

# Local Market Update for January 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92011

Carlsbad SW

Detached	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
<b>Key Metrics</b>						
New Listings	11	17	+ 54.5%	11	17	+ 54.5%
Pending Sales	4	9	+ 125.0%	4	9	+ 125.0%
Closed Sales	9	5	- 44.4%	9	5	- 44.4%
Median Sales Price*	\$1,795,000	\$1,950,000	+ 8.6%	\$1,795,000	\$1,950,000	+ 8.6%
Percent of Original List Price Received*	99.3%	99.5%	+ 0.2%	99.3%	99.5%	+ 0.2%
Days on Market Until Sale	30	18	- 40.0%	30	18	- 40.0%
Inventory of Homes for Sale	16	14	- 12.5%	--	--	--
Months Supply of Inventory	1.5	1.3	- 13.3%	--	--	--

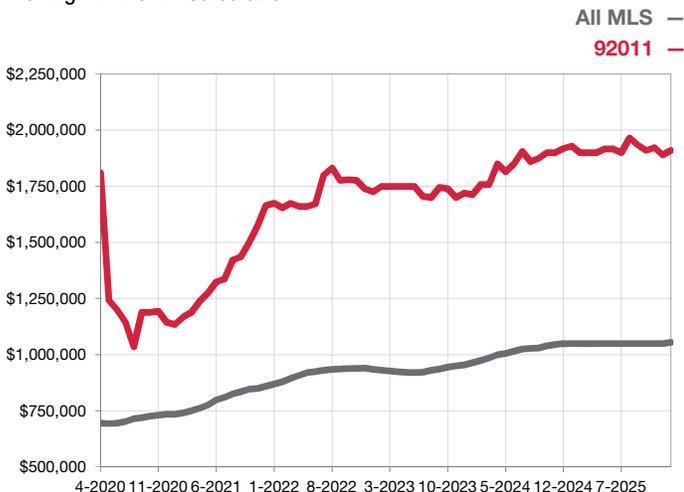
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
<b>Key Metrics</b>						
New Listings	13	8	- 38.5%	13	8	- 38.5%
Pending Sales	7	9	+ 28.6%	7	9	+ 28.6%
Closed Sales	5	5	0.0%	5	5	0.0%
Median Sales Price*	\$1,225,000	\$1,215,000	- 0.8%	\$1,225,000	\$1,215,000	- 0.8%
Percent of Original List Price Received*	95.2%	97.5%	+ 2.4%	95.2%	97.5%	+ 2.4%
Days on Market Until Sale	94	58	- 38.3%	94	58	- 38.3%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

