

# Local Market Update for May 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92014

Del Mar

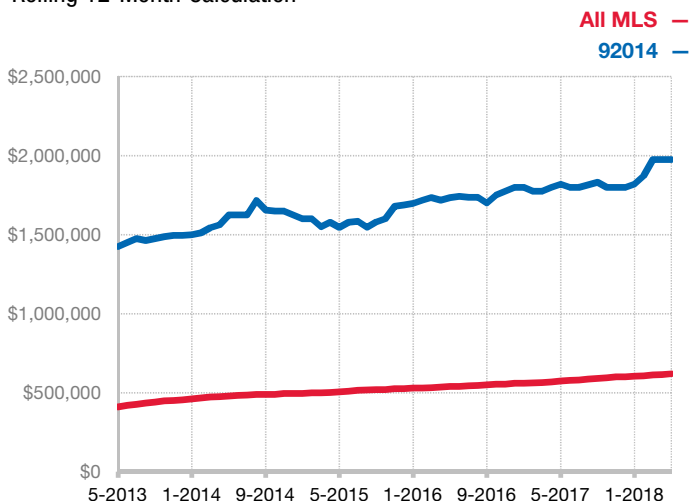
Single Family	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
<b>Key Metrics</b>						
New Listings	24	<b>26</b>	+ 8.3%	138	<b>143</b>	+ 3.6%
Pending Sales	19	<b>17</b>	- 10.5%	71	<b>75</b>	+ 5.6%
Closed Sales	14	<b>16</b>	+ 14.3%	58	<b>78</b>	+ 34.5%
Median Sales Price*	\$2,074,500	<b>\$2,072,500</b>	- 0.1%	\$1,802,500	<b>\$2,000,000</b>	+ 11.0%
Percent of Original List Price Received*	91.6%	<b>93.6%</b>	+ 2.2%	95.6%	<b>93.5%</b>	- 2.2%
Days on Market Until Sale	37	<b>35</b>	- 5.4%	47	<b>47</b>	0.0%
Inventory of Homes for Sale	75	<b>69</b>	- 8.0%	--	--	--
Months Supply of Inventory	6.2	<b>4.5</b>	- 27.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
<b>Key Metrics</b>						
New Listings	12	<b>8</b>	- 33.3%	38	<b>47</b>	+ 23.7%
Pending Sales	5	<b>3</b>	- 40.0%	26	<b>27</b>	+ 3.8%
Closed Sales	9	<b>9</b>	0.0%	25	<b>30</b>	+ 20.0%
Median Sales Price*	\$845,000	<b>\$1,165,999</b>	+ 38.0%	\$1,062,500	<b>\$1,132,000</b>	+ 6.5%
Percent of Original List Price Received*	93.2%	<b>96.5%</b>	+ 3.5%	95.1%	<b>97.0%</b>	+ 2.0%
Days on Market Until Sale	72	<b>28</b>	- 61.1%	39	<b>26</b>	- 33.3%
Inventory of Homes for Sale	17	<b>18</b>	+ 5.9%	--	--	--
Months Supply of Inventory	3.7	<b>3.3</b>	- 10.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

