

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

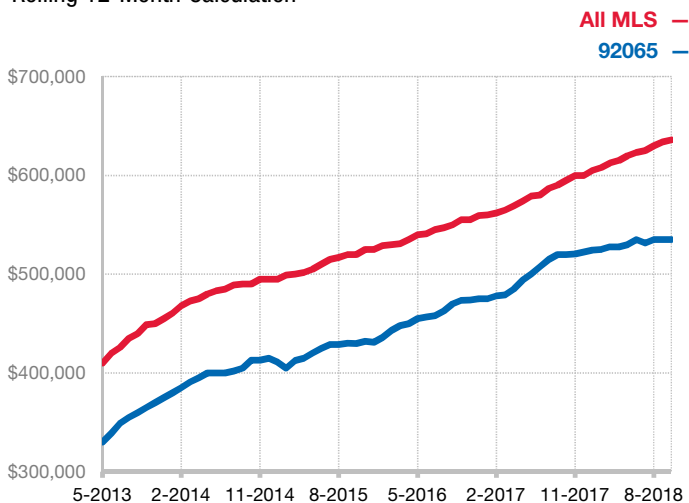
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	60	64	+ 6.7%	650	722	+ 11.1%
Pending Sales	47	42	- 10.6%	466	402	- 13.7%
Closed Sales	40	43	+ 7.5%	447	389	- 13.0%
Median Sales Price*	\$529,950	\$526,000	- 0.7%	\$522,500	\$539,000	+ 3.2%
Percent of Original List Price Received*	97.6%	97.6%	0.0%	97.6%	97.9%	+ 0.3%
Days on Market Until Sale	47	38	- 19.1%	42	32	- 23.8%
Inventory of Homes for Sale	118	153	+ 29.7%	--	--	--
Months Supply of Inventory	2.7	3.9	+ 44.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	5	0	- 100.0%	55	41	- 25.5%
Pending Sales	3	2	- 33.3%	47	32	- 31.9%
Closed Sales	10	0	- 100.0%	44	30	- 31.8%
Median Sales Price*	\$327,500	\$0	- 100.0%	\$296,500	\$310,000	+ 4.6%
Percent of Original List Price Received*	100.5%	0.0%	- 100.0%	98.3%	98.1%	- 0.2%
Days on Market Until Sale	35	0	- 100.0%	41	51	+ 24.4%
Inventory of Homes for Sale	7	12	+ 71.4%	--	--	--
Months Supply of Inventory	1.6	3.5	+ 118.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

