

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92084

Vista East

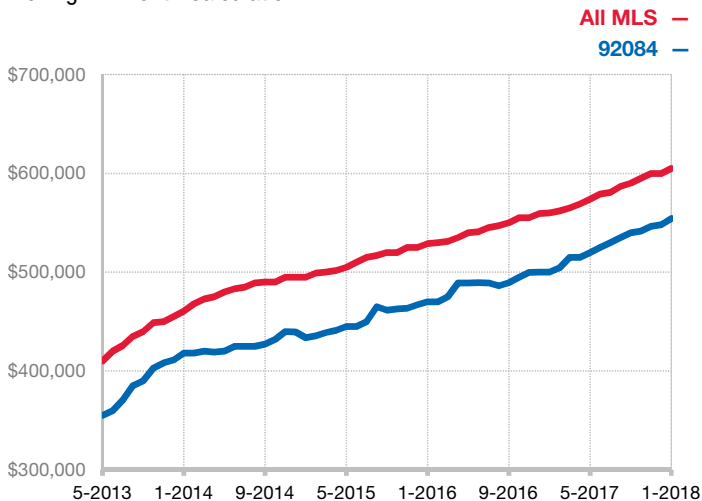
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	54	45	- 16.7%	54	45	- 16.7%
Pending Sales	42	31	- 26.2%	42	31	- 26.2%
Closed Sales	28	21	- 25.0%	28	21	- 25.0%
Median Sales Price*	\$499,450	\$635,000	+ 27.1%	\$499,450	\$635,000	+ 27.1%
Percent of Original List Price Received*	95.4%	95.5%	+ 0.1%	95.4%	95.5%	+ 0.1%
Days on Market Until Sale	45	42	- 6.7%	45	42	- 6.7%
Inventory of Homes for Sale	78	69	- 11.5%	--	--	--
Months Supply of Inventory	2.3	2.1	- 8.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	5	4	- 20.0%	5	4	- 20.0%
Pending Sales	4	7	+ 75.0%	4	7	+ 75.0%
Closed Sales	4	4	0.0%	4	4	0.0%
Median Sales Price*	\$257,000	\$330,000	+ 28.4%	\$257,000	\$330,000	+ 28.4%
Percent of Original List Price Received*	99.4%	97.0%	- 2.4%	99.4%	97.0%	- 2.4%
Days on Market Until Sale	11	36	+ 227.3%	11	36	+ 227.3%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

