

# Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92037

La Jolla

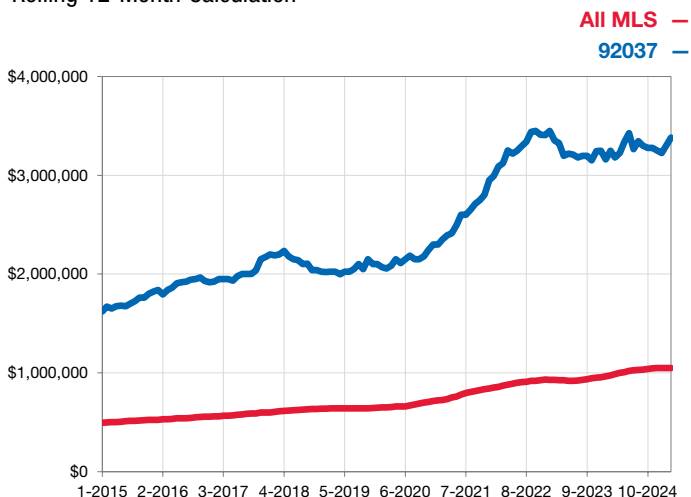
Single Family	March			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	32	35	+ 9.4%	111	120	+ 8.1%
Pending Sales	19	28	+ 47.4%	73	81	+ 11.0%
Closed Sales	20	21	+ 5.0%	54	63	+ 16.7%
Median Sales Price*	\$2,855,000	\$3,725,000	+ 30.5%	\$3,073,000	\$3,727,000	+ 21.3%
Percent of Original List Price Received*	99.4%	95.9%	- 3.5%	97.1%	95.8%	- 1.3%
Days on Market Until Sale	27	45	+ 66.7%	43	44	+ 2.3%
Inventory of Homes for Sale	65	71	+ 9.2%	--	--	--
Months Supply of Inventory	3.5	3.0	- 14.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	31	40	+ 29.0%	102	118	+ 15.7%
Pending Sales	25	30	+ 20.0%	69	69	0.0%
Closed Sales	22	24	+ 9.1%	67	54	- 19.4%
Median Sales Price*	\$1,245,000	\$1,286,000	+ 3.3%	\$1,215,000	\$1,107,500	- 8.8%
Percent of Original List Price Received*	97.0%	97.6%	+ 0.6%	96.9%	98.5%	+ 1.7%
Days on Market Until Sale	40	44	+ 10.0%	40	41	+ 2.5%
Inventory of Homes for Sale	49	69	+ 40.8%	--	--	--
Months Supply of Inventory	2.1	3.3	+ 57.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

