

# Local Market Update for July 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92036

Julian

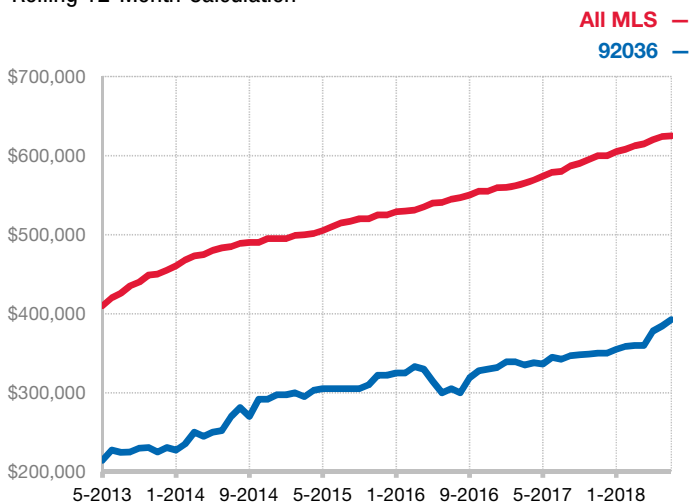
Single Family	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
<b>Key Metrics</b>						
New Listings	13	7	- 46.2%	103	100	- 2.9%
Pending Sales	10	6	- 40.0%	69	47	- 31.9%
Closed Sales	12	8	- 33.3%	66	43	- 34.8%
Median Sales Price*	\$341,500	<b>\$412,500</b>	+ 20.8%	\$336,325	<b>\$399,000</b>	+ 18.6%
Percent of Original List Price Received*	94.9%	<b>96.6%</b>	+ 1.8%	94.6%	<b>95.9%</b>	+ 1.4%
Days on Market Until Sale	32	<b>72</b>	+ 125.0%	67	<b>59</b>	- 11.9%
Inventory of Homes for Sale	36	<b>41</b>	+ 13.9%	--	--	--
Months Supply of Inventory	4.2	<b>5.9</b>	+ 40.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

