

Local Market Update for May 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

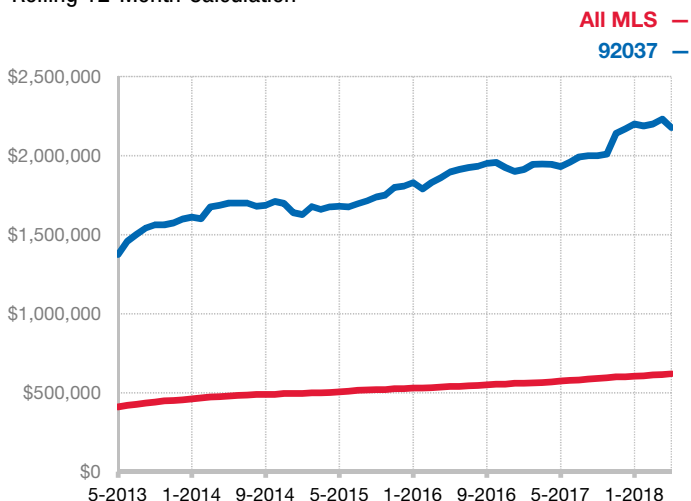
Single Family	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
Key Metrics						
New Listings	68	65	- 4.4%	323	336	+ 4.0%
Pending Sales	34	41	+ 20.6%	141	163	+ 15.6%
Closed Sales	31	32	+ 3.2%	124	135	+ 8.9%
Median Sales Price*	\$2,455,000	\$1,888,500	- 23.1%	\$2,015,000	\$2,100,000	+ 4.2%
Percent of Original List Price Received*	94.0%	96.0%	+ 2.1%	93.1%	95.5%	+ 2.6%
Days on Market Until Sale	43	46	+ 7.0%	61	66	+ 8.2%
Inventory of Homes for Sale	195	176	- 9.7%	--	--	--
Months Supply of Inventory	6.9	6.2	- 10.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
Key Metrics						
New Listings	60	51	- 15.0%	263	279	+ 6.1%
Pending Sales	44	47	+ 6.8%	173	198	+ 14.5%
Closed Sales	43	42	- 2.3%	161	171	+ 6.2%
Median Sales Price*	\$685,000	\$807,000	+ 17.8%	\$670,000	\$775,000	+ 15.7%
Percent of Original List Price Received*	98.2%	97.1%	- 1.1%	98.0%	98.0%	0.0%
Days on Market Until Sale	25	37	+ 48.0%	27	31	+ 14.8%
Inventory of Homes for Sale	91	82	- 9.9%	--	--	--
Months Supply of Inventory	2.3	2.4	+ 4.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

