

# Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92007

Cardiff

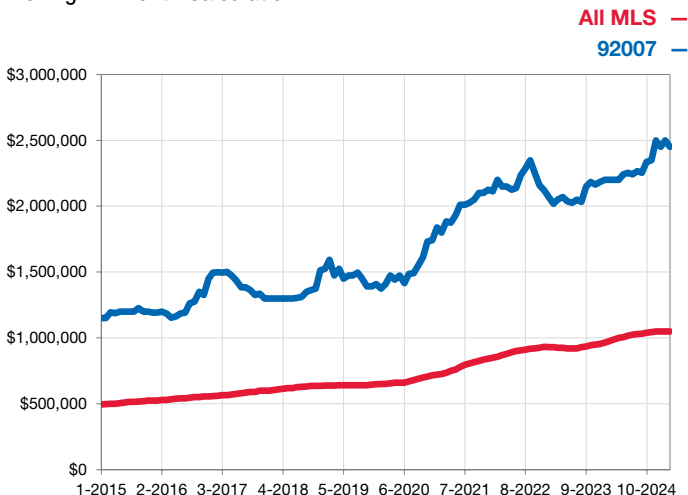
| Single Family                            | March       |                    |                | Year to Date |                    |                |
|--|-------------|--------------------|----------------|--------------|--------------------|----------------|
|  | 2024        | 2025               | Percent Change | Thru 3-2024  | Thru 3-2025        | Percent Change |
| <b>Key Metrics</b>                       |             |                    |                |              |                    |                |
| New Listings                             | 8           | 7                  | - 12.5%        | 26           | 24                 | - 7.7%         |
| Pending Sales                            | 4           | 9                  | + 125.0%       | 17           | 19                 | + 11.8%        |
| Closed Sales                             | 7           | 5                  | - 28.6%        | 14           | 14                 | 0.0%           |
| Median Sales Price*                      | \$2,500,000 | <b>\$1,860,000</b> | - 25.6%        | \$2,422,000  | <b>\$2,312,500</b> | - 4.5%         |
| Percent of Original List Price Received* | 97.3%       | <b>99.0%</b>       | + 1.7%         | 98.1%        | <b>97.4%</b>       | - 0.7%         |
| Days on Market Until Sale                | 116         | <b>40</b>          | - 65.5%        | 75           | <b>34</b>          | - 54.7%        |
| Inventory of Homes for Sale              | 15          | 9                  | - 40.0%        | --           | --                 | --             |
| Months Supply of Inventory               | 3.0         | <b>1.8</b>         | - 40.0%        | --           | --                 | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | March       |                    |                | Year to Date |                    |                |
|--|-------------|--------------------|----------------|--------------|--------------------|----------------|
|  | 2024        | 2025               | Percent Change | Thru 3-2024  | Thru 3-2025        | Percent Change |
| <b>Key Metrics</b>                       |             |                    |                |              |                    |                |
| New Listings                             | 5           | 5                  | 0.0%           | 16           | 18                 | + 12.5%        |
| Pending Sales                            | 4           | 2                  | - 50.0%        | 14           | 12                 | - 14.3%        |
| Closed Sales                             | 4           | 6                  | + 50.0%        | 13           | 13                 | 0.0%           |
| Median Sales Price*                      | \$1,675,000 | <b>\$2,850,000</b> | + 70.1%        | \$2,150,000  | <b>\$2,500,000</b> | + 16.3%        |
| Percent of Original List Price Received* | 101.3%      | <b>98.7%</b>       | - 2.6%         | 98.3%        | <b>101.0%</b>      | + 2.7%         |
| Days on Market Until Sale                | 14          | <b>52</b>          | + 271.4%       | 29           | <b>45</b>          | + 55.2%        |
| Inventory of Homes for Sale              | 5           | 8                  | + 60.0%        | --           | --                 | --             |
| Months Supply of Inventory               | 1.5         | <b>2.5</b>         | + 66.7%        | --           | --                 | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

