

# Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92028

Fallbrook

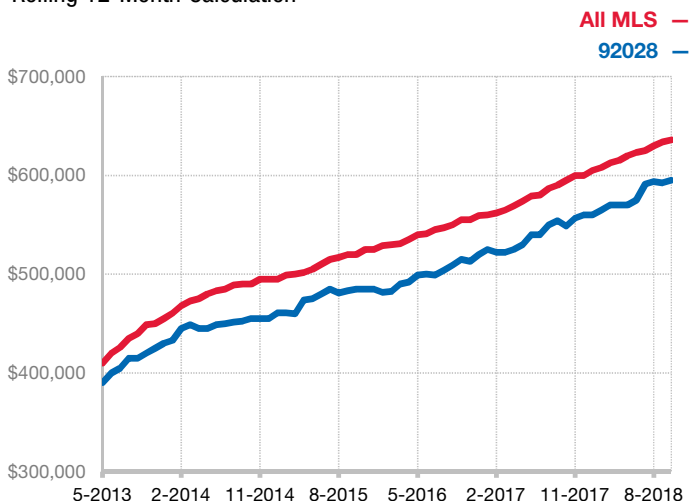
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	80	76	- 5.0%	920	887	- 3.6%
Pending Sales	45	31	- 31.1%	619	488	- 21.2%
Closed Sales	60	37	- 38.3%	610	487	- 20.2%
Median Sales Price*	\$537,950	\$565,000	+ 5.0%	\$554,655	\$589,500	+ 6.3%
Percent of Original List Price Received*	94.8%	94.7%	- 0.1%	96.6%	96.5%	- 0.1%
Days on Market Until Sale	57	58	+ 1.8%	43	44	+ 2.3%
Inventory of Homes for Sale	179	221	+ 23.5%	--	--	--
Months Supply of Inventory	3.1	4.7	+ 51.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	1	3	+ 200.0%	38	35	- 7.9%
Pending Sales	0	1	--	30	21	- 30.0%
Closed Sales	0	0	--	35	21	- 40.0%
Median Sales Price*	\$0	\$0	--	\$322,000	\$385,000	+ 19.6%
Percent of Original List Price Received*	0.0%	0.0%	--	96.5%	96.9%	+ 0.4%
Days on Market Until Sale	0	0	--	47	38	- 19.1%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 47.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

