

Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Cardiff

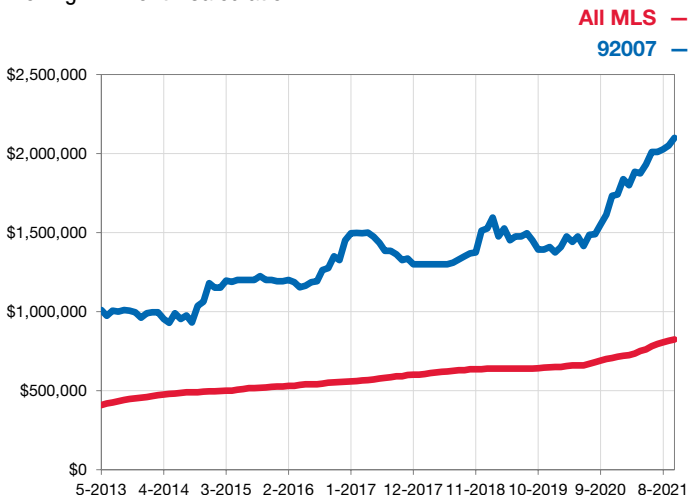
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	12	2	- 83.3%	145	96	- 33.8%
Pending Sales	16	4	- 75.0%	86	79	- 8.1%
Closed Sales	13	7	- 46.2%	78	82	+ 5.1%
Median Sales Price*	\$1,750,000	\$2,315,307	+ 32.3%	\$1,655,000	\$2,112,500	+ 27.6%
Percent of Original List Price Received*	94.1%	102.0%	+ 8.4%	96.1%	99.7%	+ 3.7%
Days on Market Until Sale	83	28	- 66.3%	48	29	- 39.6%
Inventory of Homes for Sale	21	5	- 76.2%	--	--	--
Months Supply of Inventory	2.5	0.6	- 76.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	6	6	0.0%	81	67	- 17.3%
Pending Sales	9	5	- 44.4%	55	55	0.0%
Closed Sales	11	4	- 63.6%	49	53	+ 8.2%
Median Sales Price*	\$1,590,000	\$1,200,000	- 24.5%	\$860,000	\$1,150,000	+ 33.7%
Percent of Original List Price Received*	97.6%	107.2%	+ 9.8%	98.4%	101.2%	+ 2.8%
Days on Market Until Sale	41	31	- 24.4%	28	15	- 46.4%
Inventory of Homes for Sale	8	4	- 50.0%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

