

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Santee

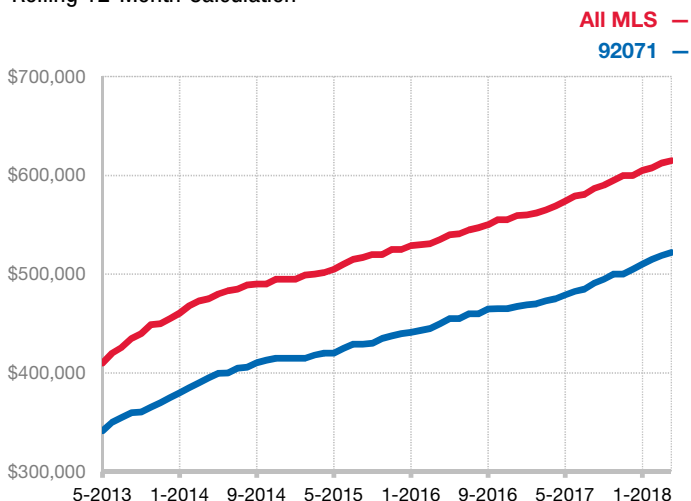
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	60	84	+ 40.0%	189	241	+ 27.5%
Pending Sales	45	75	+ 66.7%	155	178	+ 14.8%
Closed Sales	43	38	- 11.6%	132	129	- 2.3%
Median Sales Price*	\$490,000	\$530,000	+ 8.2%	\$490,000	\$535,000	+ 9.2%
Percent of Original List Price Received*	98.3%	98.8%	+ 0.5%	98.1%	98.5%	+ 0.4%
Days on Market Until Sale	21	17	- 19.0%	27	22	- 18.5%
Inventory of Homes for Sale	43	59	+ 37.2%	--	--	--
Months Supply of Inventory	1.1	1.4	+ 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	28	33	+ 17.9%	118	131	+ 11.0%
Pending Sales	22	34	+ 54.5%	102	109	+ 6.9%
Closed Sales	34	25	- 26.5%	92	92	0.0%
Median Sales Price*	\$324,000	\$360,000	+ 11.1%	\$335,000	\$371,000	+ 10.7%
Percent of Original List Price Received*	98.5%	98.9%	+ 0.4%	98.5%	99.0%	+ 0.5%
Days on Market Until Sale	13	19	+ 46.2%	18	19	+ 5.6%
Inventory of Homes for Sale	15	25	+ 66.7%	--	--	--
Months Supply of Inventory	0.6	0.9	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

