

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

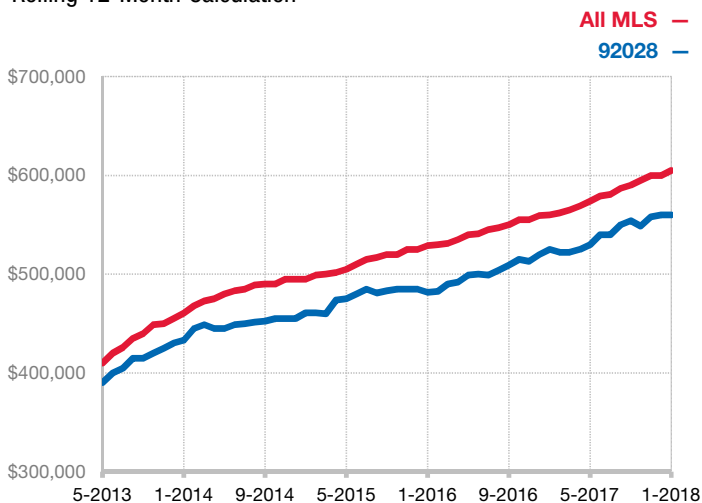
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	92	73	- 20.7%	92	73	- 20.7%
Pending Sales	48	48	0.0%	48	48	0.0%
Closed Sales	41	33	- 19.5%	41	33	- 19.5%
Median Sales Price*	\$530,000	\$549,900	+ 3.8%	\$530,000	\$549,900	+ 3.8%
Percent of Original List Price Received*	95.1%	95.6%	+ 0.5%	95.1%	95.6%	+ 0.5%
Days on Market Until Sale	54	59	+ 9.3%	54	59	+ 9.3%
Inventory of Homes for Sale	174	130	- 25.3%	--	--	--
Months Supply of Inventory	2.8	2.2	- 21.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	4	1	- 75.0%	4	1	- 75.0%
Pending Sales	3	1	- 66.7%	3	1	- 66.7%
Closed Sales	5	1	- 80.0%	5	1	- 80.0%
Median Sales Price*	\$225,000	\$200,000	- 11.1%	\$225,000	\$200,000	- 11.1%
Percent of Original List Price Received*	97.4%	88.9%	- 8.7%	97.4%	88.9%	- 8.7%
Days on Market Until Sale	40	65	+ 62.5%	40	65	+ 62.5%
Inventory of Homes for Sale	7	1	- 85.7%	--	--	--
Months Supply of Inventory	2.2	0.3	- 86.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

