

Local Market Update for May 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

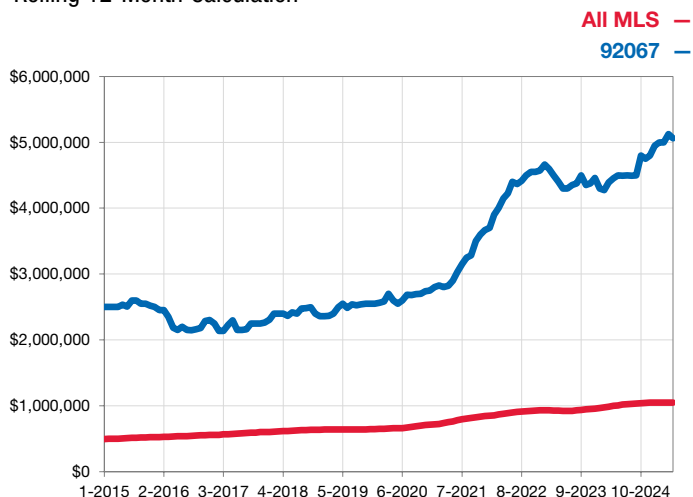
Detached	May			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	30	29	- 3.3%	141	172	+ 22.0%
Pending Sales	16	17	+ 6.3%	72	67	- 6.9%
Closed Sales	18	19	+ 5.6%	65	67	+ 3.1%
Median Sales Price*	\$5,175,000	\$4,900,000	- 5.3%	\$4,440,000	\$5,000,000	+ 12.6%
Percent of Original List Price Received*	94.2%	97.9%	+ 3.9%	94.6%	93.6%	- 1.1%
Days on Market Until Sale	59	50	- 15.3%	55	73	+ 32.7%
Inventory of Homes for Sale	93	101	+ 8.6%	--	--	--
Months Supply of Inventory	7.3	8.2	+ 12.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	May			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	1	1	0.0%	3	6	+ 100.0%
Pending Sales	0	0	--	2	2	0.0%
Closed Sales	1	0	- 100.0%	3	2	- 33.3%
Median Sales Price*	\$2,550,000	\$0	- 100.0%	\$2,550,000	\$2,112,500	- 17.2%
Percent of Original List Price Received*	92.7%	0.0%	- 100.0%	97.5%	94.3%	- 3.3%
Days on Market Until Sale	34	0	- 100.0%	19	32	+ 68.4%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	1.0	2.3	+ 130.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

