

Local Market Update for January 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

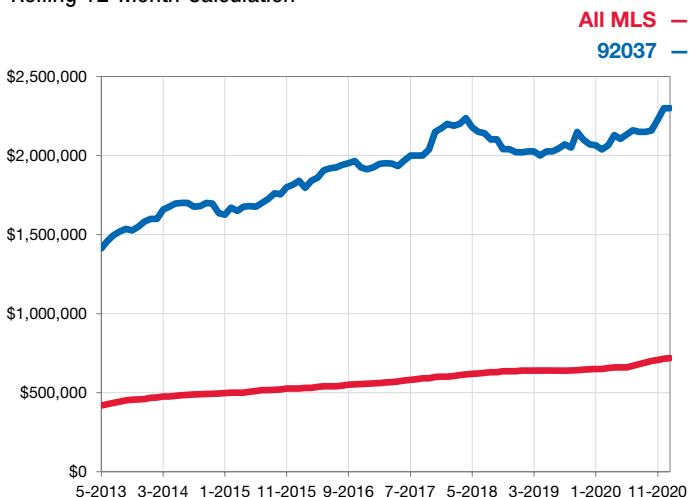
Single Family	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
Key Metrics						
New Listings	63	38	- 39.7%	63	38	- 39.7%
Pending Sales	27	36	+ 33.3%	27	36	+ 33.3%
Closed Sales	24	24	0.0%	24	24	0.0%
Median Sales Price*	\$1,935,000	\$2,572,500	+ 32.9%	\$1,935,000	\$2,572,500	+ 32.9%
Percent of Original List Price Received*	95.5%	98.6%	+ 3.2%	95.5%	98.6%	+ 3.2%
Days on Market Until Sale	84	78	- 7.1%	84	78	- 7.1%
Inventory of Homes for Sale	147	97	- 34.0%	--	--	--
Months Supply of Inventory	4.9	2.8	- 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
Key Metrics						
New Listings	46	38	- 17.4%	46	38	- 17.4%
Pending Sales	20	36	+ 80.0%	20	36	+ 80.0%
Closed Sales	18	33	+ 83.3%	18	33	+ 83.3%
Median Sales Price*	\$747,500	\$730,000	- 2.3%	\$747,500	\$730,000	- 2.3%
Percent of Original List Price Received*	94.4%	97.2%	+ 3.0%	94.4%	97.2%	+ 3.0%
Days on Market Until Sale	66	51	- 22.7%	66	51	- 22.7%
Inventory of Homes for Sale	93	60	- 35.5%	--	--	--
Months Supply of Inventory	3.0	1.9	- 36.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

