

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

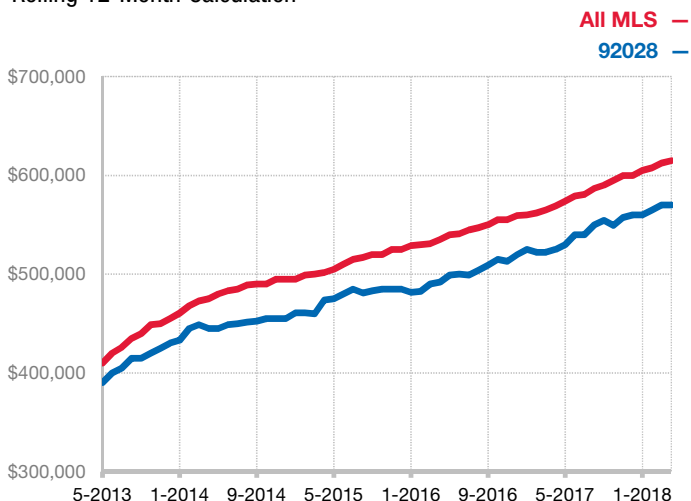
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	98	91	- 7.1%	380	358	- 5.8%
Pending Sales	65	69	+ 6.2%	244	216	- 11.5%
Closed Sales	67	56	- 16.4%	211	177	- 16.1%
Median Sales Price*	\$570,000	\$554,900	- 2.6%	\$541,000	\$565,000	+ 4.4%
Percent of Original List Price Received*	97.4%	97.5%	+ 0.1%	96.7%	96.6%	- 0.1%
Days on Market Until Sale	33	33	0.0%	45	42	- 6.7%
Inventory of Homes for Sale	197	166	- 15.7%	--	--	--
Months Supply of Inventory	3.4	3.0	- 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	12	9	- 25.0%	18	16	- 11.1%
Pending Sales	2	2	0.0%	12	7	- 41.7%
Closed Sales	5	2	- 60.0%	15	6	- 60.0%
Median Sales Price*	\$218,000	\$214,900	- 1.4%	\$225,000	\$214,900	- 4.5%
Percent of Original List Price Received*	98.1%	99.5%	+ 1.4%	96.3%	97.2%	+ 0.9%
Days on Market Until Sale	48	19	- 60.4%	68	43	- 36.8%
Inventory of Homes for Sale	11	8	- 27.3%	--	--	--
Months Supply of Inventory	3.4	2.8	- 17.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

