

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

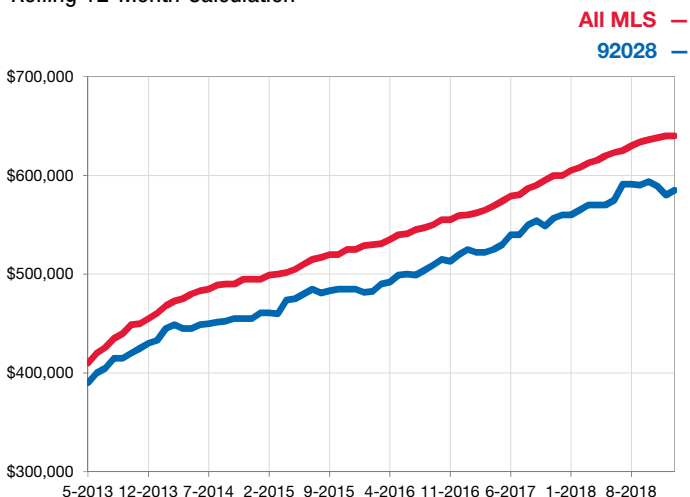
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	78	94	+ 20.5%	78	94	+ 20.5%
Pending Sales	45	37	- 17.8%	45	37	- 17.8%
Closed Sales	34	24	- 29.4%	34	24	- 29.4%
Median Sales Price*	\$544,450	\$531,000	- 2.5%	\$544,450	\$531,000	- 2.5%
Percent of Original List Price Received*	95.6%	96.2%	+ 0.6%	95.6%	96.2%	+ 0.6%
Days on Market Until Sale	59	51	- 13.6%	59	51	- 13.6%
Inventory of Homes for Sale	141	167	+ 18.4%	--	--	--
Months Supply of Inventory	2.4	3.7	+ 54.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	1	4	+ 300.0%	1	4	+ 300.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$200,000	\$450,000	+ 125.0%	\$200,000	\$450,000	+ 125.0%
Percent of Original List Price Received*	88.9%	90.0%	+ 1.2%	88.9%	90.0%	+ 1.2%
Days on Market Until Sale	65	28	- 56.9%	65	28	- 56.9%
Inventory of Homes for Sale	1	9	+ 800.0%	--	--	--
Months Supply of Inventory	0.3	4.5	+ 1400.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

