

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

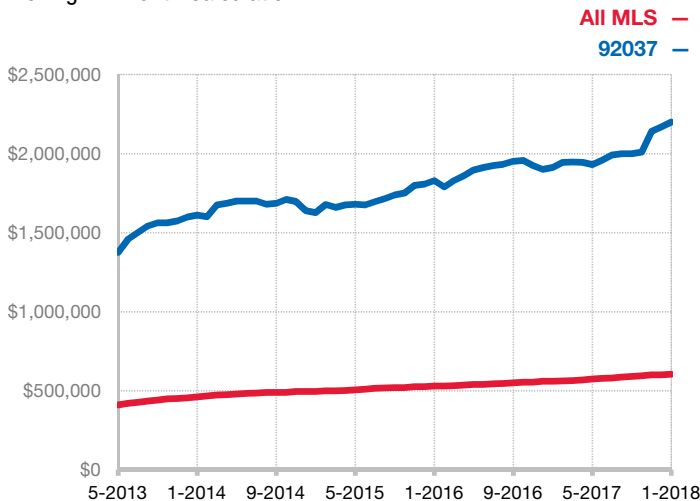
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	57	62	+ 8.8%	57	62	+ 8.8%
Pending Sales	20	18	- 10.0%	20	18	- 10.0%
Closed Sales	15	17	+ 13.3%	15	17	+ 13.3%
Median Sales Price*	\$1,955,000	\$2,750,000	+ 40.7%	\$1,955,000	\$2,750,000	+ 40.7%
Percent of Original List Price Received*	91.4%	89.4%	- 2.2%	91.4%	89.4%	- 2.2%
Days on Market Until Sale	73	138	+ 89.0%	73	138	+ 89.0%
Inventory of Homes for Sale	165	140	- 15.2%	--	--	--
Months Supply of Inventory	5.7	5.3	- 7.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	39	59	+ 51.3%	39	59	+ 51.3%
Pending Sales	25	31	+ 24.0%	25	31	+ 24.0%
Closed Sales	34	20	- 41.2%	34	20	- 41.2%
Median Sales Price*	\$602,000	\$765,000	+ 27.1%	\$602,000	\$765,000	+ 27.1%
Percent of Original List Price Received*	96.4%	96.1%	- 0.3%	96.4%	96.1%	- 0.3%
Days on Market Until Sale	37	32	- 13.5%	37	32	- 13.5%
Inventory of Homes for Sale	60	77	+ 28.3%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

