

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

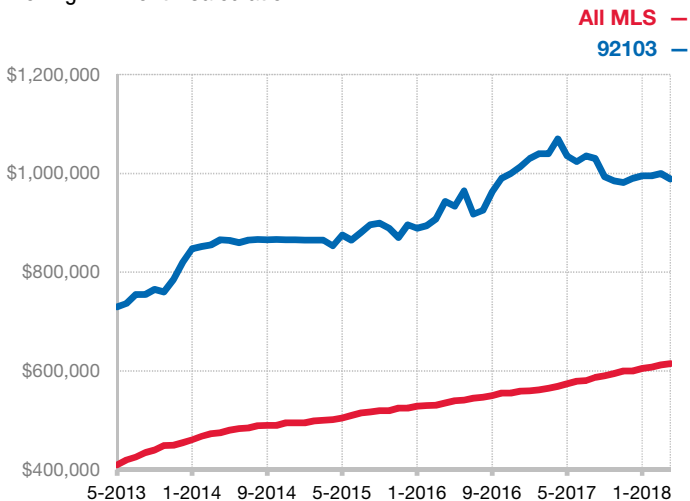
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	31	20	- 35.5%	97	96	- 1.0%
Pending Sales	20	21	+ 5.0%	56	64	+ 14.3%
Closed Sales	8	10	+ 25.0%	45	44	- 2.2%
Median Sales Price*	\$1,347,000	\$1,137,500	- 15.6%	\$1,030,000	\$1,030,000	0.0%
Percent of Original List Price Received*	96.6%	90.4%	- 6.4%	95.0%	95.1%	+ 0.1%
Days on Market Until Sale	8	70	+ 775.0%	53	49	- 7.5%
Inventory of Homes for Sale	55	43	- 21.8%	--	--	--
Months Supply of Inventory	4.4	2.7	- 38.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	27	45	+ 66.7%	156	168	+ 7.7%
Pending Sales	30	27	- 10.0%	115	95	- 17.4%
Closed Sales	31	16	- 48.4%	100	81	- 19.0%
Median Sales Price*	\$465,000	\$615,000	+ 32.3%	\$499,950	\$525,600	+ 5.1%
Percent of Original List Price Received*	98.0%	99.1%	+ 1.1%	97.5%	98.6%	+ 1.1%
Days on Market Until Sale	19	23	+ 21.1%	43	25	- 41.9%
Inventory of Homes for Sale	60	63	+ 5.0%	--	--	--
Months Supply of Inventory	2.1	2.5	+ 19.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

