

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

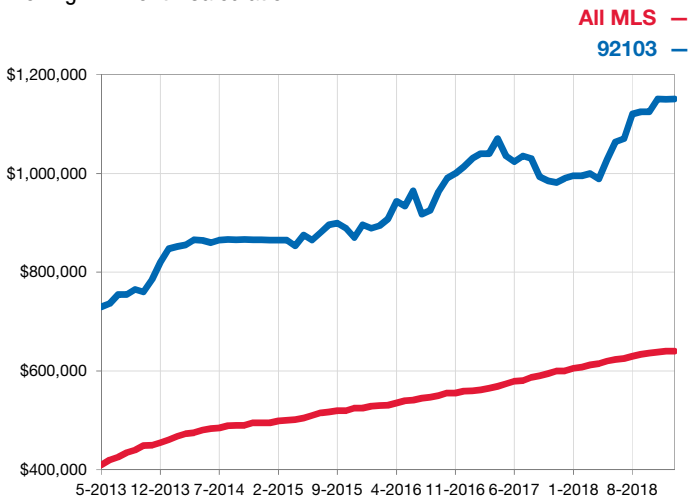
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	26	56	+ 115.4%	26	56	+ 115.4%
Pending Sales	14	12	- 14.3%	14	12	- 14.3%
Closed Sales	9	7	- 22.2%	9	7	- 22.2%
Median Sales Price*	\$785,000	\$950,000	+ 21.0%	\$785,000	\$950,000	+ 21.0%
Percent of Original List Price Received*	96.1%	95.6%	- 0.5%	96.1%	95.6%	- 0.5%
Days on Market Until Sale	42	57	+ 35.7%	42	57	+ 35.7%
Inventory of Homes for Sale	40	63	+ 57.5%	--	--	--
Months Supply of Inventory	2.6	4.8	+ 84.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	45	45	0.0%	45	45	0.0%
Pending Sales	22	15	- 31.8%	22	15	- 31.8%
Closed Sales	20	11	- 45.0%	20	11	- 45.0%
Median Sales Price*	\$464,500	\$590,000	+ 27.0%	\$464,500	\$590,000	+ 27.0%
Percent of Original List Price Received*	97.5%	98.0%	+ 0.5%	97.5%	98.0%	+ 0.5%
Days on Market Until Sale	28	25	- 10.7%	28	25	- 10.7%
Inventory of Homes for Sale	44	72	+ 63.6%	--	--	--
Months Supply of Inventory	1.6	3.2	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

