

Local Market Update for March 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92014

Del Mar

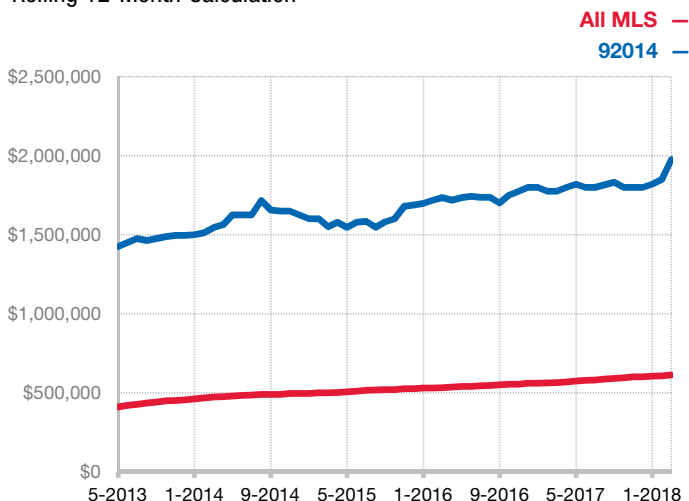
Single Family	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	27	22	- 18.5%	76	84	+ 10.5%
Pending Sales	12	14	+ 16.7%	38	43	+ 13.2%
Closed Sales	10	12	+ 20.0%	29	43	+ 48.3%
Median Sales Price*	\$1,380,000	\$1,950,000	+ 41.3%	\$1,585,000	\$1,925,000	+ 21.5%
Percent of Original List Price Received*	101.4%	95.0%	- 6.3%	97.5%	94.5%	- 3.1%
Days on Market Until Sale	55	41	- 25.5%	59	43	- 27.1%
Inventory of Homes for Sale	61	60	- 1.6%	--	--	--
Months Supply of Inventory	4.8	3.9	- 18.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	8	12	+ 50.0%	22	32	+ 45.5%
Pending Sales	5	8	+ 60.0%	14	19	+ 35.7%
Closed Sales	6	4	- 33.3%	12	12	0.0%
Median Sales Price*	\$1,065,000	\$905,625	- 15.0%	\$1,062,500	\$1,242,500	+ 16.9%
Percent of Original List Price Received*	97.2%	97.3%	+ 0.1%	97.2%	97.8%	+ 0.6%
Days on Market Until Sale	20	35	+ 75.0%	18	20	+ 11.1%
Inventory of Homes for Sale	16	21	+ 31.3%	--	--	--
Months Supply of Inventory	3.0	3.6	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

