

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92081

Vista South

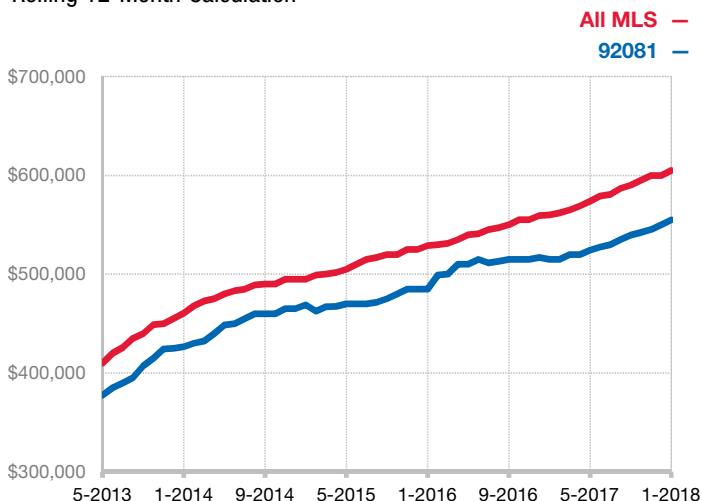
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	30	19	- 36.7%	30	19	- 36.7%
Pending Sales	28	18	- 35.7%	28	18	- 35.7%
Closed Sales	14	10	- 28.6%	14	10	- 28.6%
Median Sales Price*	\$499,238	\$569,750	+ 14.1%	\$499,238	\$569,750	+ 14.1%
Percent of Original List Price Received*	97.3%	99.5%	+ 2.3%	97.3%	99.5%	+ 2.3%
Days on Market Until Sale	38	13	- 65.8%	38	13	- 65.8%
Inventory of Homes for Sale	20	10	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	8	5	- 37.5%	8	5	- 37.5%
Pending Sales	5	4	- 20.0%	5	4	- 20.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$310,000	\$305,000	- 1.6%	\$310,000	\$305,000	- 1.6%
Percent of Original List Price Received*	94.2%	96.8%	+ 2.8%	94.2%	96.8%	+ 2.8%
Days on Market Until Sale	20	4	- 80.0%	20	4	- 80.0%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

