

Local Market Update for June 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached	June			Year to Date		
	2025	2026	% Change	Thru 6-2025	Thru 6-2026	% Change
Key Metrics						
New Listings	29	27	- 6.9%	200	161	- 19.5%
Pending Sales	11	14	+ 27.3%	77	70	- 9.1%
Closed Sales	7	10	+ 42.9%	73	63	- 13.7%
Median Sales Price*	\$4,900,000	\$7,337,500	+ 49.7%	\$5,000,000	\$4,700,000	- 6.0%
Percent of Original List Price Received*	90.4%	103.9%	+ 14.9%	93.2%	94.9%	+ 1.8%
Days on Market Until Sale	90	53	- 41.1%	77	58	- 24.7%
Inventory of Homes for Sale	111	91	- 18.0%	—	—	—
Months Supply of Inventory	9.3	6.7	- 28.0%	—	—	—

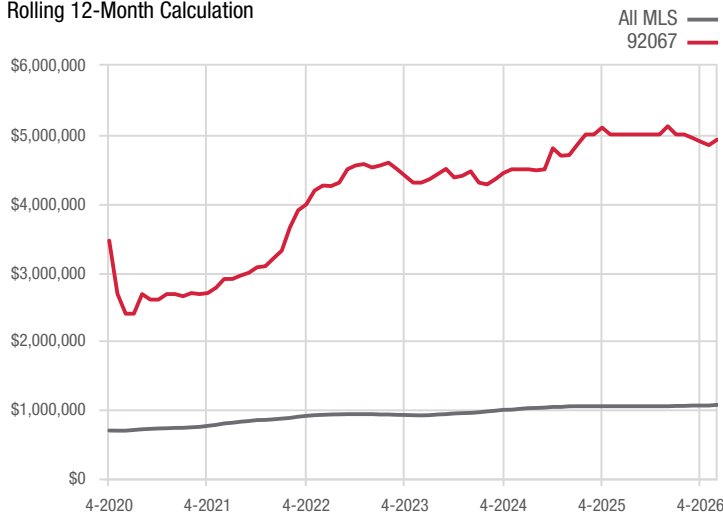
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	June			Year to Date		
	2025	2026	% Change	Thru 6-2025	Thru 6-2026	% Change
Key Metrics						
New Listings	1	3	+ 200.0%	7	8	+ 14.3%
Pending Sales	1	0	- 100.0%	3	4	+ 33.3%
Closed Sales	0	0	0.0%	2	4	+ 100.0%
Median Sales Price*	—	—	—	\$2,112,500	\$3,065,000	+ 45.1%
Percent of Original List Price Received*	—	—	—	94.3%	92.0%	- 2.4%
Days on Market Until Sale	—	—	—	32	68	+ 112.5%
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	1.6	4.5	+ 181.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

