Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

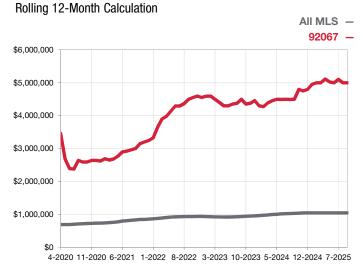
Detached	September			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	21	21	0.0%	188	274	+ 45.7%	
Pending Sales	13	14	+ 7.7%	120	121	+ 0.8%	
Closed Sales	14	17	+ 21.4%	118	120	+ 1.7%	
Median Sales Price*	\$5,112,500	\$4,900,000	- 4.2%	\$4,500,000	\$4,990,000	+ 10.9%	
Percent of Original List Price Received*	93.7%	89.4%	- 4.6%	93.4%	92.1%	- 1.4%	
Days on Market Until Sale	42	82	+ 95.2%	64	74	+ 15.6%	
Inventory of Homes for Sale	88	88	0.0%				
Months Supply of Inventory	6.9	6.9	0.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	0	0		4	7	+ 75.0%	
Pending Sales	0	0		3	3	0.0%	
Closed Sales	0	0		3	3	0.0%	
Median Sales Price*	\$0	\$0		\$2,550,000	\$2,125,000	- 16.7%	
Percent of Original List Price Received*	0.0%	0.0%		97.5%	96.2%	- 1.3%	
Days on Market Until Sale	0	0		19	24	+ 26.3%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	1.0	1.5	+ 50.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family



Median Sales Price - Townhouse-Condo

