

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92027

### Escondido East

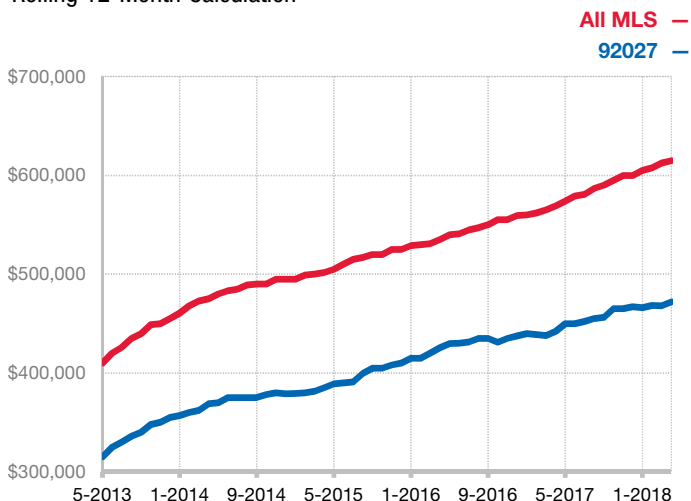
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	61	<b>58</b>	- 4.9%	230	<b>210</b>	- 8.7%
Pending Sales	39	<b>44</b>	+ 12.8%	154	<b>161</b>	+ 4.5%
Closed Sales	46	<b>42</b>	- 8.7%	144	<b>143</b>	- 0.7%
Median Sales Price*	\$473,250	<b>\$490,950</b>	+ 3.7%	\$473,250	<b>\$475,000</b>	+ 0.4%
Percent of Original List Price Received*	98.6%	<b>99.0%</b>	+ 0.4%	98.3%	<b>98.4%</b>	+ 0.1%
Days on Market Until Sale	23	<b>15</b>	- 34.8%	30	<b>28</b>	- 6.7%
Inventory of Homes for Sale	86	<b>66</b>	- 23.3%	--	--	--
Months Supply of Inventory	2.2	<b>1.6</b>	- 27.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	9	<b>10</b>	+ 11.1%	31	<b>41</b>	+ 32.3%
Pending Sales	7	<b>9</b>	+ 28.6%	25	<b>33</b>	+ 32.0%
Closed Sales	13	<b>11</b>	- 15.4%	33	<b>28</b>	- 15.2%
Median Sales Price*	\$200,000	<b>\$315,000</b>	+ 57.5%	\$220,000	<b>\$261,500</b>	+ 18.9%
Percent of Original List Price Received*	98.2%	<b>100.6%</b>	+ 2.4%	98.4%	<b>99.7%</b>	+ 1.3%
Days on Market Until Sale	31	<b>25</b>	- 19.4%	29	<b>19</b>	- 34.5%
Inventory of Homes for Sale	7	<b>7</b>	0.0%	--	--	--
Months Supply of Inventory	0.9	<b>0.9</b>	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

