

# Local Market Update for March 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92028

Fallbrook

Detached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	76	<b>69</b>	- 9.2%	209	<b>190</b>	- 9.1%
Pending Sales	49	<b>47</b>	- 4.1%	133	<b>125</b>	- 6.0%
Closed Sales	37	<b>51</b>	+ 37.8%	119	<b>102</b>	- 14.3%
Median Sales Price*	\$908,743	<b>\$936,351</b>	+ 3.0%	\$962,519	<b>\$940,000</b>	- 2.3%
Percent of Original List Price Received*	96.1%	<b>98.3%</b>	+ 2.3%	96.5%	<b>97.2%</b>	+ 0.7%
Days on Market Until Sale	49	<b>68</b>	+ 38.8%	55	<b>69</b>	+ 25.5%
Inventory of Homes for Sale	144	<b>147</b>	+ 2.1%	—	—	—
Months Supply of Inventory	3.4	<b>3.4</b>	0.0%	—	—	—

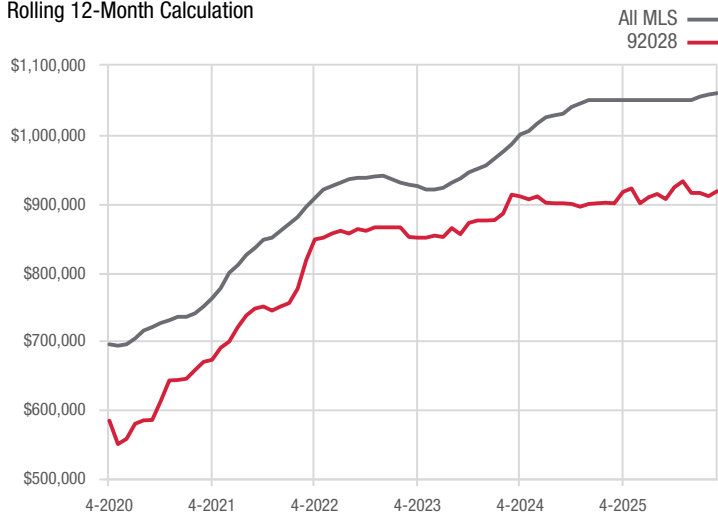
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	10	<b>18</b>	+ 80.0%	31	<b>33</b>	+ 6.5%
Pending Sales	9	<b>3</b>	- 66.7%	27	<b>10</b>	- 63.0%
Closed Sales	10	<b>1</b>	- 90.0%	21	<b>11</b>	- 47.6%
Median Sales Price*	\$639,500	<b>\$719,000</b>	+ 12.4%	\$620,000	<b>\$560,000</b>	- 9.7%
Percent of Original List Price Received*	98.9%	<b>100.0%</b>	+ 1.1%	98.5%	<b>100.9%</b>	+ 2.4%
Days on Market Until Sale	50	<b>47</b>	- 6.0%	49	<b>55</b>	+ 12.2%
Inventory of Homes for Sale	19	<b>35</b>	+ 84.2%	—	—	—
Months Supply of Inventory	3.0	<b>7.6</b>	+ 153.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

