

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92010

Carlsbad NE

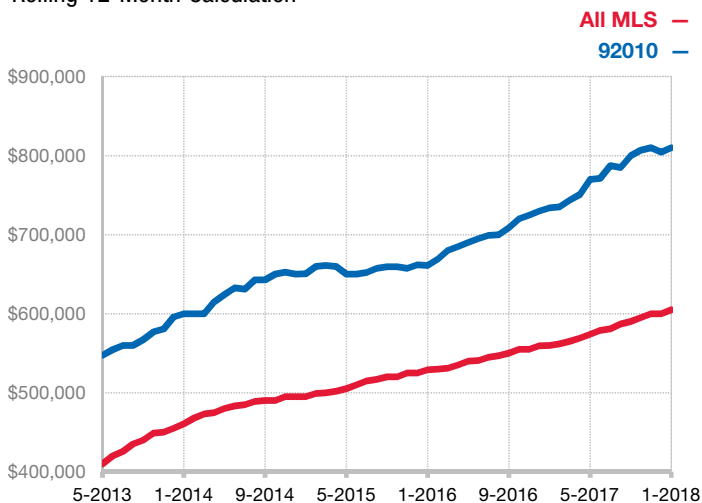
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	13	16	+ 23.1%	13	16	+ 23.1%
Pending Sales	9	12	+ 33.3%	9	12	+ 33.3%
Closed Sales	12	11	- 8.3%	12	11	- 8.3%
Median Sales Price*	\$742,495	\$850,000	+ 14.5%	\$742,495	\$850,000	+ 14.5%
Percent of Original List Price Received*	98.6%	99.3%	+ 0.7%	98.6%	99.3%	+ 0.7%
Days on Market Until Sale	25	11	- 56.0%	25	11	- 56.0%
Inventory of Homes for Sale	19	17	- 10.5%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	21	16	- 23.8%	21	16	- 23.8%
Pending Sales	9	17	+ 88.9%	9	17	+ 88.9%
Closed Sales	4	3	- 25.0%	4	3	- 25.0%
Median Sales Price*	\$457,500	\$535,293	+ 17.0%	\$457,500	\$535,293	+ 17.0%
Percent of Original List Price Received*	97.4%	101.4%	+ 4.1%	97.4%	101.4%	+ 4.1%
Days on Market Until Sale	24	25	+ 4.2%	24	25	+ 4.2%
Inventory of Homes for Sale	14	5	- 64.3%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

