## **Local Market Update for November 2024**

A Research Tool Provided by the Greater San Diego Association of REALTORS®

# 92036

#### Julian

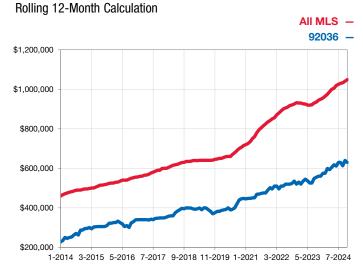
Single Family	November			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	10	6	- 40.0%	107	128	+ 19.6%	
Pending Sales	7	5	- 28.6%	69	73	+ 5.8%	
Closed Sales	5	7	+ 40.0%	70	68	- 2.9%	
Median Sales Price*	\$679,000	\$479,000	- 29.5%	\$582,000	\$630,000	+ 8.2%	
Percent of Original List Price Received*	94.6%	100.4%	+ 6.1%	95.5%	95.1%	- 0.4%	
Days on Market Until Sale	78	40	- 48.7%	55	62	+ 12.7%	
Inventory of Homes for Sale	29	39	+ 34.5%				
Months Supply of Inventory	4.6	6.1	+ 32.6%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	0	0		1	3	+ 200.0%	
Pending Sales	0	0		1	2	+ 100.0%	
Closed Sales	1	0	- 100.0%	1	2	+ 100.0%	
Median Sales Price*	\$750,000	\$0	- 100.0%	\$750,000	\$604,000	- 19.5%	
Percent of Original List Price Received*	104.2%	0.0%	- 100.0%	104.2%	94.6%	- 9.2%	
Days on Market Until Sale	229	0	- 100.0%	229	13	- 94.3%	
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	1.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### **Median Sales Price – Single Family**



#### Median Sales Price - Townhouse-Condo

