

Local Market Update for February 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

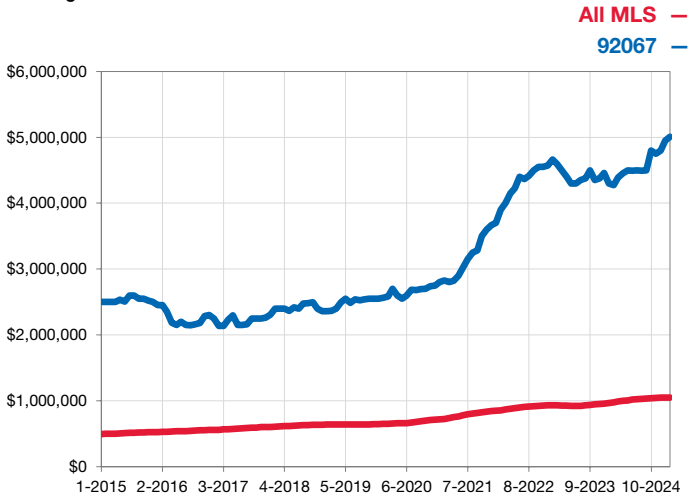
Single Family	February			Year to Date		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
Key Metrics						
New Listings	23	28	+ 21.7%	44	65	+ 47.7%
Pending Sales	7	11	+ 57.1%	24	25	+ 4.2%
Closed Sales	11	9	- 18.2%	21	25	+ 19.0%
Median Sales Price*	\$3,440,000	\$5,140,000	+ 49.4%	\$4,000,000	\$5,140,000	+ 28.5%
Percent of Original List Price Received*	97.2%	94.3%	- 3.0%	95.0%	91.0%	- 4.2%
Days on Market Until Sale	47	24	- 48.9%	51	83	+ 62.7%
Inventory of Homes for Sale	76	84	+ 10.5%	--	--	--
Months Supply of Inventory	6.0	6.5	+ 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	February			Year to Date		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$2,900,000	\$0	- 100.0%	\$2,900,000	\$0	- 100.0%
Percent of Original List Price Received*	96.8%	0.0%	- 100.0%	96.8%	0.0%	- 100.0%
Days on Market Until Sale	22	0	- 100.0%	22	0	- 100.0%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.7	2.0	+ 185.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

