

Local Market Update for March 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92036

Julian

Single Family	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	12	14	+ 16.7%	23	30	+ 30.4%
Pending Sales	2	7	+ 250.0%	14	19	+ 35.7%
Closed Sales	4	8	+ 100.0%	17	14	- 17.6%
Median Sales Price*	\$697,500	\$608,800	- 12.7%	\$500,000	\$604,500	+ 20.9%
Percent of Original List Price Received*	87.1%	98.4%	+ 13.0%	91.8%	96.8%	+ 5.4%
Days on Market Until Sale	67	91	+ 35.8%	69	87	+ 26.1%
Inventory of Homes for Sale	26	23	- 11.5%	--	--	--
Months Supply of Inventory	3.4	3.5	+ 2.9%	--	--	--

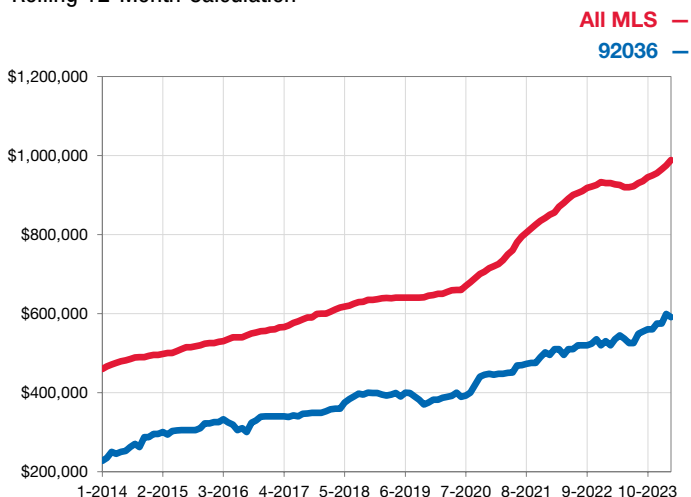
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	0	0	--	1	1	0.0%
Pending Sales	0	0	--	0	1	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

