

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92061

Pauma Valley

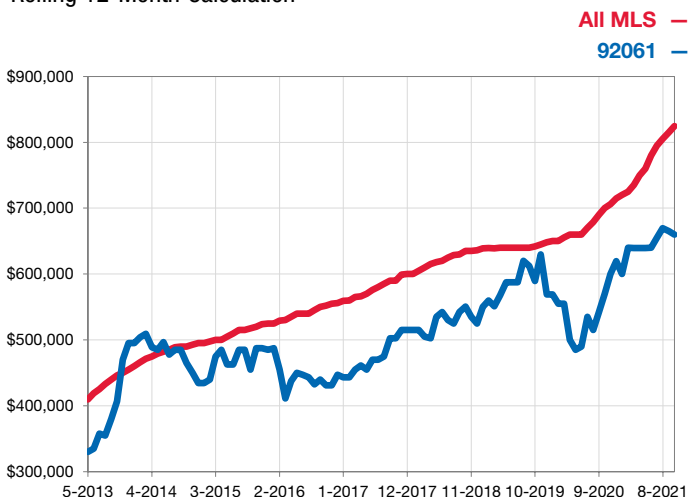
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	9	3	- 66.7%	44	29	- 34.1%
Pending Sales	3	2	- 33.3%	31	31	0.0%
Closed Sales	8	1	- 87.5%	28	33	+ 17.9%
Median Sales Price*	\$735,000	<b>\$780,050</b>	+ 6.1%	\$619,500	<b>\$660,000</b>	+ 6.5%
Percent of Original List Price Received*	96.2%	<b>104.0%</b>	+ 8.1%	95.0%	<b>98.7%</b>	+ 3.9%
Days on Market Until Sale	68	11	- 83.8%	94	45	- 52.1%
Inventory of Homes for Sale	14	3	- 78.6%	--	--	--
Months Supply of Inventory	4.5	1.0	- 77.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	14	8	- 42.9%
Pending Sales	3	0	- 100.0%	11	10	- 9.1%
Closed Sales	1	1	0.0%	8	14	+ 75.0%
Median Sales Price*	\$355,000	<b>\$480,000</b>	+ 35.2%	\$351,500	<b>\$474,500</b>	+ 35.0%
Percent of Original List Price Received*	100.0%	<b>96.2%</b>	- 3.8%	98.2%	<b>98.5%</b>	+ 0.3%
Days on Market Until Sale	40	81	+ 102.5%	69	77	+ 11.6%
Inventory of Homes for Sale	5	0	- 100.0%	--	--	--
Months Supply of Inventory	3.2	0.0	- 100.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

