

Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

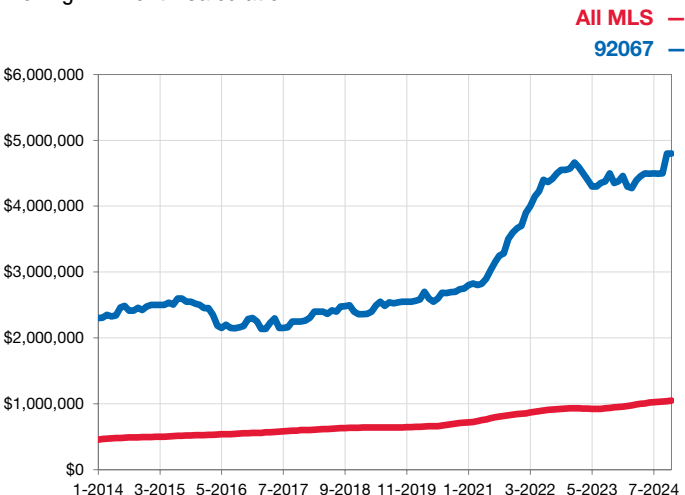
Single Family	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	12	17	+ 41.7%	256	302	+ 18.0%
Pending Sales	9	7	- 22.2%	146	143	- 2.1%
Closed Sales	11	9	- 18.2%	153	142	- 7.2%
Median Sales Price*	\$5,700,000	\$4,000,000	- 29.8%	\$4,430,000	\$4,800,000	+ 8.4%
Percent of Original List Price Received*	89.9%	94.8%	+ 5.5%	93.1%	93.3%	+ 0.2%
Days on Market Until Sale	70	40	- 42.9%	70	63	- 10.0%
Inventory of Homes for Sale	69	88	+ 27.5%	--	--	--
Months Supply of Inventory	5.2	7.0	+ 34.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	6	6	0.0%
Pending Sales	0	0	--	5	4	- 20.0%
Closed Sales	0	0	--	5	4	- 20.0%
Median Sales Price*	\$0	\$0	--	\$2,050,000	\$2,250,000	+ 9.8%
Percent of Original List Price Received*	0.0%	0.0%	--	98.6%	98.1%	- 0.5%
Days on Market Until Sale	0	0	--	32	32	0.0%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.2	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

