

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92071

Santee

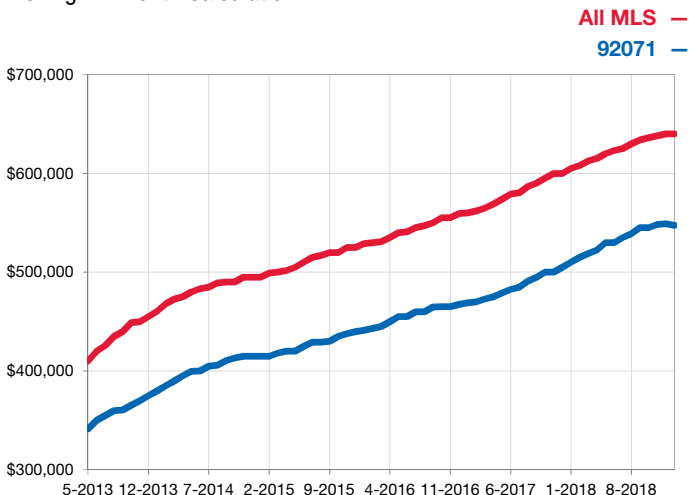
| Single Family | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 49 | 59 | + 20.4% | 49 | 59 | + 20.4% |
| Pending Sales | 30 | 45 | + 50.0% | 30 | 45 | + 50.0% |
| Closed Sales | 30 | 42 | + 40.0% | 30 | 42 | + 40.0% |
| Median Sales Price* | \$530,000 | \$500,000 | - 5.7% | \$530,000 | \$500,000 | - 5.7% |
| Percent of Original List Price Received* | 98.3% | 96.8% | - 1.5% | 98.3% | 96.8% | - 1.5% |
| Days on Market Until Sale | 23 | 35 | + 52.2% | 23 | 35 | + 52.2% |
| Inventory of Homes for Sale | 40 | 56 | + 40.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 1.3 | + 30.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 37 | 38 | + 2.7% | 37 | 38 | + 2.7% |
| Pending Sales | 30 | 22 | - 26.7% | 30 | 22 | - 26.7% |
| Closed Sales | 15 | 11 | - 26.7% | 15 | 11 | - 26.7% |
| Median Sales Price* | \$345,000 | \$360,000 | + 4.3% | \$345,000 | \$360,000 | + 4.3% |
| Percent of Original List Price Received* | 99.1% | 98.4% | - 0.7% | 99.1% | 98.4% | - 0.7% |
| Days on Market Until Sale | 16 | 23 | + 43.8% | 16 | 23 | + 43.8% |
| Inventory of Homes for Sale | 27 | 28 | + 3.7% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 1.2 | + 20.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

