

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92083

Vista West

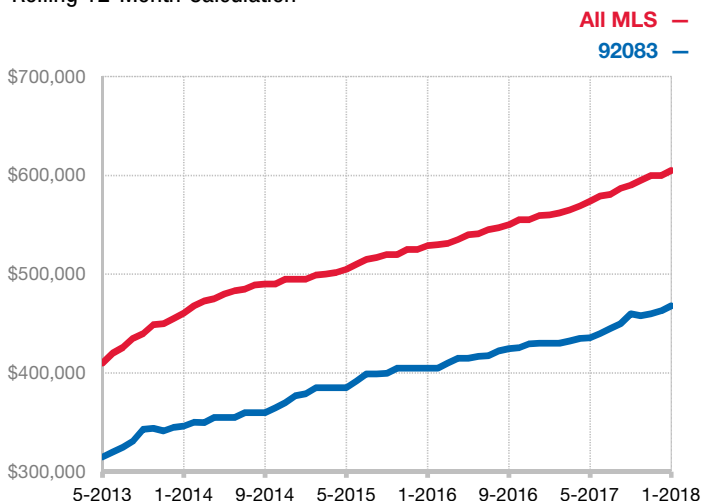
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	25	13	- 48.0%	25	13	- 48.0%
Pending Sales	10	12	+ 20.0%	10	12	+ 20.0%
Closed Sales	13	12	- 7.7%	13	12	- 7.7%
Median Sales Price*	\$449,000	\$487,500	+ 8.6%	\$449,000	\$487,500	+ 8.6%
Percent of Original List Price Received*	99.1%	96.4%	- 2.7%	99.1%	96.4%	- 2.7%
Days on Market Until Sale	19	31	+ 63.2%	19	31	+ 63.2%
Inventory of Homes for Sale	27	16	- 40.7%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	4	9	+ 125.0%	4	9	+ 125.0%
Pending Sales	6	5	- 16.7%	6	5	- 16.7%
Closed Sales	3	9	+ 200.0%	3	9	+ 200.0%
Median Sales Price*	\$365,000	\$310,000	- 15.1%	\$365,000	\$310,000	- 15.1%
Percent of Original List Price Received*	97.8%	98.9%	+ 1.1%	97.8%	98.9%	+ 1.1%
Days on Market Until Sale	55	28	- 49.1%	55	28	- 49.1%
Inventory of Homes for Sale	3	6	+ 100.0%	--	--	--
Months Supply of Inventory	0.5	0.9	+ 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

