

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92027

Escondido East

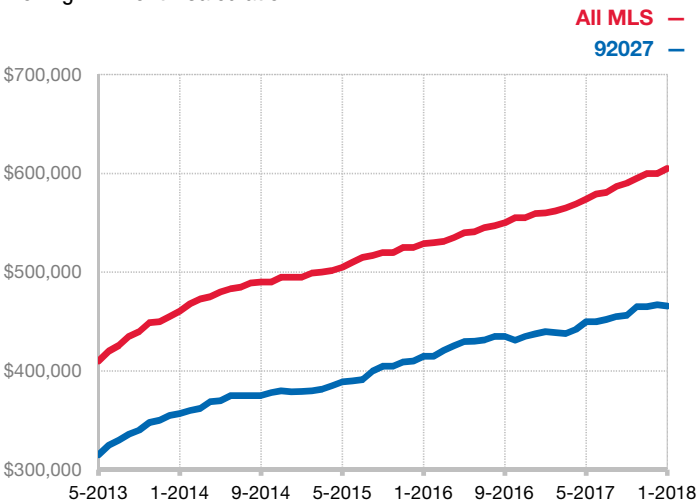
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	49	42	- 14.3%	49	42	- 14.3%
Pending Sales	28	39	+ 39.3%	28	39	+ 39.3%
Closed Sales	38	40	+ 5.3%	38	40	+ 5.3%
Median Sales Price*	\$452,500	\$449,500	- 0.7%	\$452,500	\$449,500	- 0.7%
Percent of Original List Price Received*	97.7%	97.9%	+ 0.2%	97.7%	97.9%	+ 0.2%
Days on Market Until Sale	44	31	- 29.5%	44	31	- 29.5%
Inventory of Homes for Sale	66	45	- 31.8%	--	--	--
Months Supply of Inventory	1.6	1.1	- 31.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	8	12	+ 50.0%	8	12	+ 50.0%
Pending Sales	4	9	+ 125.0%	4	9	+ 125.0%
Closed Sales	9	7	- 22.2%	9	7	- 22.2%
Median Sales Price*	\$285,000	\$224,000	- 21.4%	\$285,000	\$224,000	- 21.4%
Percent of Original List Price Received*	99.5%	98.6%	- 0.9%	99.5%	98.6%	- 0.9%
Days on Market Until Sale	38	14	- 63.2%	38	14	- 63.2%
Inventory of Homes for Sale	10	5	- 50.0%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

