

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92008

Carlsbad NW

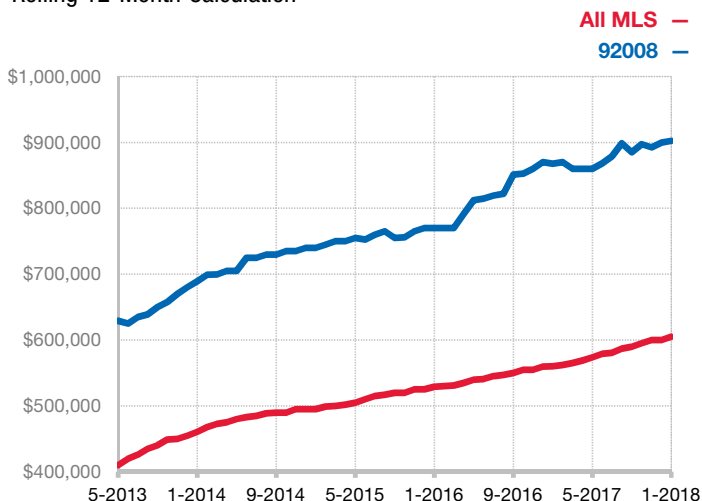
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	17	<b>23</b>	+ 35.3%	17	<b>23</b>	+ 35.3%
Pending Sales	7	<b>13</b>	+ 85.7%	7	<b>13</b>	+ 85.7%
Closed Sales	8	<b>6</b>	- 25.0%	8	<b>6</b>	- 25.0%
Median Sales Price*	\$877,944	<b>\$935,000</b>	+ 6.5%	\$877,944	<b>\$935,000</b>	+ 6.5%
Percent of Original List Price Received*	100.1%	<b>94.8%</b>	- 5.3%	100.1%	<b>94.8%</b>	- 5.3%
Days on Market Until Sale	22	<b>18</b>	- 18.2%	22	<b>18</b>	- 18.2%
Inventory of Homes for Sale	39	<b>32</b>	- 17.9%	--	--	--
Months Supply of Inventory	2.6	<b>1.9</b>	- 26.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	8	<b>16</b>	+ 100.0%	8	<b>16</b>	+ 100.0%
Pending Sales	4	<b>10</b>	+ 150.0%	4	<b>10</b>	+ 150.0%
Closed Sales	5	<b>9</b>	+ 80.0%	5	<b>9</b>	+ 80.0%
Median Sales Price*	\$530,000	<b>\$635,000</b>	+ 19.8%	\$530,000	<b>\$635,000</b>	+ 19.8%
Percent of Original List Price Received*	93.1%	<b>95.1%</b>	+ 2.1%	93.1%	<b>95.1%</b>	+ 2.1%
Days on Market Until Sale	62	<b>52</b>	- 16.1%	62	<b>52</b>	- 16.1%
Inventory of Homes for Sale	24	<b>20</b>	- 16.7%	--	--	--
Months Supply of Inventory	2.0	<b>1.7</b>	- 15.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

