

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Ramona

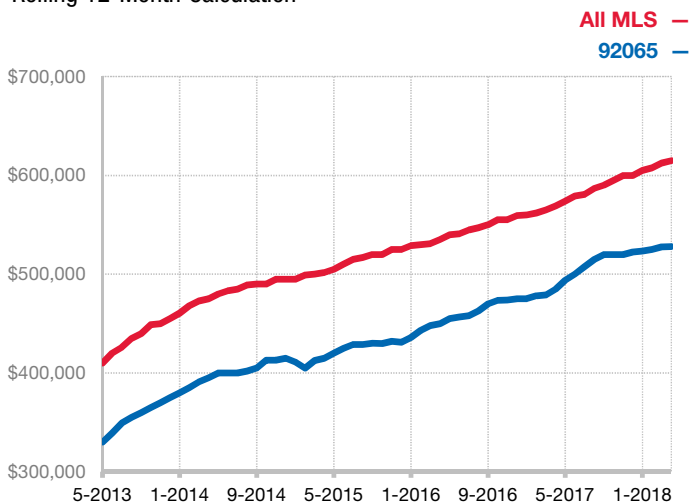
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	71	63	- 11.3%	265	269	+ 1.5%
Pending Sales	54	57	+ 5.6%	208	178	- 14.4%
Closed Sales	50	46	- 8.0%	174	144	- 17.2%
Median Sales Price*	\$542,500	\$537,000	- 1.0%	\$516,500	\$530,673	+ 2.7%
Percent of Original List Price Received*	98.1%	98.8%	+ 0.7%	97.6%	98.1%	+ 0.5%
Days on Market Until Sale	42	27	- 35.7%	48	31	- 35.4%
Inventory of Homes for Sale	114	98	- 14.0%	--	--	--
Months Supply of Inventory	2.5	2.4	- 4.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	7	2	- 71.4%	18	17	- 5.6%
Pending Sales	3	1	- 66.7%	16	18	+ 12.5%
Closed Sales	5	4	- 20.0%	14	15	+ 7.1%
Median Sales Price*	\$245,000	\$301,000	+ 22.9%	\$284,000	\$303,000	+ 6.7%
Percent of Original List Price Received*	98.0%	99.6%	+ 1.6%	97.8%	98.4%	+ 0.6%
Days on Market Until Sale	37	72	+ 94.6%	56	67	+ 19.6%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	1.6	1.1	- 31.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

