

Local Market Update for April 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

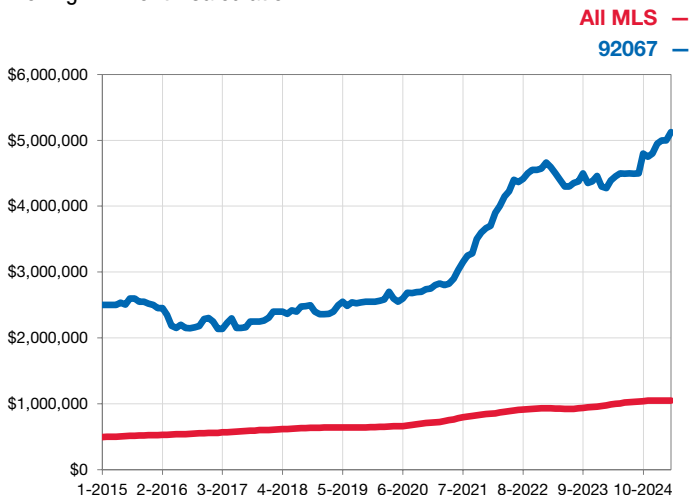
Detached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	37	45	+ 21.6%	111	136	+ 22.5%
Pending Sales	22	13	- 40.9%	56	49	- 12.5%
Closed Sales	15	11	- 26.7%	47	48	+ 2.1%
Median Sales Price*	\$4,100,000	\$5,130,000	+ 25.1%	\$4,295,000	\$5,135,000	+ 19.6%
Percent of Original List Price Received*	96.2%	94.8%	- 1.5%	94.8%	92.0%	- 3.0%
Days on Market Until Sale	28	98	+ 250.0%	53	83	+ 56.6%
Inventory of Homes for Sale	93	103	+ 10.8%	--	--	--
Months Supply of Inventory	7.5	8.5	+ 13.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	0	1	--	2	5	+ 150.0%
Pending Sales	1	2	+ 100.0%	2	2	0.0%
Closed Sales	0	2	--	2	2	0.0%
Median Sales Price*	\$0	\$2,112,500	--	\$2,300,000	\$2,112,500	- 8.2%
Percent of Original List Price Received*	0.0%	94.3%	--	99.9%	94.3%	- 5.6%
Days on Market Until Sale	0	32	--	12	32	+ 166.7%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.8	2.3	+ 187.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

