

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

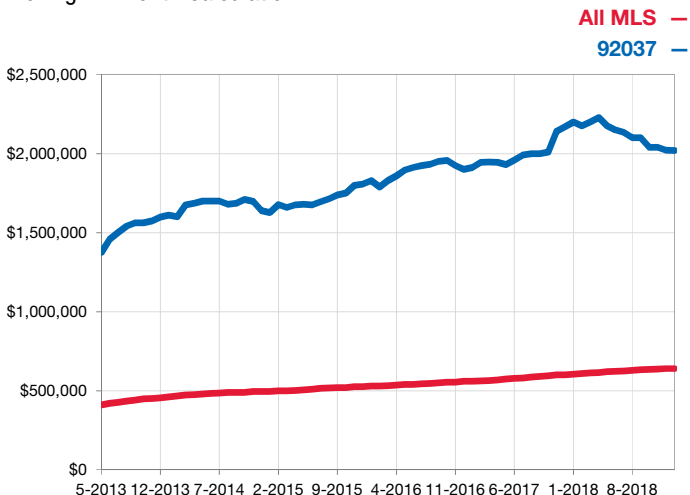
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	67	65	- 3.0%	67	65	- 3.0%
Pending Sales	18	22	+ 22.2%	18	22	+ 22.2%
Closed Sales	17	16	- 5.9%	17	16	- 5.9%
Median Sales Price*	\$2,750,000	\$2,075,000	- 24.5%	\$2,750,000	\$2,075,000	- 24.5%
Percent of Original List Price Received*	89.4%	89.1%	- 0.3%	89.4%	89.1%	- 0.3%
Days on Market Until Sale	138	74	- 46.4%	138	74	- 46.4%
Inventory of Homes for Sale	149	177	+ 18.8%	--	--	--
Months Supply of Inventory	5.7	6.3	+ 10.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	58	44	- 24.1%	58	44	- 24.1%
Pending Sales	30	19	- 36.7%	30	19	- 36.7%
Closed Sales	21	18	- 14.3%	21	18	- 14.3%
Median Sales Price*	\$810,000	\$801,500	- 1.0%	\$810,000	\$801,500	- 1.0%
Percent of Original List Price Received*	96.2%	95.6%	- 0.6%	96.2%	95.6%	- 0.6%
Days on Market Until Sale	31	48	+ 54.8%	31	48	+ 54.8%
Inventory of Homes for Sale	78	91	+ 16.7%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

