

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

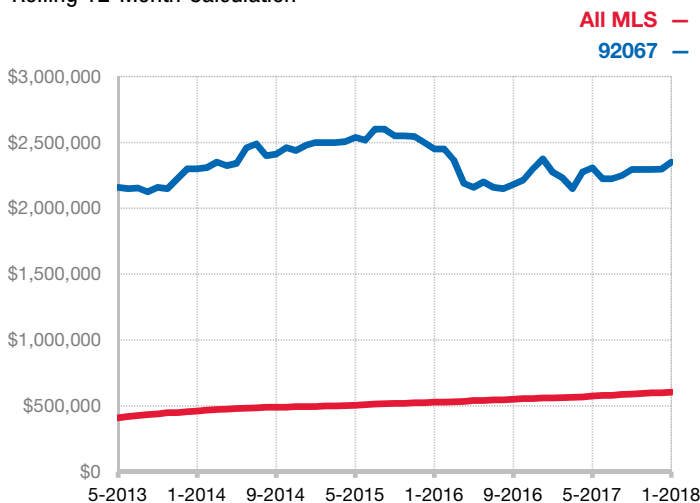
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	51	61	+ 19.6%	51	61	+ 19.6%
Pending Sales	11	19	+ 72.7%	11	19	+ 72.7%
Closed Sales	12	11	- 8.3%	12	11	- 8.3%
Median Sales Price*	\$1,622,500	\$2,775,000	+ 71.0%	\$1,622,500	\$2,775,000	+ 71.0%
Percent of Original List Price Received*	85.1%	89.2%	+ 4.8%	85.1%	89.2%	+ 4.8%
Days on Market Until Sale	114	85	- 25.4%	114	85	- 25.4%
Inventory of Homes for Sale	206	153	- 25.7%	--	--	--
Months Supply of Inventory	10.6	7.9	- 25.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	0	2	--	0	2	--
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$950,000	\$1,100,000	+ 15.8%	\$950,000	\$1,100,000	+ 15.8%
Percent of Original List Price Received*	86.4%	92.5%	+ 7.1%	86.4%	92.5%	+ 7.1%
Days on Market Until Sale	102	15	- 85.3%	102	15	- 85.3%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	2.0	3.0	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

