

# Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92014

Del Mar

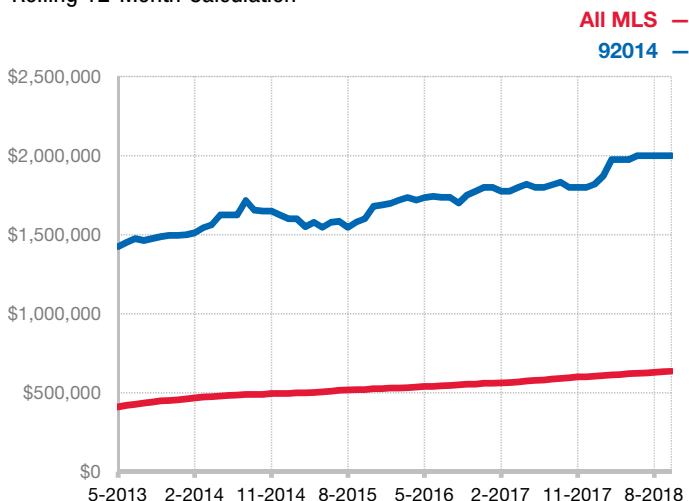
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	36	26	- 27.8%	301	274	- 9.0%
Pending Sales	16	13	- 18.8%	145	118	- 18.6%
Closed Sales	14	10	- 28.6%	133	129	- 3.0%
Median Sales Price*	\$2,500,000	\$1,832,000	- 26.7%	\$1,795,000	\$2,000,000	+ 11.4%
Percent of Original List Price Received*	90.0%	92.8%	+ 3.1%	93.9%	92.7%	- 1.3%
Days on Market Until Sale	65	44	- 32.3%	48	50	+ 4.2%
Inventory of Homes for Sale	93	81	- 12.9%	--	--	--
Months Supply of Inventory	7.2	6.4	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	6	9	+ 50.0%	90	89	- 1.1%
Pending Sales	9	4	- 55.6%	58	52	- 10.3%
Closed Sales	4	1	- 75.0%	50	51	+ 2.0%
Median Sales Price*	\$892,500	\$1,266,000	+ 41.8%	\$1,071,250	\$1,199,000	+ 11.9%
Percent of Original List Price Received*	91.9%	98.3%	+ 7.0%	94.9%	96.6%	+ 1.8%
Days on Market Until Sale	31	18	- 41.9%	35	30	- 14.3%
Inventory of Homes for Sale	16	21	+ 31.3%	--	--	--
Months Supply of Inventory	2.9	4.3	+ 48.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

