

# Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92007

Cardiff

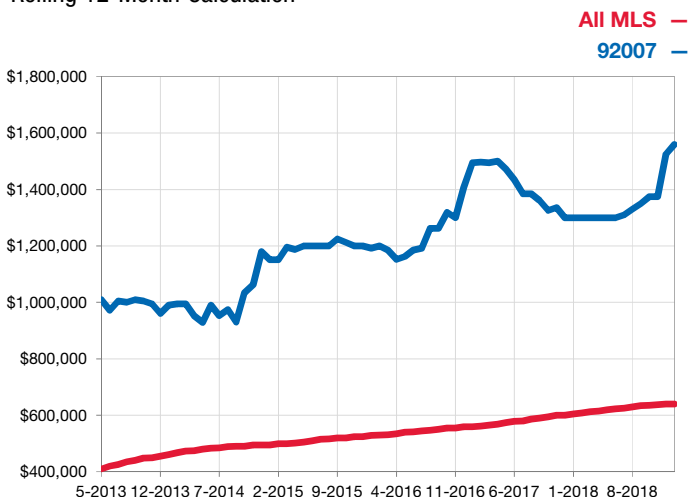
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	14	11	- 21.4%	14	11	- 21.4%
Pending Sales	8	8	0.0%	8	8	0.0%
Closed Sales	5	6	+ 20.0%	5	6	+ 20.0%
Median Sales Price*	\$1,355,000	<b>\$1,525,000</b>	+ 12.5%	\$1,355,000	<b>\$1,525,000</b>	+ 12.5%
Percent of Original List Price Received*	94.3%	<b>92.1%</b>	- 2.3%	94.3%	<b>92.1%</b>	- 2.3%
Days on Market Until Sale	36	48	+ 33.3%	36	48	+ 33.3%
Inventory of Homes for Sale	15	14	- 6.7%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	6	9	+ 50.0%	6	9	+ 50.0%
Pending Sales	6	3	- 50.0%	6	3	- 50.0%
Closed Sales	3	3	0.0%	3	3	0.0%
Median Sales Price*	\$599,000	<b>\$1,868,823</b>	+ 212.0%	\$599,000	<b>\$1,868,823</b>	+ 212.0%
Percent of Original List Price Received*	98.9%	<b>98.5%</b>	- 0.4%	98.9%	<b>98.5%</b>	- 0.4%
Days on Market Until Sale	27	73	+ 170.4%	27	73	+ 170.4%
Inventory of Homes for Sale	2	10	+ 400.0%	--	--	--
Months Supply of Inventory	0.5	2.1	+ 320.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

