

Local Market Update for March 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Single Family	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	31	27	- 12.9%	80	70	- 12.5%
Pending Sales	18	12	- 33.3%	45	36	- 20.0%
Closed Sales	17	11	- 35.3%	42	32	- 23.8%
Median Sales Price*	\$4,400,000	\$5,900,000	+ 34.1%	\$4,497,500	\$4,367,500	- 2.9%
Percent of Original List Price Received*	92.5%	92.6%	+ 0.1%	92.6%	94.2%	+ 1.7%
Days on Market Until Sale	56	92	+ 64.3%	79	65	- 17.7%
Inventory of Homes for Sale	66	82	+ 24.2%	--	--	--
Months Supply of Inventory	4.9	6.8	+ 38.8%	--	--	--

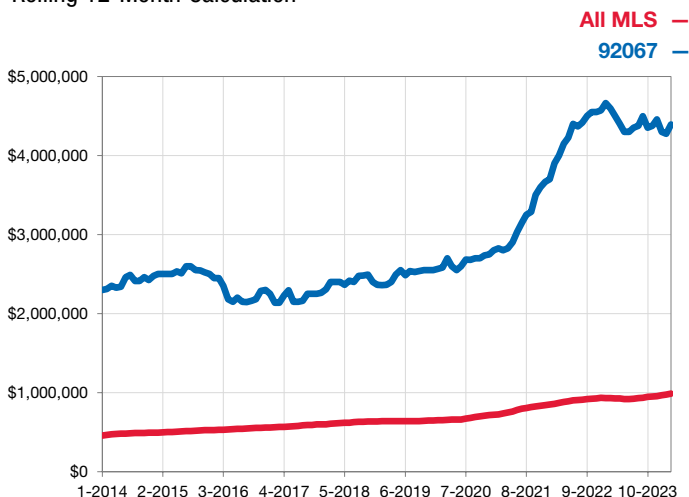
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	1	1	0.0%	2	2	0.0%
Pending Sales	2	0	- 100.0%	2	1	- 50.0%
Closed Sales	0	1	--	0	2	--
Median Sales Price*	\$0	\$1,700,000	--	\$0	\$2,300,000	--
Percent of Original List Price Received*	0.0%	103.0%	--	0.0%	99.9%	--
Days on Market Until Sale	0	2	--	0	12	--
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.7	0.7	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

