

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92010

### Carlsbad NE

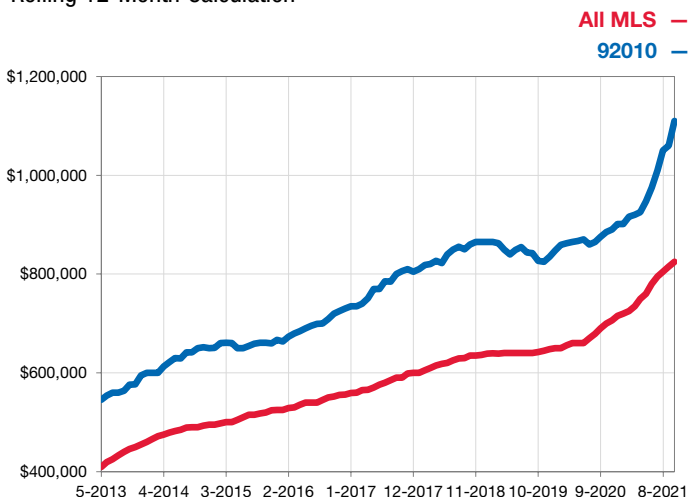
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	15	15	0.0%	167	142	- 15.0%
Pending Sales	12	13	+ 8.3%	139	130	- 6.5%
Closed Sales	17	14	- 17.6%	130	124	- 4.6%
Median Sales Price*	\$920,000	\$1,287,500	+ 39.9%	\$897,000	\$1,180,500	+ 31.6%
Percent of Original List Price Received*	101.0%	102.7%	+ 1.7%	99.8%	105.5%	+ 5.7%
Days on Market Until Sale	17	11	- 35.3%	26	21	- 19.2%
Inventory of Homes for Sale	13	5	- 61.5%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	15	9	- 40.0%	112	95	- 15.2%
Pending Sales	13	9	- 30.8%	93	84	- 9.7%
Closed Sales	9	4	- 55.6%	85	83	- 2.4%
Median Sales Price*	\$499,000	\$928,000	+ 86.0%	\$605,146	\$675,000	+ 11.5%
Percent of Original List Price Received*	98.1%	107.2%	+ 9.3%	99.1%	103.5%	+ 4.4%
Days on Market Until Sale	24	8	- 66.7%	25	13	- 48.0%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

