

# Local Market Update for March 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92037

La Jolla

Detached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	40	<b>48</b>	+ 20.0%	126	<b>127</b>	+ 0.8%
Pending Sales	26	<b>32</b>	+ 23.1%	76	<b>77</b>	+ 1.3%
Closed Sales	22	<b>26</b>	+ 18.2%	64	<b>62</b>	- 3.1%
Median Sales Price*	\$3,287,500	<b>\$3,375,000</b>	+ 2.7%	\$3,537,500	<b>\$3,500,000</b>	- 1.1%
Percent of Original List Price Received*	95.7%	<b>97.7%</b>	+ 2.1%	95.7%	<b>96.2%</b>	+ 0.5%
Days on Market Until Sale	45	<b>48</b>	+ 6.7%	44	<b>52</b>	+ 18.2%
Inventory of Homes for Sale	81	<b>83</b>	+ 2.5%	—	—	—
Months Supply of Inventory	3.5	<b>3.6</b>	+ 2.9%	—	—	—

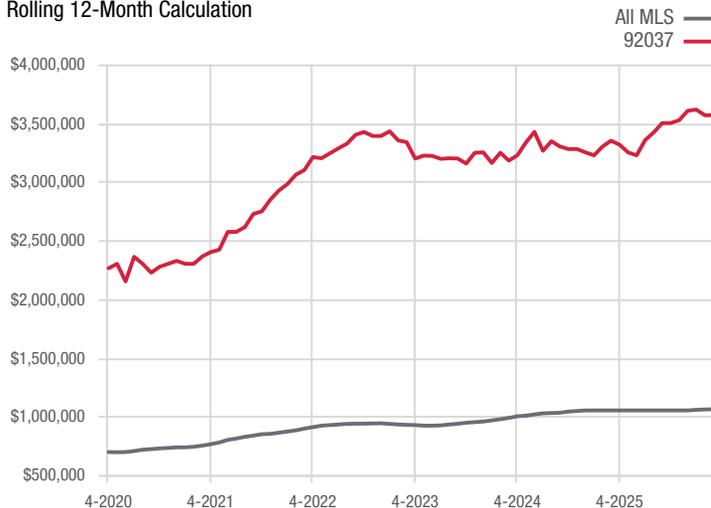
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	42	<b>43</b>	+ 2.4%	120	<b>133</b>	+ 10.8%
Pending Sales	29	<b>40</b>	+ 37.9%	67	<b>84</b>	+ 25.4%
Closed Sales	22	<b>26</b>	+ 18.2%	52	<b>62</b>	+ 19.2%
Median Sales Price*	\$1,193,500	<b>\$1,787,000</b>	+ 49.7%	\$1,057,500	<b>\$1,285,000</b>	+ 21.5%
Percent of Original List Price Received*	97.2%	<b>97.9%</b>	+ 0.7%	98.4%	<b>97.7%</b>	- 0.7%
Days on Market Until Sale	47	<b>34</b>	- 27.7%	42	<b>43</b>	+ 2.4%
Inventory of Homes for Sale	73	<b>66</b>	- 9.6%	—	—	—
Months Supply of Inventory	3.5	<b>2.8</b>	- 20.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

