

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92071

Santee

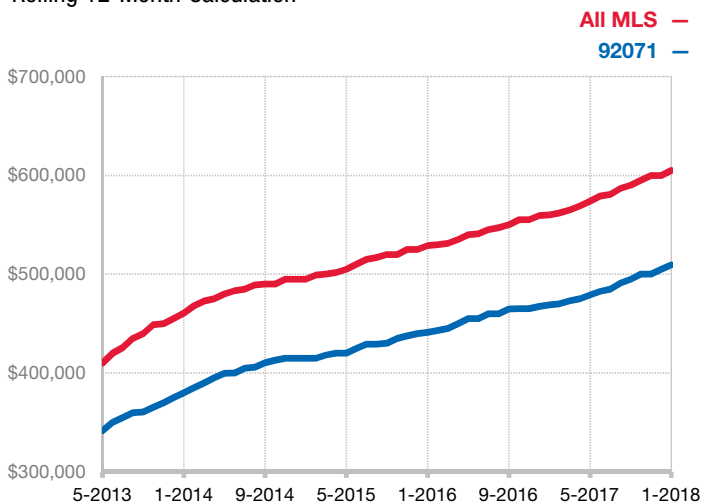
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	41	<b>47</b>	+ 14.6%	41	<b>47</b>	+ 14.6%
Pending Sales	38	<b>36</b>	- 5.3%	38	<b>36</b>	- 5.3%
Closed Sales	23	<b>27</b>	+ 17.4%	23	<b>27</b>	+ 17.4%
Median Sales Price*	\$480,000	<b>\$520,000</b>	+ 8.3%	\$480,000	<b>\$520,000</b>	+ 8.3%
Percent of Original List Price Received*	97.6%	<b>98.3%</b>	+ 0.7%	97.6%	<b>98.3%</b>	+ 0.7%
Days on Market Until Sale	35	<b>21</b>	- 40.0%	35	<b>21</b>	- 40.0%
Inventory of Homes for Sale	41	<b>33</b>	- 19.5%	--	--	--
Months Supply of Inventory	1.0	<b>0.8</b>	- 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	26	<b>37</b>	+ 42.3%	26	<b>37</b>	+ 42.3%
Pending Sales	22	<b>27</b>	+ 22.7%	22	<b>27</b>	+ 22.7%
Closed Sales	19	<b>14</b>	- 26.3%	19	<b>14</b>	- 26.3%
Median Sales Price*	\$339,500	<b>\$347,000</b>	+ 2.2%	\$339,500	<b>\$347,000</b>	+ 2.2%
Percent of Original List Price Received*	98.6%	<b>98.4%</b>	- 0.2%	98.6%	<b>98.4%</b>	- 0.2%
Days on Market Until Sale	32	<b>17</b>	- 46.9%	32	<b>17</b>	- 46.9%
Inventory of Homes for Sale	13	<b>24</b>	+ 84.6%	--	--	--
Months Supply of Inventory	0.5	<b>0.9</b>	+ 80.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

