

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92040

Lakeside

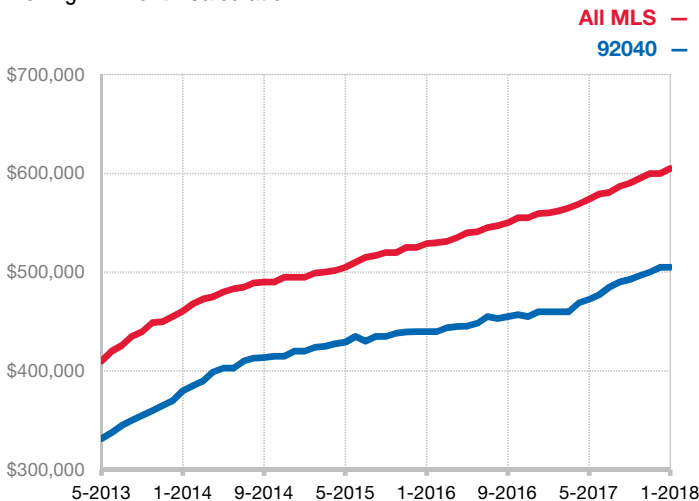
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	27	<b>38</b>	+ 40.7%	27	<b>38</b>	+ 40.7%
Pending Sales	21	<b>30</b>	+ 42.9%	21	<b>30</b>	+ 42.9%
Closed Sales	14	<b>18</b>	+ 28.6%	14	<b>18</b>	+ 28.6%
Median Sales Price*	\$438,500	<b>\$498,750</b>	+ 13.7%	\$438,500	<b>\$498,750</b>	+ 13.7%
Percent of Original List Price Received*	94.0%	<b>98.0%</b>	+ 4.3%	94.0%	<b>98.0%</b>	+ 4.3%
Days on Market Until Sale	40	<b>23</b>	- 42.5%	40	<b>23</b>	- 42.5%
Inventory of Homes for Sale	41	<b>32</b>	- 22.0%	--	--	--
Months Supply of Inventory	1.3	<b>1.1</b>	- 15.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	13	<b>16</b>	+ 23.1%	13	<b>16</b>	+ 23.1%
Pending Sales	8	<b>14</b>	+ 75.0%	8	<b>14</b>	+ 75.0%
Closed Sales	5	<b>5</b>	0.0%	5	<b>5</b>	0.0%
Median Sales Price*	\$225,000	<b>\$190,000</b>	- 15.6%	\$225,000	<b>\$190,000</b>	- 15.6%
Percent of Original List Price Received*	96.1%	<b>96.3%</b>	+ 0.2%	96.1%	<b>96.3%</b>	+ 0.2%
Days on Market Until Sale	38	<b>80</b>	+ 110.5%	38	<b>80</b>	+ 110.5%
Inventory of Homes for Sale	10	<b>10</b>	0.0%	--	--	--
Months Supply of Inventory	1.3	<b>1.1</b>	- 15.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

