

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92014

Del Mar

### Single Family

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	23	35	+ 52.2%	23	35	+ 52.2%
Pending Sales	12	18	+ 50.0%	12	18	+ 50.0%
Closed Sales	8	16	+ 100.0%	8	16	+ 100.0%
Median Sales Price*	\$1,715,000	\$1,997,500	+ 16.5%	\$1,715,000	\$1,997,500	+ 16.5%
Percent of Original List Price Received*	96.4%	93.7%	- 2.8%	96.4%	93.7%	- 2.8%
Days on Market Until Sale	64	53	- 17.2%	64	53	- 17.2%
Inventory of Homes for Sale	57	55	- 3.5%	--	--	--
Months Supply of Inventory	4.3	3.6	- 16.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

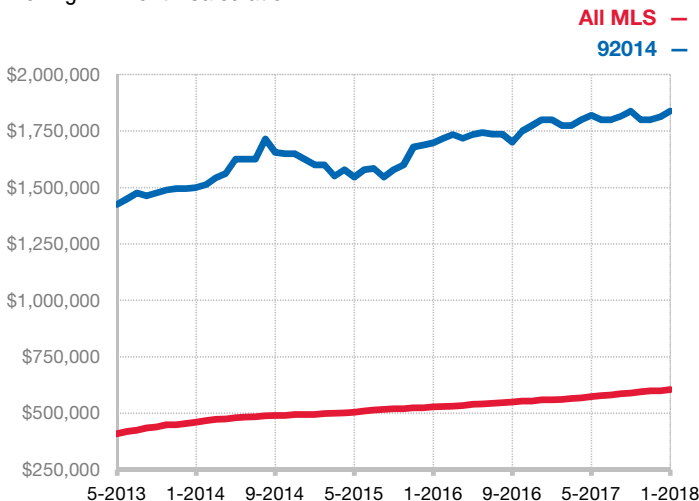
### Townhouse-Condo

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	6	6	0.0%	6	6	0.0%
Pending Sales	3	2	- 33.3%	3	2	- 33.3%
Closed Sales	2	4	+ 100.0%	2	4	+ 100.0%
Median Sales Price*	\$1,160,000	\$1,425,000	+ 22.8%	\$1,160,000	\$1,425,000	+ 22.8%
Percent of Original List Price Received*	96.6%	96.6%	0.0%	96.6%	96.6%	0.0%
Days on Market Until Sale	26	9	- 65.4%	26	9	- 65.4%
Inventory of Homes for Sale	15	18	+ 20.0%	--	--	--
Months Supply of Inventory	2.8	3.4	+ 21.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

