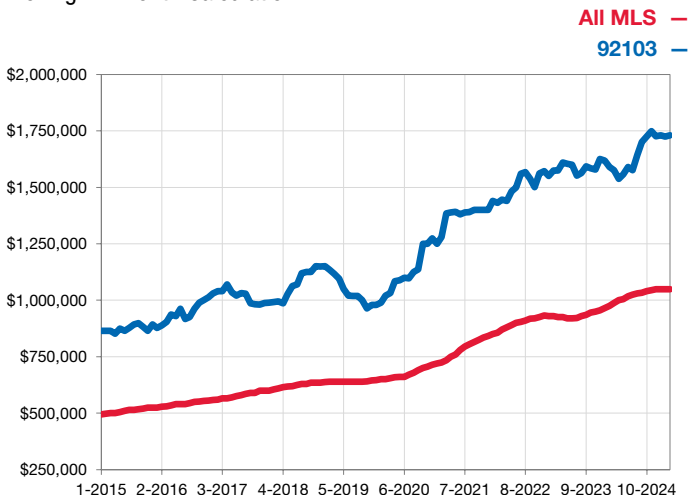
Townhouse-Condo

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	34	34	0.0%	87	108	+ 24.1%
Pending Sales	22	22	0.0%	57	64	+ 12.3%
Closed Sales	21	24	+ 14.3%	51	57	+ 11.8%
Median Sales Price*	\$760,000	\$732,500	- 3.6%	\$790,000	\$850,000	+ 7.6%
Percent of Original List Price Received*	99.7%	97.8%	- 1.9%	98.7%	97.8%	- 0.9%
Days on Market Until Sale	21	37	+ 76.2%	24	41	+ 70.8%
Inventory of Homes for Sale	36	58	+ 61.1%	--	--	--
Months Supply of Inventory	2.1	3.2	+ 52.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

