

# Local Market Update for April 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92037

La Jolla

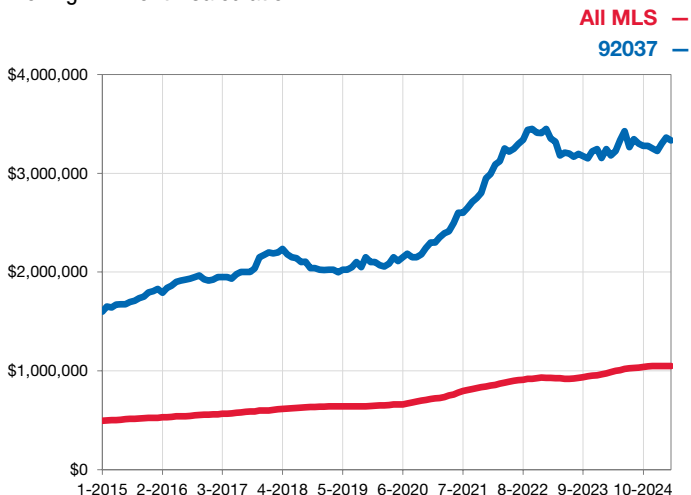
Detached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	32	47	+ 46.9%	143	171	+ 19.6%
Pending Sales	14	19	+ 35.7%	87	97	+ 11.5%
Closed Sales	23	29	+ 26.1%	77	94	+ 22.1%
Median Sales Price*	\$3,425,000	\$3,275,000	- 4.4%	\$3,096,000	\$3,537,500	+ 14.3%
Percent of Original List Price Received*	95.6%	97.9%	+ 2.4%	96.6%	96.5%	- 0.1%
Days on Market Until Sale	40	44	+ 10.0%	42	44	+ 4.8%
Inventory of Homes for Sale	74	87	+ 17.6%	--	--	--
Months Supply of Inventory	4.1	3.7	- 9.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	33	41	+ 24.2%	135	162	+ 20.0%
Pending Sales	27	31	+ 14.8%	96	101	+ 5.2%
Closed Sales	26	32	+ 23.1%	93	86	- 7.5%
Median Sales Price*	\$1,202,500	\$1,500,000	+ 24.7%	\$1,215,000	\$1,335,000	+ 9.9%
Percent of Original List Price Received*	100.7%	97.6%	- 3.1%	98.0%	98.2%	+ 0.2%
Days on Market Until Sale	17	25	+ 47.1%	34	35	+ 2.9%
Inventory of Homes for Sale	46	71	+ 54.3%	--	--	--
Months Supply of Inventory	2.0	3.3	+ 65.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

