

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92102

Golden Hill, South Park

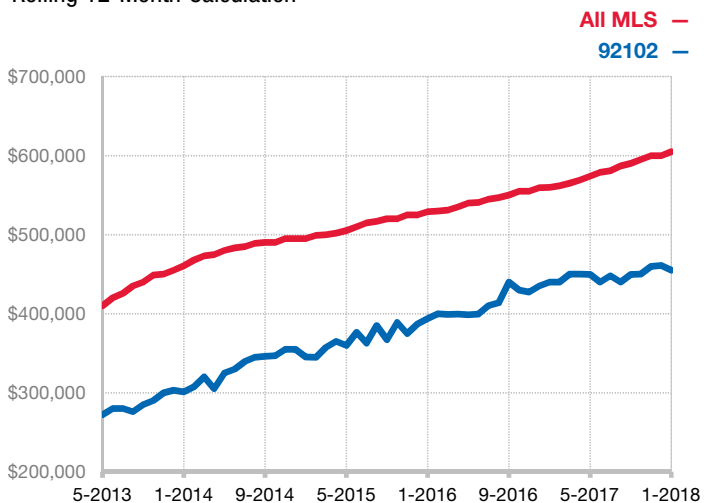
| Single Family                            | January   |                  |                | Year to Date |                  |                |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
|  | 2017      | 2018             | Percent Change | Thru 1-2017  | Thru 1-2018      | Percent Change |
| <b>Key Metrics</b>                       |           |                  |                |              |                  |                |
| New Listings                             | 21        | 12               | - 42.9%        | 21           | 12               | - 42.9%        |
| Pending Sales                            | 7         | 15               | + 114.3%       | 7            | 15               | + 114.3%       |
| Closed Sales                             | 8         | 10               | + 25.0%        | 8            | 10               | + 25.0%        |
| Median Sales Price*                      | \$662,500 | <b>\$465,000</b> | - 29.8%        | \$662,500    | <b>\$465,000</b> | - 29.8%        |
| Percent of Original List Price Received* | 94.3%     | <b>101.6%</b>    | + 7.7%         | 94.3%        | <b>101.6%</b>    | + 7.7%         |
| Days on Market Until Sale                | 34        | <b>29</b>        | - 14.7%        | 34           | <b>29</b>        | - 14.7%        |
| Inventory of Homes for Sale              | 20        | <b>13</b>        | - 35.0%        | --           | --               | --             |
| Months Supply of Inventory               | 1.5       | <b>1.0</b>       | - 33.3%        | --           | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | January   |                  |                | Year to Date |                  |                |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
|  | 2017      | 2018             | Percent Change | Thru 1-2017  | Thru 1-2018      | Percent Change |
| <b>Key Metrics</b>                       |           |                  |                |              |                  |                |
| New Listings                             | 3         | 10               | + 233.3%       | 3            | 10               | + 233.3%       |
| Pending Sales                            | 3         | 8                | + 166.7%       | 3            | 8                | + 166.7%       |
| Closed Sales                             | 5         | 7                | + 40.0%        | 5            | 7                | + 40.0%        |
| Median Sales Price*                      | \$338,000 | <b>\$296,000</b> | - 12.4%        | \$338,000    | <b>\$296,000</b> | - 12.4%        |
| Percent of Original List Price Received* | 96.2%     | <b>98.9%</b>     | + 2.8%         | 96.2%        | <b>98.9%</b>     | + 2.8%         |
| Days on Market Until Sale                | 34        | <b>20</b>        | - 41.2%        | 34           | <b>20</b>        | - 41.2%        |
| Inventory of Homes for Sale              | 6         | <b>15</b>        | + 150.0%       | --           | --               | --             |
| Months Supply of Inventory               | 1.0       | <b>2.0</b>       | + 100.0%       | --           | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

