

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92061

Pauma Valley

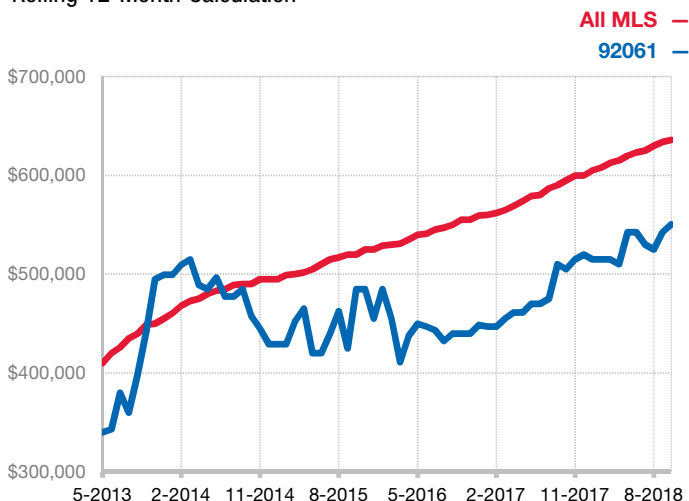
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	2	1	- 50.0%	47	58	+ 23.4%
Pending Sales	0	4	--	28	32	+ 14.3%
Closed Sales	1	1	0.0%	30	29	- 3.3%
Median Sales Price*	\$475,000	\$625,500	+ 31.7%	\$515,000	\$550,000	+ 6.8%
Percent of Original List Price Received*	96.0%	96.4%	+ 0.4%	93.1%	96.5%	+ 3.7%
Days on Market Until Sale	45	40	- 11.1%	124	73	- 41.1%
Inventory of Homes for Sale	15	19	+ 26.7%	--	--	--
Months Supply of Inventory	5.0	6.0	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	0	2	--	7	12	+ 71.4%
Pending Sales	0	0	--	2	10	+ 400.0%
Closed Sales	0	1	--	2	10	+ 400.0%
Median Sales Price*	\$0	\$640,000	--	\$279,650	\$352,500	+ 26.1%
Percent of Original List Price Received*	0.0%	100.8%	--	85.0%	96.9%	+ 14.0%
Days on Market Until Sale	0	50	--	105	76	- 27.6%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

