

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92064

Poway

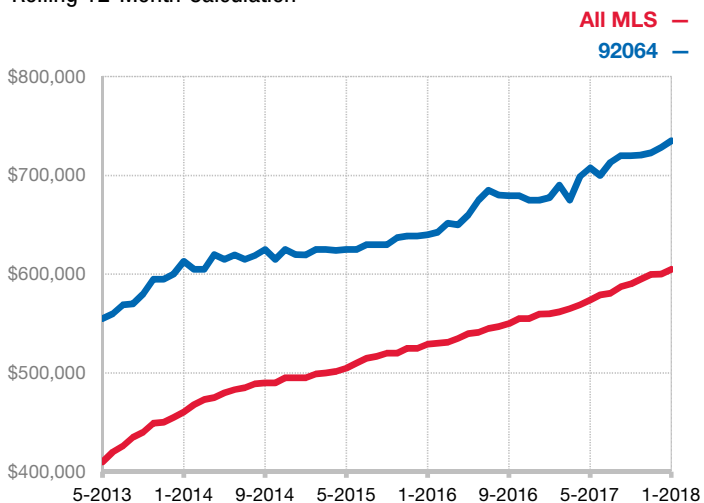
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	60	48	- 20.0%	60	48	- 20.0%
Pending Sales	44	35	- 20.5%	44	35	- 20.5%
Closed Sales	24	30	+ 25.0%	24	30	+ 25.0%
Median Sales Price*	\$659,800	<b>\$783,500</b>	+ 18.7%	\$659,800	<b>\$783,500</b>	+ 18.7%
Percent of Original List Price Received*	97.0%	<b>98.3%</b>	+ 1.3%	97.0%	<b>98.3%</b>	+ 1.3%
Days on Market Until Sale	50	42	- 16.0%	50	42	- 16.0%
Inventory of Homes for Sale	75	52	- 30.7%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	8	7	- 12.5%	8	7	- 12.5%
Pending Sales	6	5	- 16.7%	6	5	- 16.7%
Closed Sales	3	2	- 33.3%	3	2	- 33.3%
Median Sales Price*	\$365,000	<b>\$450,000</b>	+ 23.3%	\$365,000	<b>\$450,000</b>	+ 23.3%
Percent of Original List Price Received*	93.8%	<b>93.8%</b>	0.0%	93.8%	<b>93.8%</b>	0.0%
Days on Market Until Sale	30	19	- 36.7%	30	19	- 36.7%
Inventory of Homes for Sale	3	3	0.0%	--	--	--
Months Supply of Inventory	0.4	0.7	+ 75.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

