

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92083

Vista West

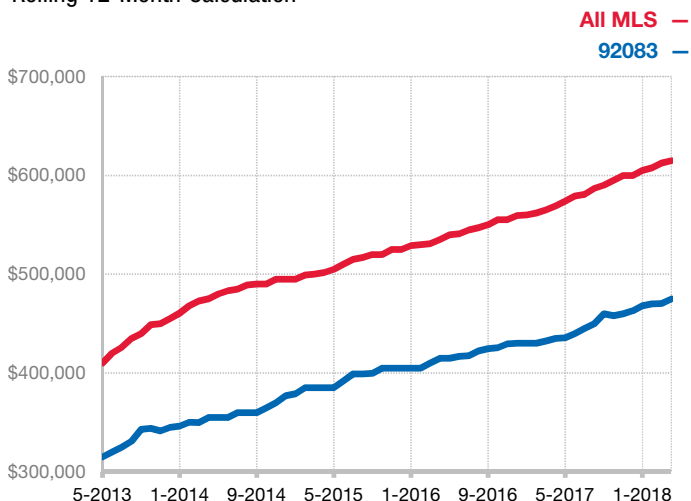
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	27	19	- 29.6%	87	83	- 4.6%
Pending Sales	19	14	- 26.3%	63	55	- 12.7%
Closed Sales	15	12	- 20.0%	56	53	- 5.4%
Median Sales Price*	\$450,000	<b>\$505,450</b>	+ 12.3%	\$449,500	<b>\$495,000</b>	+ 10.1%
Percent of Original List Price Received*	96.8%	<b>96.9%</b>	+ 0.1%	97.6%	<b>97.5%</b>	- 0.1%
Days on Market Until Sale	25	18	- 28.0%	20	27	+ 35.0%
Inventory of Homes for Sale	25	30	+ 20.0%	--	--	--
Months Supply of Inventory	1.3	1.9	+ 46.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	12	8	- 33.3%	41	35	- 14.6%
Pending Sales	8	7	- 12.5%	26	25	- 3.8%
Closed Sales	9	4	- 55.6%	22	27	+ 22.7%
Median Sales Price*	\$290,000	<b>\$334,000</b>	+ 15.2%	\$320,000	<b>\$332,000</b>	+ 3.8%
Percent of Original List Price Received*	100.9%	<b>100.0%</b>	- 0.9%	99.0%	<b>99.8%</b>	+ 0.8%
Days on Market Until Sale	13	12	- 7.7%	26	19	- 26.9%
Inventory of Homes for Sale	16	10	- 37.5%	--	--	--
Months Supply of Inventory	2.5	1.5	- 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

