

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

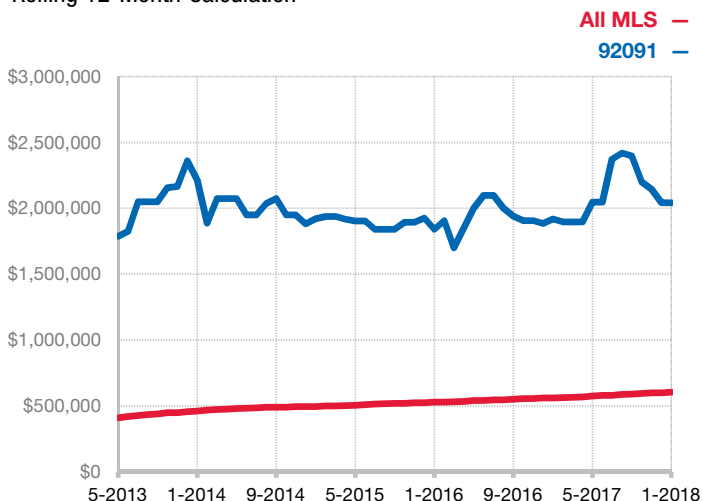
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	8	5	- 37.5%	8	5	- 37.5%
Pending Sales	2	1	- 50.0%	2	1	- 50.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$2,337,500	\$1,770,000	- 24.3%	\$2,337,500	\$1,770,000	- 24.3%
Percent of Original List Price Received*	95.0%	92.0%	- 3.2%	95.0%	92.0%	- 3.2%
Days on Market Until Sale	34	198	+ 482.4%	34	198	+ 482.4%
Inventory of Homes for Sale	29	24	- 17.2%	--	--	--
Months Supply of Inventory	12.0	7.4	- 38.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	3	1	- 66.7%	3	1	- 66.7%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$880,000	\$1,100,000	+ 25.0%	\$880,000	\$1,100,000	+ 25.0%
Percent of Original List Price Received*	100.6%	92.1%	- 8.4%	100.6%	92.1%	- 8.4%
Days on Market Until Sale	0	54	--	0	54	--
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	2.5	1.0	- 60.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

