

Local Market Update for March 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92083

Vista West

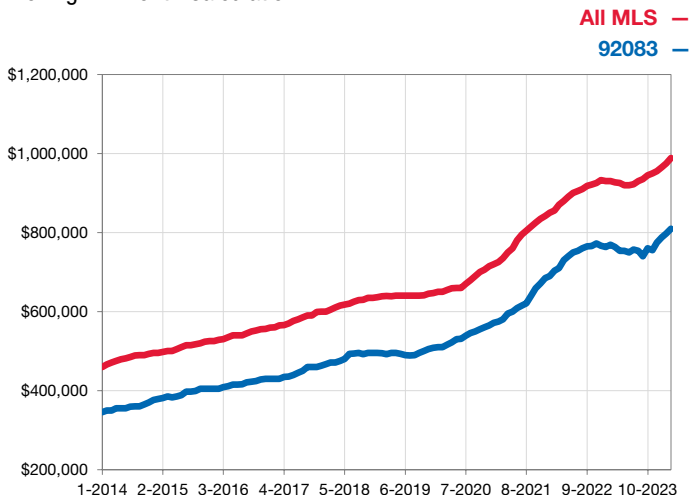
Single Family	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	8	17	+ 112.5%	30	42	+ 40.0%
Pending Sales	7	17	+ 142.9%	28	42	+ 50.0%
Closed Sales	8	15	+ 87.5%	29	35	+ 20.7%
Median Sales Price*	\$687,500	\$898,000	+ 30.6%	\$700,000	\$896,590	+ 28.1%
Percent of Original List Price Received*	98.6%	100.4%	+ 1.8%	96.6%	98.7%	+ 2.2%
Days on Market Until Sale	29	43	+ 48.3%	40	42	+ 5.0%
Inventory of Homes for Sale	9	15	+ 66.7%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	5	5	0.0%	13	18	+ 38.5%
Pending Sales	5	5	0.0%	14	16	+ 14.3%
Closed Sales	7	4	- 42.9%	12	16	+ 33.3%
Median Sales Price*	\$580,000	\$579,500	- 0.1%	\$510,000	\$579,500	+ 13.6%
Percent of Original List Price Received*	99.4%	102.8%	+ 3.4%	97.1%	99.0%	+ 2.0%
Days on Market Until Sale	29	10	- 65.5%	45	33	- 26.7%
Inventory of Homes for Sale	4	7	+ 75.0%	--	--	--
Months Supply of Inventory	0.7	1.6	+ 128.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

