

Local Market Update for March 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92075

Solana Beach

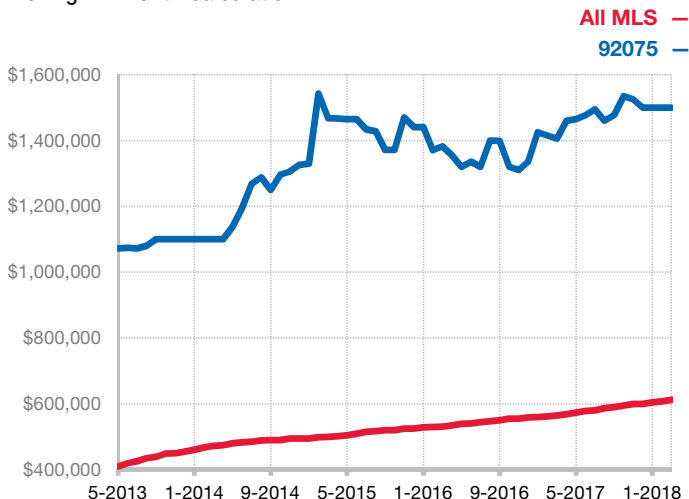
Single Family	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	11	16	+ 45.5%	36	36	0.0%
Pending Sales	9	7	- 22.2%	21	24	+ 14.3%
Closed Sales	6	8	+ 33.3%	14	21	+ 50.0%
Median Sales Price*	\$1,217,500	\$1,502,500	+ 23.4%	\$1,420,000	\$1,485,000	+ 4.6%
Percent of Original List Price Received*	85.9%	93.5%	+ 8.8%	91.8%	93.9%	+ 2.3%
Days on Market Until Sale	93	49	- 47.3%	88	52	- 40.9%
Inventory of Homes for Sale	21	21	0.0%	--	--	--
Months Supply of Inventory	3.4	2.5	- 26.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	22	13	- 40.9%	50	46	- 8.0%
Pending Sales	15	14	- 6.7%	29	31	+ 6.9%
Closed Sales	5	9	+ 80.0%	20	23	+ 15.0%
Median Sales Price*	\$783,000	\$940,000	+ 20.1%	\$842,250	\$965,000	+ 14.6%
Percent of Original List Price Received*	100.3%	94.0%	- 6.3%	98.7%	96.0%	- 2.7%
Days on Market Until Sale	10	48	+ 380.0%	20	35	+ 75.0%
Inventory of Homes for Sale	27	21	- 22.2%	--	--	--
Months Supply of Inventory	2.6	2.1	- 19.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

