

Local Market Update for June 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

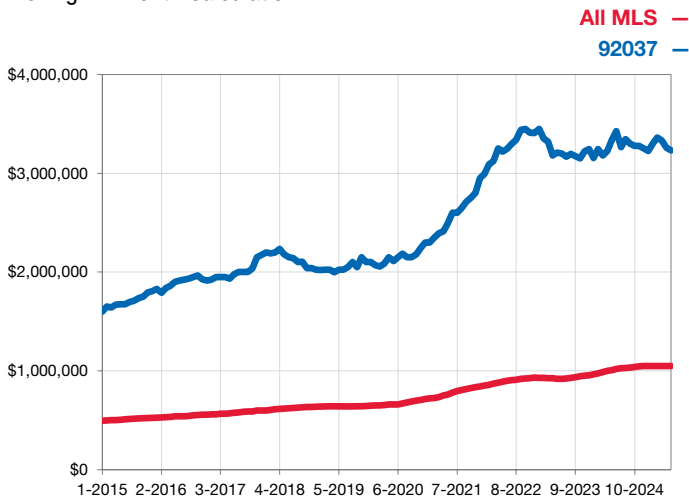
Detached	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	48	56	+ 16.7%	238	291	+ 22.3%
Pending Sales	26	27	+ 3.8%	136	148	+ 8.8%
Closed Sales	25	15	- 40.0%	121	135	+ 11.6%
Median Sales Price*	\$3,850,000	\$3,700,000	- 3.9%	\$3,500,000	\$3,420,000	- 2.3%
Percent of Original List Price Received*	96.7%	98.3%	+ 1.7%	97.0%	97.2%	+ 0.2%
Days on Market Until Sale	33	20	- 39.4%	41	38	- 7.3%
Inventory of Homes for Sale	99	118	+ 19.2%	--	--	--
Months Supply of Inventory	5.1	4.9	- 3.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	46	47	+ 2.2%	224	279	+ 24.6%
Pending Sales	23	30	+ 30.4%	143	150	+ 4.9%
Closed Sales	24	16	- 33.3%	143	134	- 6.3%
Median Sales Price*	\$1,079,500	\$1,150,000	+ 6.5%	\$1,210,000	\$1,286,000	+ 6.3%
Percent of Original List Price Received*	97.9%	93.6%	- 4.4%	97.9%	97.3%	- 0.6%
Days on Market Until Sale	28	54	+ 92.9%	31	39	+ 25.8%
Inventory of Homes for Sale	78	103	+ 32.1%	--	--	--
Months Supply of Inventory	3.4	4.7	+ 38.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

