

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92026

Escondido North

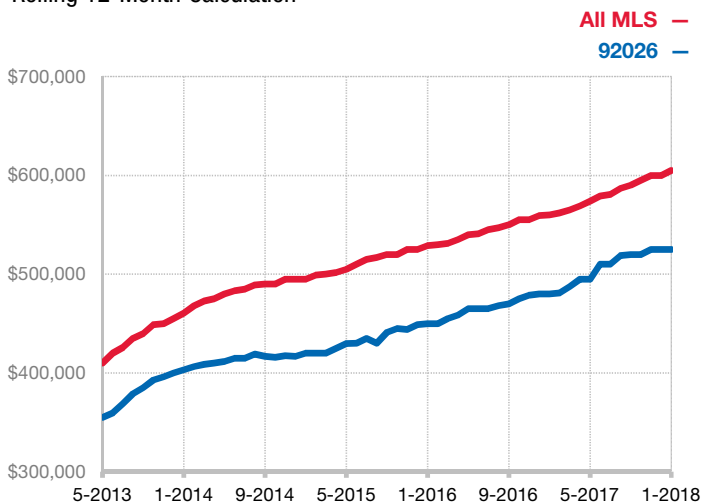
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	53	<b>53</b>	0.0%	53	<b>53</b>	0.0%
Pending Sales	41	<b>34</b>	- 17.1%	41	<b>34</b>	- 17.1%
Closed Sales	25	<b>27</b>	+ 8.0%	25	<b>27</b>	+ 8.0%
Median Sales Price*	\$511,000	<b>\$525,000</b>	+ 2.7%	\$511,000	<b>\$525,000</b>	+ 2.7%
Percent of Original List Price Received*	95.9%	<b>96.7%</b>	+ 0.8%	95.9%	<b>96.7%</b>	+ 0.8%
Days on Market Until Sale	61	<b>58</b>	- 4.9%	61	<b>58</b>	- 4.9%
Inventory of Homes for Sale	80	<b>77</b>	- 3.8%	--	--	--
Months Supply of Inventory	1.8	<b>1.6</b>	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	14	<b>10</b>	- 28.6%	14	<b>10</b>	- 28.6%
Pending Sales	8	<b>6</b>	- 25.0%	8	<b>6</b>	- 25.0%
Closed Sales	10	<b>6</b>	- 40.0%	10	<b>6</b>	- 40.0%
Median Sales Price*	\$327,500	<b>\$386,250</b>	+ 17.9%	\$327,500	<b>\$386,250</b>	+ 17.9%
Percent of Original List Price Received*	99.3%	<b>96.6%</b>	- 2.7%	99.3%	<b>96.6%</b>	- 2.7%
Days on Market Until Sale	16	<b>29</b>	+ 81.3%	16	<b>29</b>	+ 81.3%
Inventory of Homes for Sale	16	<b>8</b>	- 50.0%	--	--	--
Months Supply of Inventory	1.3	<b>0.6</b>	- 53.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

