

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92036

Julian

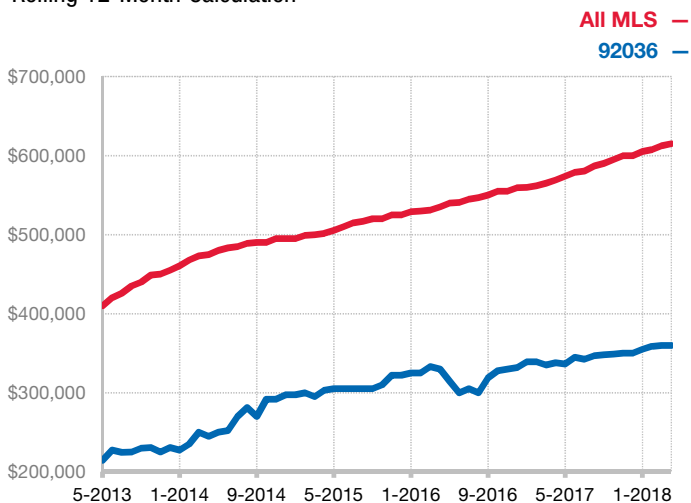
| Single Family | April | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 4-2017 | Thru 4-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 19 | 16 | - 15.8% | 56 | 49 | - 12.5% |
| Pending Sales | 11 | 7 | - 36.4% | 32 | 23 | - 28.1% |
| Closed Sales | 8 | 5 | - 37.5% | 31 | 20 | - 35.5% |
| Median Sales Price* | \$342,825 | \$280,000 | - 18.3% | \$335,000 | \$392,500 | + 17.2% |
| Percent of Original List Price Received* | 97.5% | 91.0% | - 6.7% | 93.7% | 96.4% | + 2.9% |
| Days on Market Until Sale | 57 | 90 | + 57.9% | 83 | 55 | - 33.7% |
| Inventory of Homes for Sale | 45 | 35 | - 22.2% | -- | -- | -- |
| Months Supply of Inventory | 6.1 | 4.4 | - 27.9% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | April | | | Year to Date | | |
|--|-------|-------------|----------------|--------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 4-2017 | Thru 4-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

