

Local Market Update for October 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

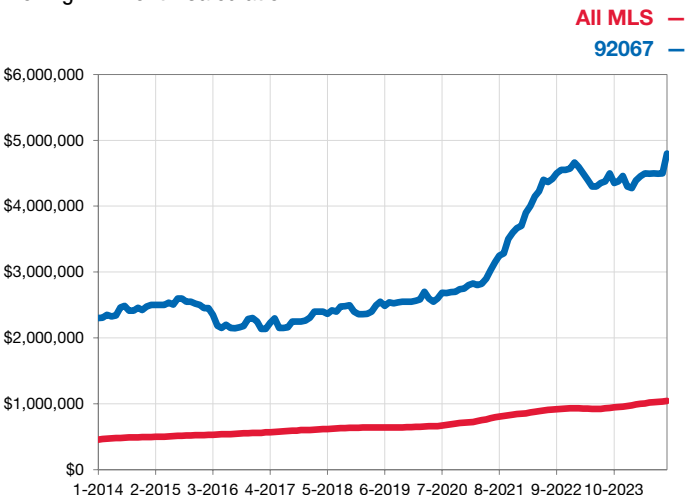
Single Family	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Key Metrics						
New Listings	17	24	+ 41.2%	244	282	+ 15.6%
Pending Sales	15	14	- 6.7%	137	134	- 2.2%
Closed Sales	13	15	+ 15.4%	142	133	- 6.3%
Median Sales Price*	\$4,250,000	\$6,150,000	+ 44.7%	\$4,415,000	\$4,800,000	+ 8.7%
Percent of Original List Price Received*	89.3%	91.1%	+ 2.0%	93.3%	93.2%	- 0.1%
Days on Market Until Sale	93	73	- 21.5%	70	65	- 7.1%
Inventory of Homes for Sale	77	87	+ 13.0%	--	--	--
Months Supply of Inventory	5.7	6.9	+ 21.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Key Metrics						
New Listings	0	0	--	5	6	+ 20.0%
Pending Sales	0	1	--	5	4	- 20.0%
Closed Sales	1	1	0.0%	5	4	- 20.0%
Median Sales Price*	\$1,800,000	\$1,950,000	+ 8.3%	\$2,050,000	\$2,250,000	+ 9.8%
Percent of Original List Price Received*	92.3%	100.0%	+ 8.3%	98.6%	98.1%	- 0.5%
Days on Market Until Sale	47	69	+ 46.8%	32	32	0.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.6	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

