

Local Market Update for April 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Cardiff

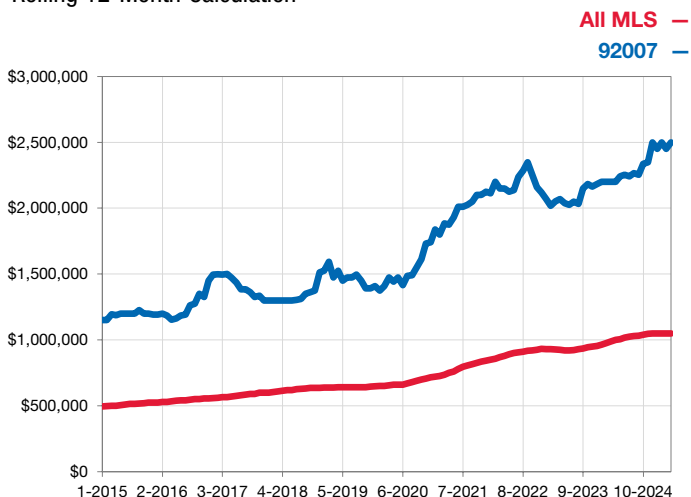
Detached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	9	8	- 11.1%	35	33	- 5.7%
Pending Sales	6	6	0.0%	23	24	+ 4.3%
Closed Sales	6	10	+ 66.7%	20	24	+ 20.0%
Median Sales Price*	\$2,500,000	\$2,662,500	+ 6.5%	\$2,422,000	\$2,475,000	+ 2.2%
Percent of Original List Price Received*	101.8%	95.3%	- 6.4%	99.2%	96.5%	- 2.7%
Days on Market Until Sale	23	22	- 4.3%	60	29	- 51.7%
Inventory of Homes for Sale	15	9	- 40.0%	--	--	--
Months Supply of Inventory	3.1	1.8	- 41.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	6	5	- 16.7%	22	23	+ 4.5%
Pending Sales	4	3	- 25.0%	18	15	- 16.7%
Closed Sales	4	3	- 25.0%	17	16	- 5.9%
Median Sales Price*	\$1,212,500	\$2,750,000	+ 126.8%	\$1,425,000	\$2,575,000	+ 80.7%
Percent of Original List Price Received*	99.8%	96.8%	- 3.0%	98.7%	100.2%	+ 1.5%
Days on Market Until Sale	39	49	+ 25.6%	31	46	+ 48.4%
Inventory of Homes for Sale	7	10	+ 42.9%	--	--	--
Months Supply of Inventory	2.0	3.2	+ 60.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

