

Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Ramona

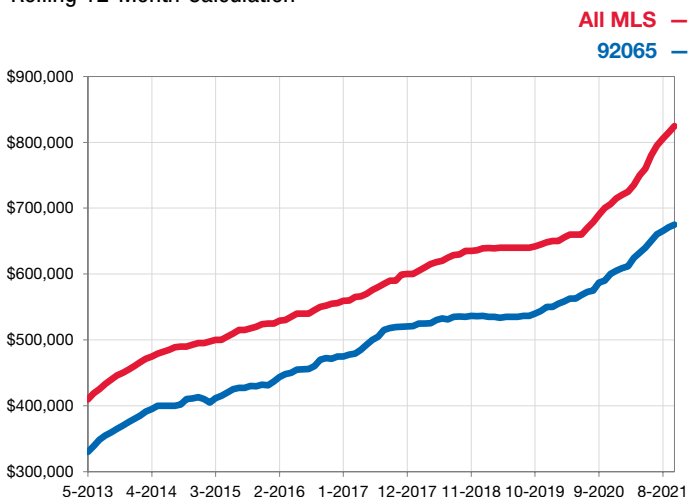
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	61	50	- 18.0%	578	581	+ 0.5%
Pending Sales	66	53	- 19.7%	496	488	- 1.6%
Closed Sales	58	42	- 27.6%	455	472	+ 3.7%
Median Sales Price*	\$630,000	\$710,000	+ 12.7%	\$590,000	\$690,000	+ 16.9%
Percent of Original List Price Received*	98.5%	100.2%	+ 1.7%	98.9%	101.9%	+ 3.0%
Days on Market Until Sale	29	30	+ 3.4%	35	23	- 34.3%
Inventory of Homes for Sale	63	49	- 22.2%	--	--	--
Months Supply of Inventory	1.3	1.1	- 15.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	4	3	- 25.0%	43	52	+ 20.9%
Pending Sales	4	3	- 25.0%	40	46	+ 15.0%
Closed Sales	3	5	+ 66.7%	44	52	+ 18.2%
Median Sales Price*	\$355,000	\$502,500	+ 41.5%	\$329,000	\$408,500	+ 24.2%
Percent of Original List Price Received*	99.6%	103.3%	+ 3.7%	98.8%	101.8%	+ 3.0%
Days on Market Until Sale	53	11	- 79.2%	45	19	- 57.8%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

