

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92026

Escondido North

### Single Family

| Key Metrics                              | October   |           |                | Year to Date |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
|  | 2020      | 2021      | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| New Listings                             | 60        | 49        | - 18.3%        | 557          | 543          | - 2.5%         |
| Pending Sales                            | 51        | 50        | - 2.0%         | 464          | 490          | + 5.6%         |
| Closed Sales                             | 53        | 43        | - 18.9%        | 443          | 487          | + 9.9%         |
| Median Sales Price*                      | \$650,000 | \$745,000 | + 14.6%        | \$615,000    | \$740,000    | + 20.3%        |
| Percent of Original List Price Received* | 101.4%    | 101.9%    | + 0.5%         | 99.6%        | 103.4%       | + 3.8%         |
| Days on Market Until Sale                | 28        | 21        | - 25.0%        | 31           | 21           | - 32.3%        |
| Inventory of Homes for Sale              | 61        | 42        | - 31.1%        | --           | --           | --             |
| Months Supply of Inventory               | 1.4       | 0.9       | - 35.7%        | --           | --           | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

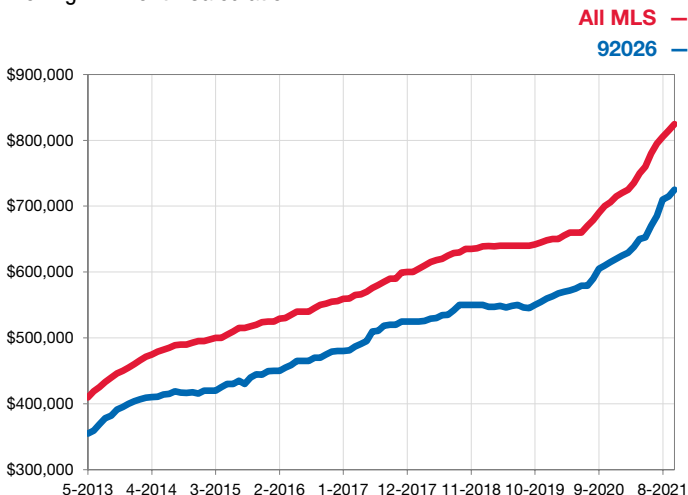
### Townhouse-Condo

| Key Metrics                              | October   |           |                | Year to Date |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
|  | 2020      | 2021      | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| New Listings                             | 19        | 15        | - 21.1%        | 129          | 155          | + 20.2%        |
| Pending Sales                            | 20        | 8         | - 60.0%        | 113          | 145          | + 28.3%        |
| Closed Sales                             | 16        | 14        | - 12.5%        | 103          | 142          | + 37.9%        |
| Median Sales Price*                      | \$408,500 | \$456,000 | + 11.6%        | \$361,000    | \$456,000    | + 26.3%        |
| Percent of Original List Price Received* | 98.7%     | 102.3%    | + 3.6%         | 99.2%        | 103.6%       | + 4.4%         |
| Days on Market Until Sale                | 29        | 21        | - 27.6%        | 30           | 16           | - 46.7%        |
| Inventory of Homes for Sale              | 13        | 11        | - 15.4%        | --           | --           | --             |
| Months Supply of Inventory               | 1.2       | 0.8       | - 33.3%        | --           | --           | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

