

Local Market Update for July 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92029

Escondido West

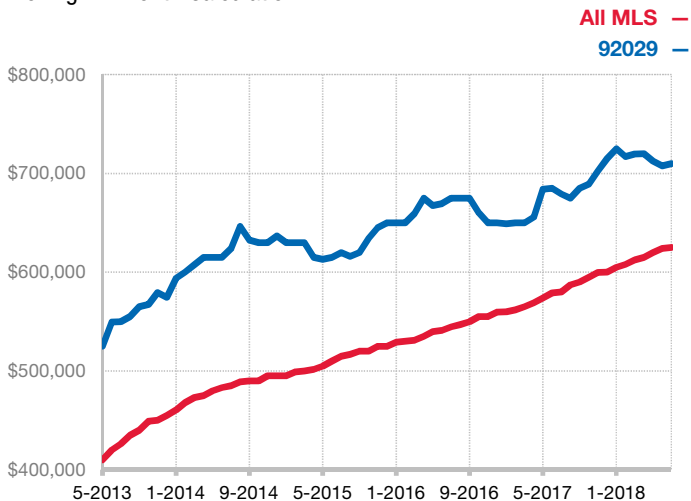
| Single Family | July | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 7-2017 | Thru 7-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 39 | 35 | - 10.3% | 243 | 250 | + 2.9% |
| Pending Sales | 24 | 18 | - 25.0% | 157 | 146 | - 7.0% |
| Closed Sales | 27 | 20 | - 25.9% | 152 | 132 | - 13.2% |
| Median Sales Price* | \$732,000 | \$754,250 | + 3.0% | \$717,500 | \$707,950 | - 1.3% |
| Percent of Original List Price Received* | 98.8% | 93.9% | - 5.0% | 97.0% | 96.9% | - 0.1% |
| Days on Market Until Sale | 28 | 56 | + 100.0% | 44 | 30 | - 31.8% |
| Inventory of Homes for Sale | 64 | 60 | - 6.3% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.1 | + 6.9% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | July | | | Year to Date | | |
|--|------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 7-2017 | Thru 7-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 1 | 1 | 0.0% | 9 | 14 | + 55.6% |
| Pending Sales | 1 | 2 | + 100.0% | 8 | 11 | + 37.5% |
| Closed Sales | 0 | 3 | -- | 7 | 10 | + 42.9% |
| Median Sales Price* | \$0 | \$379,000 | -- | \$375,000 | \$364,500 | - 2.8% |
| Percent of Original List Price Received* | 0.0% | 99.5% | -- | 102.2% | 100.0% | - 2.2% |
| Days on Market Until Sale | 0 | 6 | -- | 12 | 7 | - 41.7% |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 0.5 | 0.0 | - 100.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

