

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92091

Rancho Santa Fe

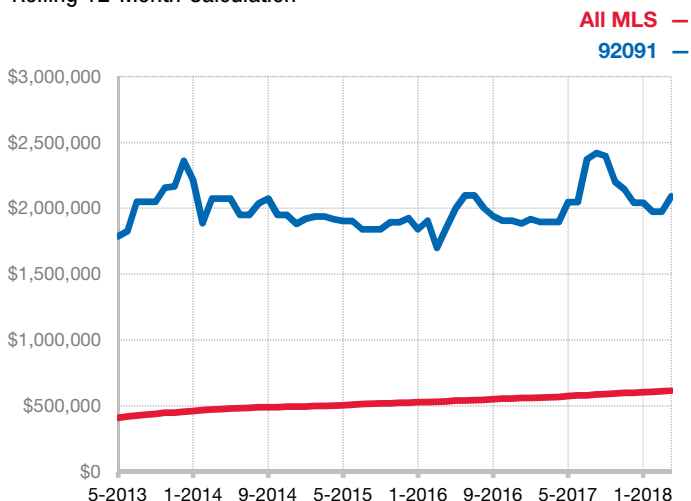
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	11	5	- 54.5%	29	18	- 37.9%
Pending Sales	1	2	+ 100.0%	9	10	+ 11.1%
Closed Sales	1	2	+ 100.0%	8	11	+ 37.5%
Median Sales Price*	\$1,450,000	<b>\$2,599,000</b>	+ 79.2%	\$1,887,500	<b>\$2,140,000</b>	+ 13.4%
Percent of Original List Price Received*	100.0%	<b>91.4%</b>	- 8.6%	93.0%	<b>93.1%</b>	+ 0.1%
Days on Market Until Sale	5	<b>147</b>	+ 2840.0%	42	<b>92</b>	+ 119.0%
Inventory of Homes for Sale	32	<b>24</b>	- 25.0%	--	--	--
Months Supply of Inventory	12.8	<b>7.0</b>	- 45.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	2	2	0.0%	9	8	- 11.1%
Pending Sales	2	5	+ 150.0%	12	9	- 25.0%
Closed Sales	3	1	- 66.7%	9	5	- 44.4%
Median Sales Price*	\$817,500	<b>\$770,000</b>	- 5.8%	\$765,000	<b>\$810,000</b>	+ 5.9%
Percent of Original List Price Received*	97.1%	<b>100.0%</b>	+ 3.0%	97.2%	<b>97.5%</b>	+ 0.3%
Days on Market Until Sale	31	5	- 83.9%	35	47	+ 34.3%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	<b>0.0</b>	- 100.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

