

Local Market Update for July 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

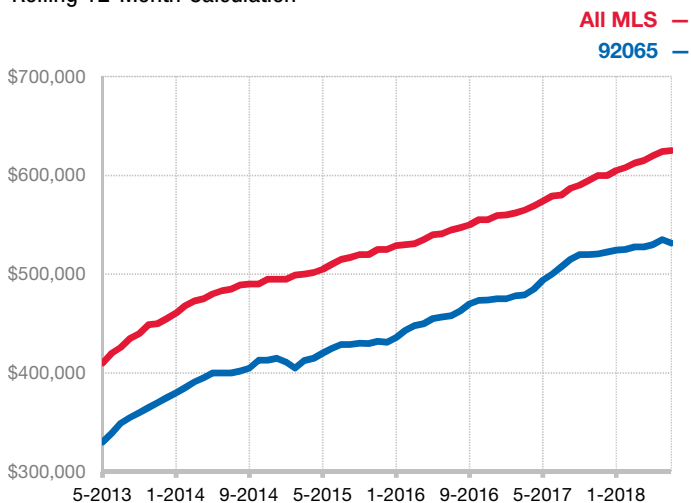
Single Family	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
Key Metrics						
New Listings	71	76	+ 7.0%	476	506	+ 6.3%
Pending Sales	47	48	+ 2.1%	350	301	- 14.0%
Closed Sales	36	32	- 11.1%	320	273	- 14.7%
Median Sales Price*	\$537,500	\$517,500	- 3.7%	\$519,750	\$535,000	+ 2.9%
Percent of Original List Price Received*	97.1%	98.2%	+ 1.1%	97.7%	98.1%	+ 0.4%
Days on Market Until Sale	47	35	- 25.5%	44	31	- 29.5%
Inventory of Homes for Sale	128	150	+ 17.2%	--	--	--
Months Supply of Inventory	2.9	3.8	+ 31.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
Key Metrics						
New Listings	10	7	- 30.0%	39	29	- 25.6%
Pending Sales	4	3	- 25.0%	28	27	- 3.6%
Closed Sales	3	4	+ 33.3%	23	24	+ 4.3%
Median Sales Price*	\$235,000	\$344,250	+ 46.5%	\$276,000	\$304,000	+ 10.1%
Percent of Original List Price Received*	99.6%	96.5%	- 3.1%	97.6%	98.3%	+ 0.7%
Days on Market Until Sale	22	24	+ 9.1%	52	53	+ 1.9%
Inventory of Homes for Sale	12	7	- 41.7%	--	--	--
Months Supply of Inventory	3.6	1.5	- 58.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

