

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Cardiff

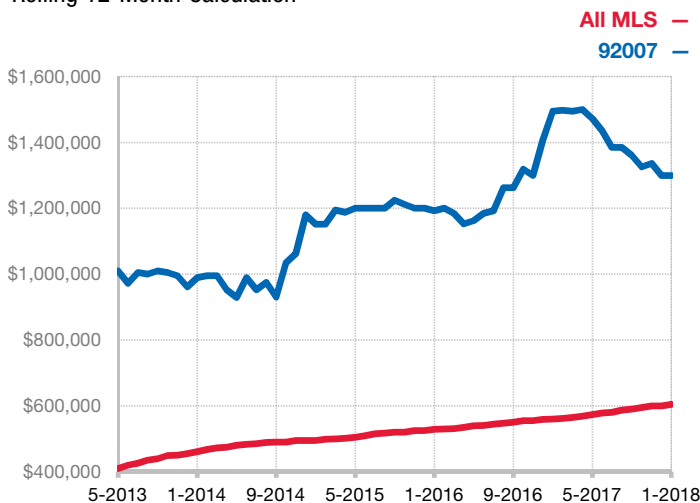
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	8	12	+ 50.0%	8	12	+ 50.0%
Pending Sales	1	9	+ 800.0%	1	9	+ 800.0%
Closed Sales	2	4	+ 100.0%	2	4	+ 100.0%
Median Sales Price*	\$1,940,000	\$1,099,250	- 43.3%	\$1,940,000	\$1,099,250	- 43.3%
Percent of Original List Price Received*	92.4%	93.6%	+ 1.3%	92.4%	93.6%	+ 1.3%
Days on Market Until Sale	62	44	- 29.0%	62	44	- 29.0%
Inventory of Homes for Sale	15	12	- 20.0%	--	--	--
Months Supply of Inventory	2.3	1.7	- 26.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	3	6	+ 100.0%	3	6	+ 100.0%
Pending Sales	6	6	0.0%	6	6	0.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$1,095,000	\$599,000	- 45.3%	\$1,095,000	\$599,000	- 45.3%
Percent of Original List Price Received*	91.6%	98.9%	+ 8.0%	91.6%	98.9%	+ 8.0%
Days on Market Until Sale	3	27	+ 800.0%	3	27	+ 800.0%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

