

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92036

Julian

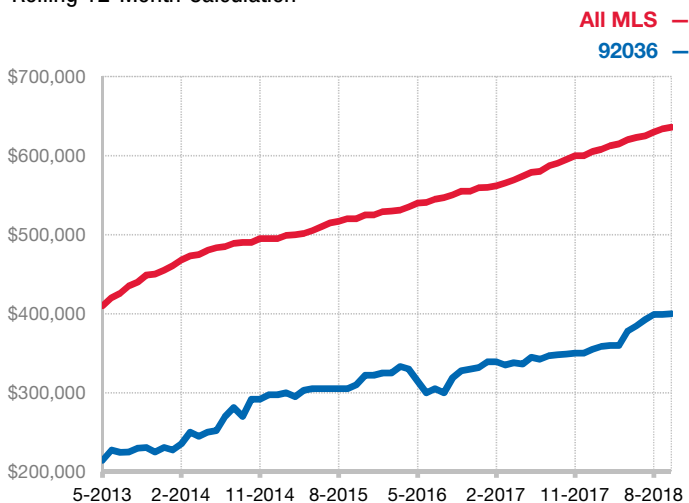
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	14	12	- 14.3%	139	142	+ 2.2%
Pending Sales	9	10	+ 11.1%	94	73	- 22.3%
Closed Sales	9	10	+ 11.1%	98	67	- 31.6%
Median Sales Price*	\$385,000	\$420,000	+ 9.1%	\$348,500	\$400,000	+ 14.8%
Percent of Original List Price Received*	93.9%	94.0%	+ 0.1%	94.4%	95.6%	+ 1.3%
Days on Market Until Sale	44	26	- 40.9%	65	53	- 18.5%
Inventory of Homes for Sale	38	36	- 5.3%	--	--	--
Months Supply of Inventory	4.2	5.1	+ 21.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	0	0	--	0	0	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

