Local Market Update for June 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92007 Cardiff

Detached June Year to Date Thru 6-2024 Thru 6-2025 **Key Metrics** 2024 2025 Percent Change Percent Change New Listings 4 8 + 100.0%48 50 +4.2%**Pending Sales** 5 4 31 - 20.0% 36 - 13.9% **Closed Sales** 9 2 - 77.8% 34 30 - 11.8% Median Sales Price* \$2,730,000 \$1,970,000 - 27.8% \$2,490,500 \$2,425,000 - 2.6% Percent of Original List Price Received* 97.9% 93.2% - 4.8% 99.1% 95.9% - 3.2% Days on Market Until Sale 24 39 + 62.5% 45 29 - 35.6% Inventory of Homes for Sale 9 13 + 44.4% ------Months Supply of Inventory 1.6 2.9 + 81.3% --------

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	5	9	+ 80.0%	30	37	+ 23.3%
Pending Sales	2	5	+ 150.0%	22	24	+ 9.1%
Closed Sales	1	4	+ 300.0%	23	24	+ 4.3%
Median Sales Price*	\$2,100,000	\$1,987,500	- 5.4%	\$1,228,000	\$2,487,500	+ 102.6%
Percent of Original List Price Received*	97.7%	99.7%	+ 2.0%	99.4%	99.5%	+ 0.1%
Days on Market Until Sale	16	7	- 56.3%	33	41	+ 24.2%
Inventory of Homes for Sale	8	8	0.0%			
Months Supply of Inventory	2.5	2.2	- 12.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



