

# Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92014

Del Mar

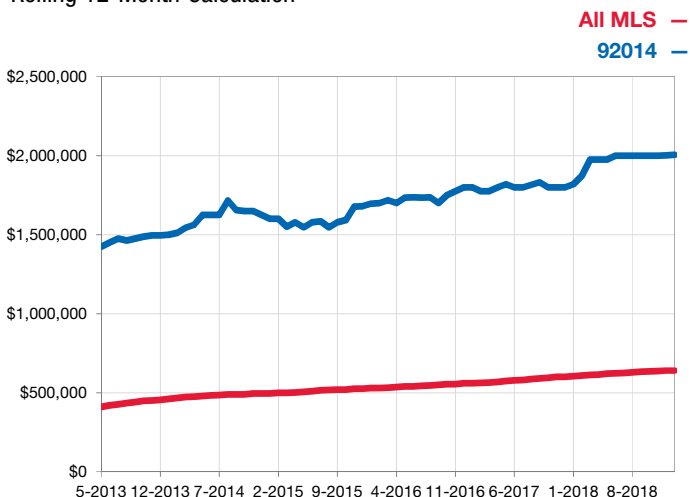
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	37	<b>39</b>	+ 5.4%	37	<b>39</b>	+ 5.4%
Pending Sales	16	<b>6</b>	- 62.5%	16	<b>6</b>	- 62.5%
Closed Sales	17	<b>8</b>	- 52.9%	17	<b>8</b>	- 52.9%
Median Sales Price*	\$1,895,000	<b>\$2,325,000</b>	+ 22.7%	\$1,895,000	<b>\$2,325,000</b>	+ 22.7%
Percent of Original List Price Received*	93.7%	<b>93.0%</b>	- 0.7%	93.7%	<b>93.0%</b>	- 0.7%
Days on Market Until Sale	52	<b>42</b>	- 19.2%	52	<b>42</b>	- 19.2%
Inventory of Homes for Sale	60	<b>83</b>	+ 38.3%	--	--	--
Months Supply of Inventory	4.0	<b>8.2</b>	+ 105.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	5	<b>15</b>	+ 200.0%	5	<b>15</b>	+ 200.0%
Pending Sales	3	<b>2</b>	- 33.3%	3	<b>2</b>	- 33.3%
Closed Sales	4	<b>3</b>	- 25.0%	4	<b>3</b>	- 25.0%
Median Sales Price*	\$1,425,000	<b>\$594,500</b>	- 58.3%	\$1,425,000	<b>\$594,500</b>	- 58.3%
Percent of Original List Price Received*	96.6%	<b>97.2%</b>	+ 0.6%	96.6%	<b>97.2%</b>	+ 0.6%
Days on Market Until Sale	9	<b>19</b>	+ 111.1%	9	<b>19</b>	+ 111.1%
Inventory of Homes for Sale	17	<b>26</b>	+ 52.9%	--	--	--
Months Supply of Inventory	3.1	<b>5.7</b>	+ 83.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

