

# Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92028

Fallbrook

### Single Family

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	35	48	+ 37.1%	622	682	+ 9.6%
Pending Sales	28	37	+ 32.1%	483	461	- 4.6%
Closed Sales	34	38	+ 11.8%	484	455	- 6.0%
Median Sales Price*	\$867,214	\$797,500	- 8.0%	\$875,000	\$898,310	+ 2.7%
Percent of Original List Price Received*	97.2%	98.6%	+ 1.4%	98.1%	98.7%	+ 0.6%
Days on Market Until Sale	39	44	+ 12.8%	42	44	+ 4.8%
Inventory of Homes for Sale	100	140	+ 40.0%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 47.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

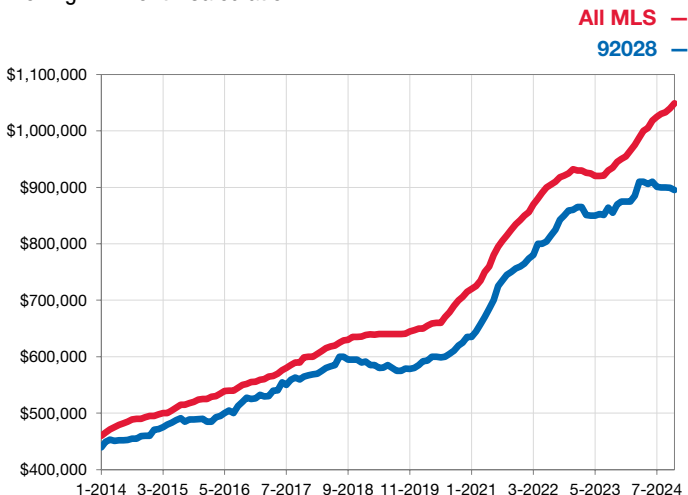
### Townhouse-Condo

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	4	10	+ 150.0%	59	91	+ 54.2%
Pending Sales	3	10	+ 233.3%	43	62	+ 44.2%
Closed Sales	3	5	+ 66.7%	45	55	+ 22.2%
Median Sales Price*	\$587,500	\$595,000	+ 1.3%	\$575,971	\$599,000	+ 4.0%
Percent of Original List Price Received*	97.7%	100.1%	+ 2.5%	99.4%	100.3%	+ 0.9%
Days on Market Until Sale	56	43	- 23.2%	40	31	- 22.5%
Inventory of Homes for Sale	6	17	+ 183.3%	--	--	--
Months Supply of Inventory	1.5	3.1	+ 106.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

