

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92075

Solana Beach

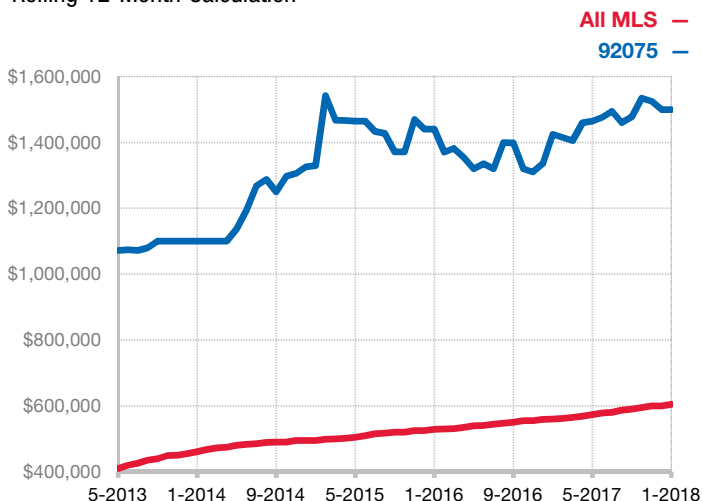
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	13	12	- 7.7%	13	12	- 7.7%
Pending Sales	5	8	+ 60.0%	5	8	+ 60.0%
Closed Sales	5	5	0.0%	5	5	0.0%
Median Sales Price*	\$1,565,000	\$1,700,000	+ 8.6%	\$1,565,000	\$1,700,000	+ 8.6%
Percent of Original List Price Received*	95.1%	89.9%	- 5.5%	95.1%	89.9%	- 5.5%
Days on Market Until Sale	130	56	- 56.9%	130	56	- 56.9%
Inventory of Homes for Sale	22	17	- 22.7%	--	--	--
Months Supply of Inventory	3.4	2.0	- 41.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	12	15	+ 25.0%	12	15	+ 25.0%
Pending Sales	6	9	+ 50.0%	6	9	+ 50.0%
Closed Sales	10	7	- 30.0%	10	7	- 30.0%
Median Sales Price*	\$875,000	\$1,130,000	+ 29.1%	\$875,000	\$1,130,000	+ 29.1%
Percent of Original List Price Received*	97.6%	96.9%	- 0.7%	97.6%	96.9%	- 0.7%
Days on Market Until Sale	27	41	+ 51.9%	27	41	+ 51.9%
Inventory of Homes for Sale	21	18	- 14.3%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

