

# Local Market Update for April 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92091

Rancho Santa Fe

Detached	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
<b>Key Metrics</b>						
New Listings	1	3	+ 200.0%	15	12	- 20.0%
Pending Sales	3	1	- 66.7%	13	7	- 46.2%
Closed Sales	5	3	- 40.0%	12	6	- 50.0%
Median Sales Price*	\$3,225,000	<b>\$2,450,000</b>	- 24.0%	\$2,970,000	<b>\$2,595,000</b>	- 12.6%
Percent of Original List Price Received*	97.8%	<b>88.9%</b>	- 9.1%	94.1%	<b>92.8%</b>	- 1.4%
Days on Market Until Sale	19	64	+ 236.8%	69	40	- 42.0%
Inventory of Homes for Sale	8	9	+ 12.5%	—	—	—
Months Supply of Inventory	3.6	5.8	+ 61.1%	—	—	—

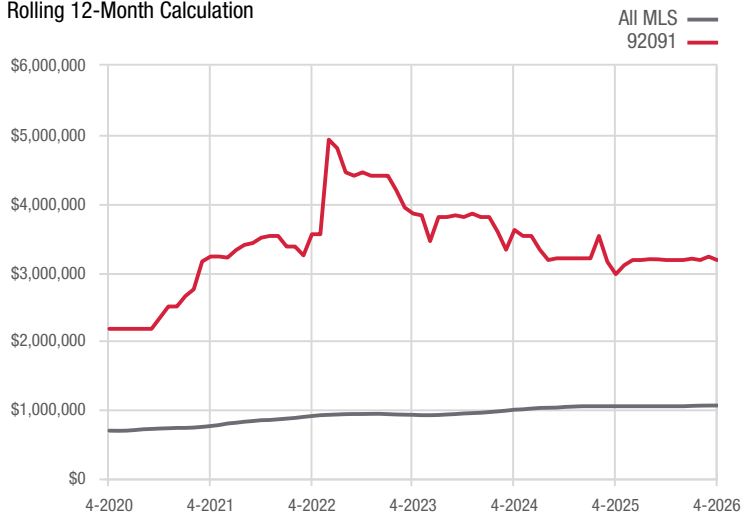
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
<b>Key Metrics</b>						
New Listings	6	3	- 50.0%	13	10	- 23.1%
Pending Sales	0	3	—	2	7	+ 250.0%
Closed Sales	0	1	—	3	7	+ 133.3%
Median Sales Price*	—	<b>\$1,746,855</b>	—	\$1,500,000	<b>\$1,899,000</b>	+ 26.6%
Percent of Original List Price Received*	—	<b>92.0%</b>	—	86.5%	<b>96.8%</b>	+ 11.9%
Days on Market Until Sale	—	86	—	21	42	+ 100.0%
Inventory of Homes for Sale	11	5	- 54.5%	—	—	—
Months Supply of Inventory	5.5	2.3	- 58.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

