

Local Market Update for September 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

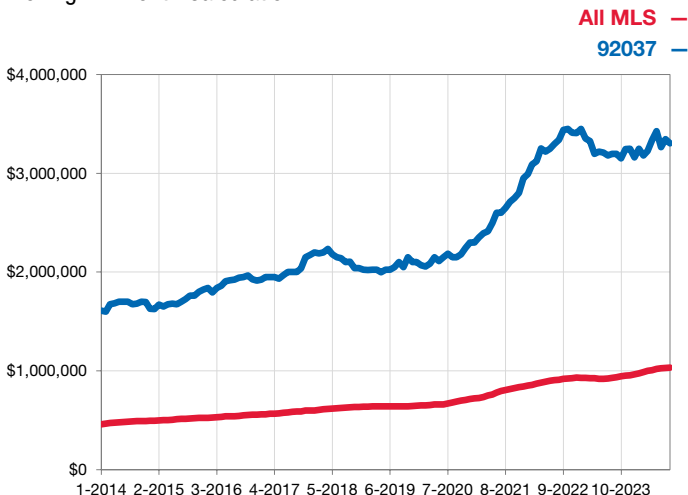
Single Family	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
Key Metrics						
New Listings	21	43	+ 104.8%	310	372	+ 20.0%
Pending Sales	20	26	+ 30.0%	192	213	+ 10.9%
Closed Sales	19	21	+ 10.5%	187	197	+ 5.3%
Median Sales Price*	\$2,775,000	\$3,100,000	+ 11.7%	\$3,150,000	\$3,257,000	+ 3.4%
Percent of Original List Price Received*	98.9%	92.9%	- 6.1%	96.4%	96.8%	+ 0.4%
Days on Market Until Sale	30	52	+ 73.3%	38	39	+ 2.6%
Inventory of Homes for Sale	74	99	+ 33.8%	--	--	--
Months Supply of Inventory	3.9	4.8	+ 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
Key Metrics						
New Listings	27	31	+ 14.8%	291	327	+ 12.4%
Pending Sales	23	18	- 21.7%	222	205	- 7.7%
Closed Sales	25	13	- 48.0%	220	202	- 8.2%
Median Sales Price*	\$1,110,000	\$985,000	- 11.3%	\$1,100,000	\$1,217,500	+ 10.7%
Percent of Original List Price Received*	98.9%	95.5%	- 3.4%	98.0%	97.2%	- 0.8%
Days on Market Until Sale	22	47	+ 113.6%	29	33	+ 13.8%
Inventory of Homes for Sale	56	76	+ 35.7%	--	--	--
Months Supply of Inventory	2.5	3.6	+ 44.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

