

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92064

Poway

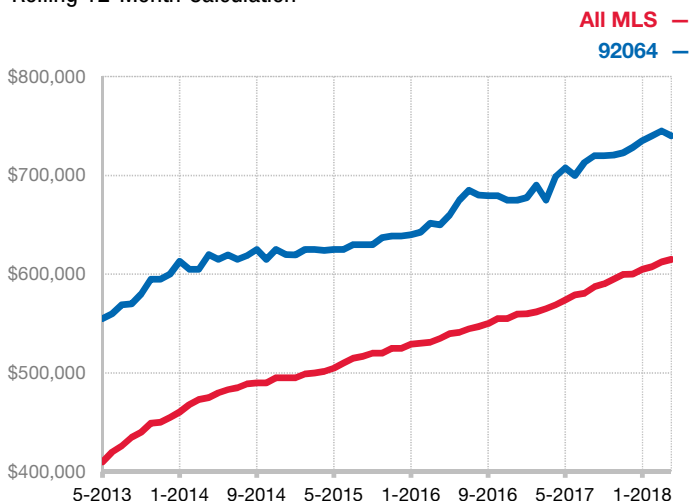
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	77	76	- 1.3%	276	242	- 12.3%
Pending Sales	60	44	- 26.7%	187	164	- 12.3%
Closed Sales	47	41	- 12.8%	149	146	- 2.0%
Median Sales Price*	\$872,750	<b>\$825,000</b>	- 5.5%	\$745,000	<b>\$777,500</b>	+ 4.4%
Percent of Original List Price Received*	97.9%	<b>98.6%</b>	+ 0.7%	97.7%	<b>98.5%</b>	+ 0.8%
Days on Market Until Sale	28	20	- 28.6%	35	26	- 25.7%
Inventory of Homes for Sale	107	85	- 20.6%	--	--	--
Months Supply of Inventory	2.4	1.9	- 20.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	9	3	- 66.7%	24	27	+ 12.5%
Pending Sales	4	6	+ 50.0%	20	20	0.0%
Closed Sales	0	6	--	15	18	+ 20.0%
Median Sales Price*	\$0	<b>\$509,500</b>	--	\$415,000	<b>\$483,500</b>	+ 16.5%
Percent of Original List Price Received*	0.0%	<b>98.0%</b>	--	99.2%	<b>99.7%</b>	+ 0.5%
Days on Market Until Sale	0	38	--	15	19	+ 26.7%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

