Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92069

San Marcos South

Single Family	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	25	20	- 20.0%	64	63	- 1.6%	
Pending Sales	21	10	- 52.4%	43	38	- 11.6%	
Closed Sales	16	15	- 6.3%	33	44	+ 33.3%	
Median Sales Price*	\$987,500	\$920,000	- 6.8%	\$950,000	\$1,010,000	+ 6.3%	
Percent of Original List Price Received*	101.2%	99.4%	- 1.8%	101.4%	98.1%	- 3.3%	
Days on Market Until Sale	28	20	- 28.6%	26	25	- 3.8%	
Inventory of Homes for Sale	30	33	+ 10.0%				
Months Supply of Inventory	2.0	2.1	+ 5.0%				

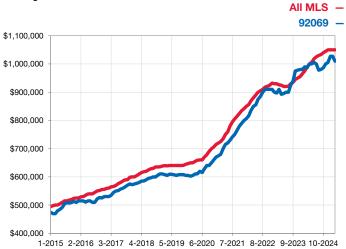
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	9	10	+ 11.1%	15	26	+ 73.3%	
Pending Sales	8	6	- 25.0%	15	17	+ 13.3%	
Closed Sales	4	6	+ 50.0%	15	17	+ 13.3%	
Median Sales Price*	\$510,000	\$662,500	+ 29.9%	\$530,000	\$665,000	+ 25.5%	
Percent of Original List Price Received*	102.1%	98.3%	- 3.7%	100.3%	96.7%	- 3.6%	
Days on Market Until Sale	12	77	+ 541.7%	22	74	+ 236.4%	
Inventory of Homes for Sale	6	13	+ 116.7%				
Months Supply of Inventory	1.1	2.3	+ 109.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family





Median Sales Price - Townhouse-Condo

