

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Cardiff

Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	13	5	- 61.5%	51	31	- 39.2%
Pending Sales	9	5	- 44.4%	24	21	- 12.5%
Closed Sales	10	2	- 80.0%	18	17	- 5.6%
Median Sales Price*	\$1,475,000	\$1,690,000	+ 14.6%	\$1,475,000	\$1,355,000	- 8.1%
Percent of Original List Price Received*	99.4%	90.9%	- 8.6%	96.6%	93.9%	- 2.8%
Days on Market Until Sale	16	23	+ 43.8%	24	25	+ 4.2%
Inventory of Homes for Sale	23	9	- 60.9%	--	--	--
Months Supply of Inventory	3.5	1.5	- 57.1%	--	--	--

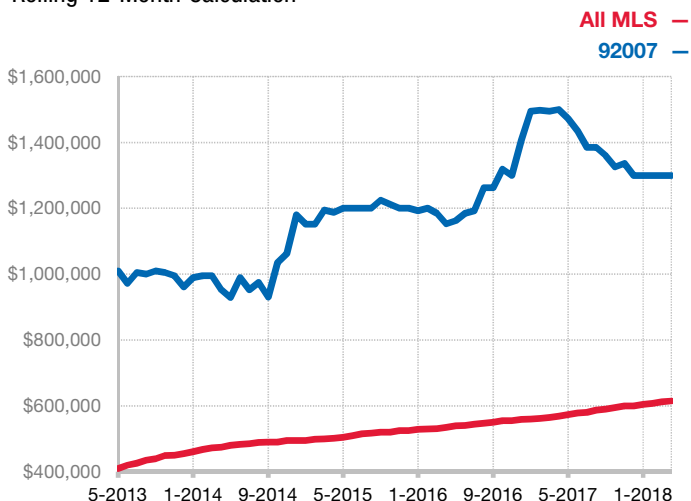
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	12	13	+ 8.3%	25	31	+ 24.0%
Pending Sales	6	4	- 33.3%	20	17	- 15.0%
Closed Sales	2	8	+ 300.0%	15	17	+ 13.3%
Median Sales Price*	\$1,090,750	\$633,250	- 41.9%	\$1,027,000	\$630,000	- 38.7%
Percent of Original List Price Received*	100.7%	100.7%	0.0%	97.9%	100.2%	+ 2.3%
Days on Market Until Sale	6	9	+ 50.0%	26	19	- 26.9%
Inventory of Homes for Sale	9	14	+ 55.6%	--	--	--
Months Supply of Inventory	2.2	3.9	+ 77.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

