

Local Market Update for June 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Single Family	June			Year to Date		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
Key Metrics						
New Listings	36	35	- 2.8%	277	302	+ 9.0%
Pending Sales	20	26	+ 30.0%	115	131	+ 13.9%
Closed Sales	33	25	- 24.2%	118	103	- 12.7%
Median Sales Price*	\$2,160,000	\$2,600,000	+ 20.4%	\$2,105,000	\$2,363,800	+ 12.3%
Percent of Original List Price Received*	92.0%	91.6%	- 0.4%	89.9%	91.3%	+ 1.6%
Days on Market Until Sale	147	79	- 46.3%	111	72	- 35.1%
Inventory of Homes for Sale	218	203	- 6.9%	--	--	--
Months Supply of Inventory	11.1	10.1	- 9.0%	--	--	--

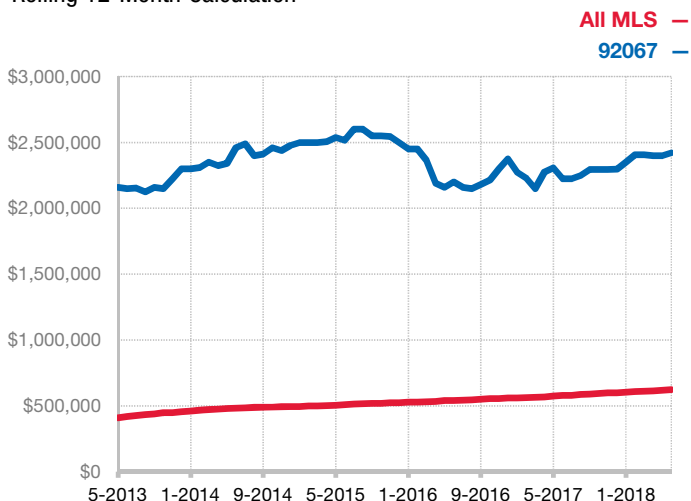
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
Key Metrics						
New Listings	2	1	- 50.0%	7	7	0.0%
Pending Sales	0	0	--	2	4	+ 100.0%
Closed Sales	1	0	- 100.0%	2	3	+ 50.0%
Median Sales Price*	\$1,100,000	\$0	- 100.0%	\$1,025,000	\$1,295,000	+ 26.3%
Percent of Original List Price Received*	92.1%	0.0%	- 100.0%	89.2%	90.8%	+ 1.8%
Days on Market Until Sale	15	0	- 100.0%	59	90	+ 52.5%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--
Months Supply of Inventory	6.0	3.3	- 45.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

