

Local Market Update for January 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

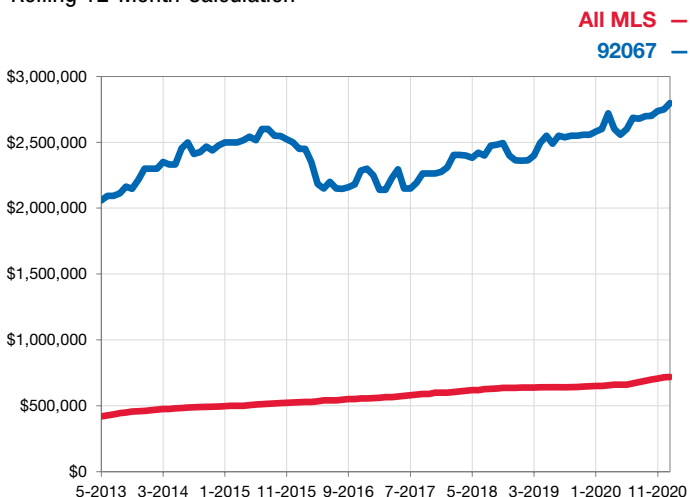
Single Family	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
Key Metrics						
New Listings	43	28	- 34.9%	43	28	- 34.9%
Pending Sales	15	14	- 6.7%	15	14	- 6.7%
Closed Sales	14	17	+ 21.4%	14	17	+ 21.4%
Median Sales Price*	\$2,387,500	\$2,950,000	+ 23.6%	\$2,387,500	\$2,950,000	+ 23.6%
Percent of Original List Price Received*	88.2%	94.3%	+ 6.9%	88.2%	94.3%	+ 6.9%
Days on Market Until Sale	144	98	- 31.9%	144	98	- 31.9%
Inventory of Homes for Sale	195	103	- 47.2%	--	--	--
Months Supply of Inventory	11.4	4.4	- 61.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	1	--	0	1	--
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$1,150,000	\$0	- 100.0%	\$1,150,000	\$0	- 100.0%
Percent of Original List Price Received*	109.5%	0.0%	- 100.0%	109.5%	0.0%	- 100.0%
Days on Market Until Sale	18	0	- 100.0%	18	0	- 100.0%
Inventory of Homes for Sale	7	1	- 85.7%	--	--	--
Months Supply of Inventory	5.3	0.6	- 88.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

