

# Local Market Update for March 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92081

Vista South

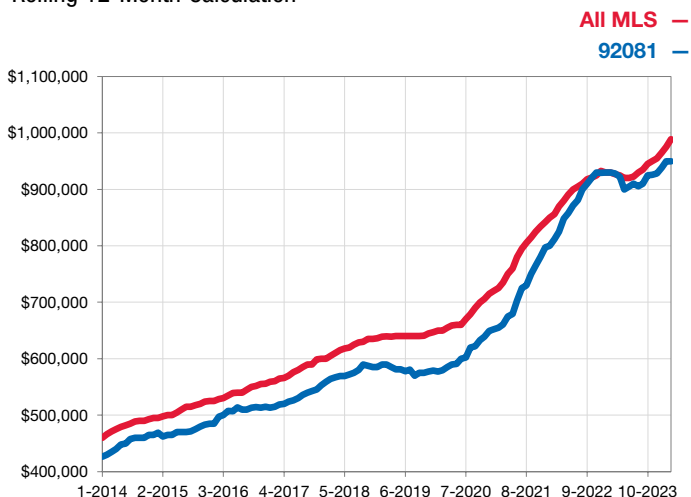
Single Family	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	17	12	- 29.4%	48	45	- 6.3%
Pending Sales	13	10	- 23.1%	40	45	+ 12.5%
Closed Sales	20	14	- 30.0%	35	42	+ 20.0%
Median Sales Price*	\$918,000	\$990,000	+ 7.8%	\$905,775	\$994,000	+ 9.7%
Percent of Original List Price Received*	100.6%	99.7%	- 0.9%	98.9%	100.1%	+ 1.2%
Days on Market Until Sale	25	28	+ 12.0%	37	24	- 35.1%
Inventory of Homes for Sale	18	12	- 33.3%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	7	9	+ 28.6%	22	25	+ 13.6%
Pending Sales	11	7	- 36.4%	19	15	- 21.1%
Closed Sales	4	7	+ 75.0%	11	18	+ 63.6%
Median Sales Price*	\$591,267	\$660,220	+ 11.7%	\$679,990	\$648,720	- 4.6%
Percent of Original List Price Received*	101.4%	101.2%	- 0.2%	99.8%	101.1%	+ 1.3%
Days on Market Until Sale	15	79	+ 426.7%	19	41	+ 115.8%
Inventory of Homes for Sale	5	16	+ 220.0%	--	--	--
Months Supply of Inventory	1.0	3.0	+ 200.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

