

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

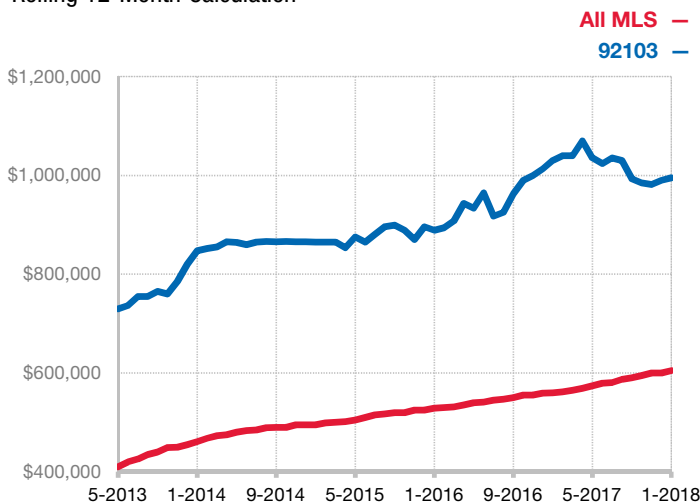
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	22	<b>26</b>	+ 18.2%	22	<b>26</b>	+ 18.2%
Pending Sales	11	<b>13</b>	+ 18.2%	11	<b>13</b>	+ 18.2%
Closed Sales	8	<b>9</b>	+ 12.5%	8	<b>9</b>	+ 12.5%
Median Sales Price*	\$860,750	<b>\$785,000</b>	- 8.8%	\$860,750	<b>\$785,000</b>	- 8.8%
Percent of Original List Price Received*	95.3%	<b>96.1%</b>	+ 0.8%	95.3%	<b>96.1%</b>	+ 0.8%
Days on Market Until Sale	44	<b>42</b>	- 4.5%	44	<b>42</b>	- 4.5%
Inventory of Homes for Sale	45	<b>39</b>	- 13.3%	--	--	--
Months Supply of Inventory	3.9	<b>2.6</b>	- 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	40	<b>44</b>	+ 10.0%	40	<b>44</b>	+ 10.0%
Pending Sales	19	<b>23</b>	+ 21.1%	19	<b>23</b>	+ 21.1%
Closed Sales	16	<b>20</b>	+ 25.0%	16	<b>20</b>	+ 25.0%
Median Sales Price*	\$567,500	<b>\$464,500</b>	- 18.1%	\$567,500	<b>\$464,500</b>	- 18.1%
Percent of Original List Price Received*	94.7%	<b>97.5%</b>	+ 3.0%	94.7%	<b>97.5%</b>	+ 3.0%
Days on Market Until Sale	97	<b>28</b>	- 71.1%	97	<b>28</b>	- 71.1%
Inventory of Homes for Sale	66	<b>39</b>	- 40.9%	--	--	--
Months Supply of Inventory	2.3	<b>1.4</b>	- 39.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

