

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92069

San Marcos South

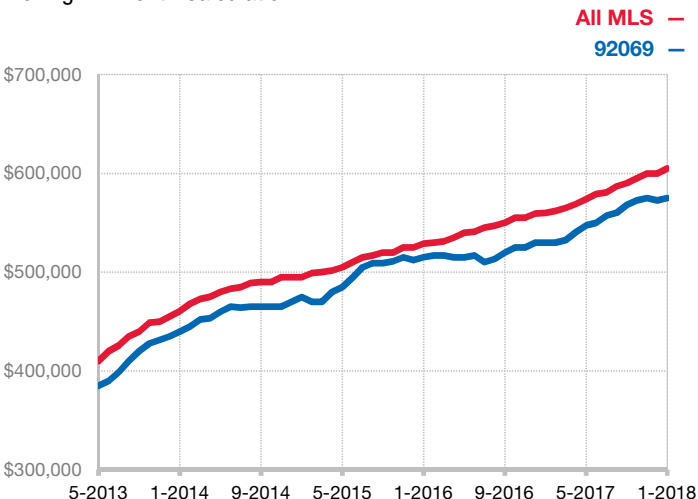
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	28	22	- 21.4%	28	22	- 21.4%
Pending Sales	17	26	+ 52.9%	17	26	+ 52.9%
Closed Sales	21	24	+ 14.3%	21	24	+ 14.3%
Median Sales Price*	\$570,000	\$592,500	+ 3.9%	\$570,000	\$592,500	+ 3.9%
Percent of Original List Price Received*	97.4%	98.5%	+ 1.1%	97.4%	98.5%	+ 1.1%
Days on Market Until Sale	42	29	- 31.0%	42	29	- 31.0%
Inventory of Homes for Sale	30	18	- 40.0%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	5	6	+ 20.0%	5	6	+ 20.0%
Pending Sales	5	3	- 40.0%	5	3	- 40.0%
Closed Sales	5	6	+ 20.0%	5	6	+ 20.0%
Median Sales Price*	\$430,000	\$420,190	- 2.3%	\$430,000	\$420,190	- 2.3%
Percent of Original List Price Received*	95.7%	98.7%	+ 3.1%	95.7%	98.7%	+ 3.1%
Days on Market Until Sale	30	24	- 20.0%	30	24	- 20.0%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

