

Local Market Update for January 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92014

Del Mar

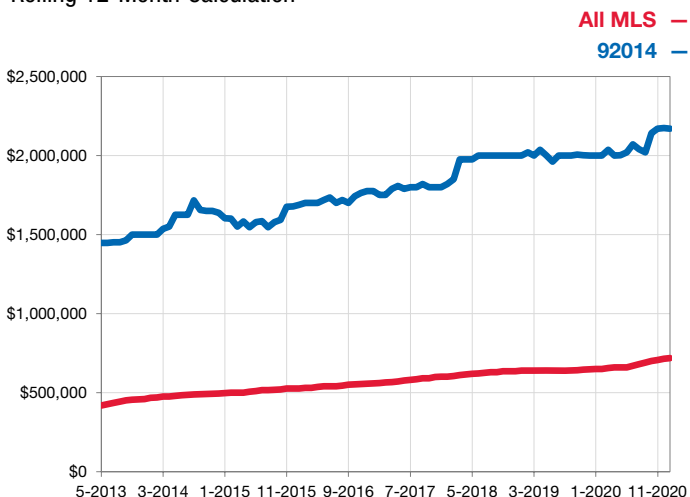
Single Family	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
Key Metrics						
New Listings	23	21	- 8.7%	23	21	- 8.7%
Pending Sales	10	8	- 20.0%	10	8	- 20.0%
Closed Sales	9	6	- 33.3%	9	6	- 33.3%
Median Sales Price*	\$2,180,000	\$1,925,000	- 11.7%	\$2,180,000	\$1,925,000	- 11.7%
Percent of Original List Price Received*	92.2%	109.4%	+ 18.7%	92.2%	109.4%	+ 18.7%
Days on Market Until Sale	124	23	- 81.5%	124	23	- 81.5%
Inventory of Homes for Sale	67	45	- 32.8%	--	--	--
Months Supply of Inventory	4.9	3.2	- 34.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
Key Metrics						
New Listings	14	8	- 42.9%	14	8	- 42.9%
Pending Sales	7	9	+ 28.6%	7	9	+ 28.6%
Closed Sales	5	7	+ 40.0%	5	7	+ 40.0%
Median Sales Price*	\$1,232,500	\$1,040,000	- 15.6%	\$1,232,500	\$1,040,000	- 15.6%
Percent of Original List Price Received*	91.9%	98.1%	+ 6.7%	91.9%	98.1%	+ 6.7%
Days on Market Until Sale	32	44	+ 37.5%	32	44	+ 37.5%
Inventory of Homes for Sale	22	14	- 36.4%	--	--	--
Months Supply of Inventory	3.7	2.1	- 43.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

