

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92020

El Cajon

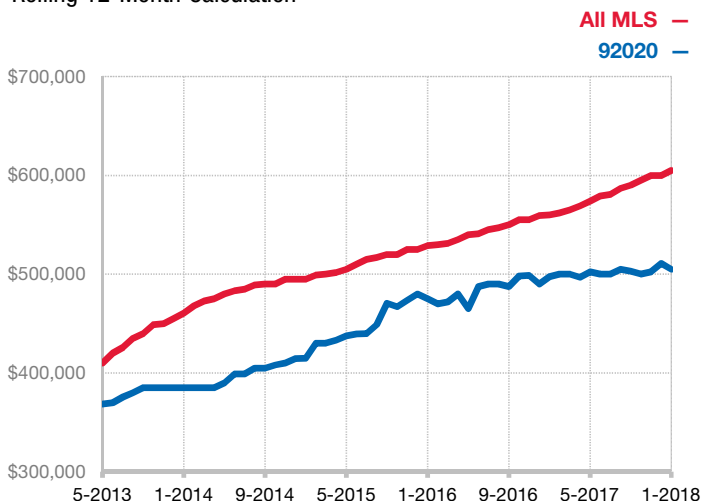
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	36	42	+ 16.7%	36	42	+ 16.7%
Pending Sales	28	36	+ 28.6%	28	36	+ 28.6%
Closed Sales	14	21	+ 50.0%	14	21	+ 50.0%
Median Sales Price*	\$465,000	\$475,000	+ 2.2%	\$465,000	\$475,000	+ 2.2%
Percent of Original List Price Received*	97.7%	96.8%	- 0.9%	97.7%	96.8%	- 0.9%
Days on Market Until Sale	42	39	- 7.1%	42	39	- 7.1%
Inventory of Homes for Sale	60	41	- 31.7%	--	--	--
Months Supply of Inventory	1.9	1.3	- 31.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	18	9	- 50.0%	18	9	- 50.0%
Pending Sales	11	5	- 54.5%	11	5	- 54.5%
Closed Sales	5	6	+ 20.0%	5	6	+ 20.0%
Median Sales Price*	\$243,000	\$271,500	+ 11.7%	\$243,000	\$271,500	+ 11.7%
Percent of Original List Price Received*	94.4%	98.6%	+ 4.4%	94.4%	98.6%	+ 4.4%
Days on Market Until Sale	24	10	- 58.3%	24	10	- 58.3%
Inventory of Homes for Sale	17	17	0.0%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

