

Local Market Update for June 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

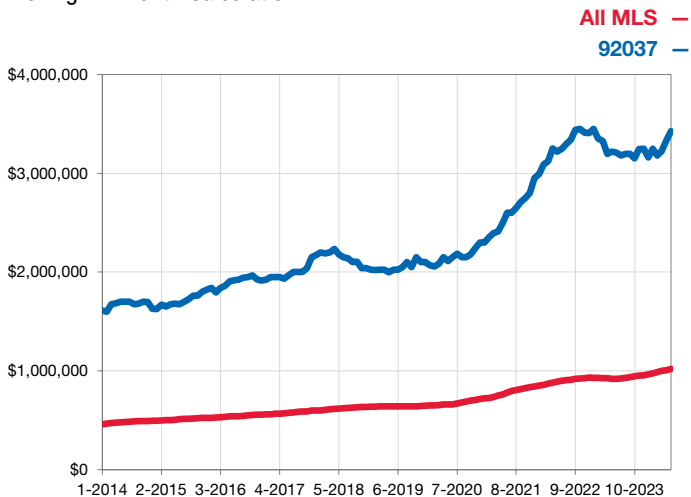
Single Family	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Key Metrics						
New Listings	44	46	+ 4.5%	225	234	+ 4.0%
Pending Sales	20	26	+ 30.0%	132	137	+ 3.8%
Closed Sales	20	25	+ 25.0%	128	121	- 5.5%
Median Sales Price*	\$3,282,280	\$3,850,000	+ 17.3%	\$3,222,000	\$3,500,000	+ 8.6%
Percent of Original List Price Received*	95.6%	96.7%	+ 1.2%	96.0%	97.0%	+ 1.0%
Days on Market Until Sale	45	33	- 26.7%	41	41	0.0%
Inventory of Homes for Sale	94	95	+ 1.1%	--	--	--
Months Supply of Inventory	4.9	4.9	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Key Metrics						
New Listings	35	44	+ 25.7%	187	219	+ 17.1%
Pending Sales	21	23	+ 9.5%	145	142	- 2.1%
Closed Sales	27	24	- 11.1%	143	142	- 0.7%
Median Sales Price*	\$1,280,000	\$1,079,500	- 15.7%	\$1,100,000	\$1,208,000	+ 9.8%
Percent of Original List Price Received*	97.3%	97.9%	+ 0.6%	97.7%	97.9%	+ 0.2%
Days on Market Until Sale	25	28	+ 12.0%	31	31	0.0%
Inventory of Homes for Sale	49	69	+ 40.8%	--	--	--
Months Supply of Inventory	2.2	3.1	+ 40.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

