

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

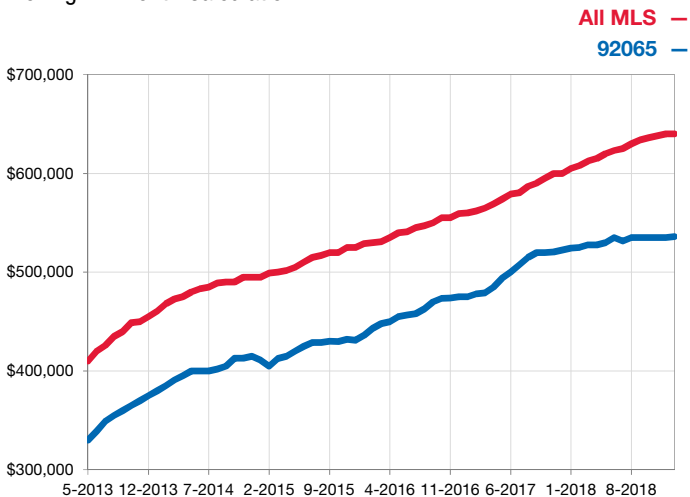
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	72	78	+ 8.3%	72	78	+ 8.3%
Pending Sales	34	38	+ 11.8%	34	38	+ 11.8%
Closed Sales	29	18	- 37.9%	29	18	- 37.9%
Median Sales Price*	\$510,000	\$512,700	+ 0.5%	\$510,000	\$512,700	+ 0.5%
Percent of Original List Price Received*	96.6%	94.8%	- 1.9%	96.6%	94.8%	- 1.9%
Days on Market Until Sale	38	55	+ 44.7%	38	55	+ 44.7%
Inventory of Homes for Sale	92	130	+ 41.3%	--	--	--
Months Supply of Inventory	2.2	3.5	+ 59.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	5	4	- 20.0%	5	4	- 20.0%
Pending Sales	8	1	- 87.5%	8	1	- 87.5%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$132,000	\$297,000	+ 125.0%	\$132,000	\$297,000	+ 125.0%
Percent of Original List Price Received*	97.9%	94.0%	- 4.0%	97.9%	94.0%	- 4.0%
Days on Market Until Sale	11	50	+ 354.5%	11	50	+ 354.5%
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--
Months Supply of Inventory	1.5	3.2	+ 113.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

