

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92059

Pala

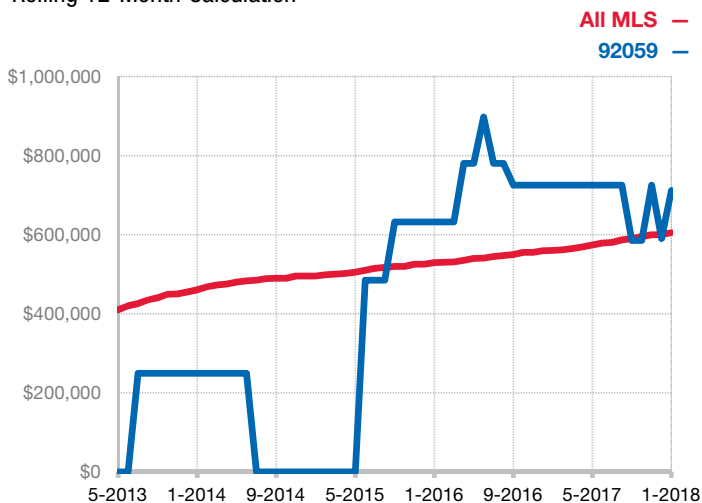
| Single Family                            | January   |      |                | Year to Date |             |                |
|--|-----------|------|----------------|--------------|-------------|----------------|
|  | 2017      | 2018 | Percent Change | Thru 1-2017  | Thru 1-2018 | Percent Change |
| <b>Key Metrics</b>                       |           |      |                |              |             |                |
| New Listings                             | 1         | 0    | - 100.0%       | 1            | 0           | - 100.0%       |
| Pending Sales                            | 0         | 0    | --             | 0            | 0           | --             |
| Closed Sales                             | 2         | 0    | - 100.0%       | 2            | 0           | - 100.0%       |
| Median Sales Price*                      | \$581,000 | \$0  | - 100.0%       | \$581,000    | \$0         | - 100.0%       |
| Percent of Original List Price Received* | 93.9%     | 0.0% | - 100.0%       | 93.9%        | 0.0%        | - 100.0%       |
| Days on Market Until Sale                | 76        | 0    | - 100.0%       | 76           | 0           | - 100.0%       |
| Inventory of Homes for Sale              | 2         | 1    | - 50.0%        | --           | --          | --             |
| Months Supply of Inventory               | 1.7       | 1.0  | - 41.2%        | --           | --          | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | January |      |                | Year to Date |             |                |
|--|---------|------|----------------|--------------|-------------|----------------|
|  | 2017    | 2018 | Percent Change | Thru 1-2017  | Thru 1-2018 | Percent Change |
| <b>Key Metrics</b>                       |         |      |                |              |             |                |
| New Listings                             | 0       | 0    | --             | 0            | 0           | --             |
| Pending Sales                            | 0       | 0    | --             | 0            | 0           | --             |
| Closed Sales                             | 0       | 0    | --             | 0            | 0           | --             |
| Median Sales Price*                      | \$0     | \$0  | --             | \$0          | \$0         | --             |
| Percent of Original List Price Received* | 0.0%    | 0.0% | --             | 0.0%         | 0.0%        | --             |
| Days on Market Until Sale                | 0       | 0    | --             | 0            | 0           | --             |
| Inventory of Homes for Sale              | 0       | 0    | --             | --           | --          | --             |
| Months Supply of Inventory               | 0.0     | 0.0  | --             | --           | --          | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

