Local Market Update for June 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92007

Cardiff

| Detached | June | | | Year to Date | | | |
|--|-------------|-------------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 6-2024 | Thru 6-2025 | Percent Change | |
| New Listings | 4 | 8 | + 100.0% | 48 | 50 | + 4.2% | |
| Pending Sales | 5 | 4 | - 20.0% | 36 | 31 | - 13.9% | |
| Closed Sales | 9 | 2 | - 77.8% | 34 | 30 | - 11.8% | |
| Median Sales Price* | \$2,730,000 | \$1,970,000 | - 27.8% | \$2,490,500 | \$2,425,000 | - 2.6% | |
| Percent of Original List Price Received* | 97.9% | 93.2% | - 4.8% | 99.1% | 95.9% | - 3.2% | |
| Days on Market Until Sale | 24 | 39 | + 62.5% | 45 | 29 | - 35.6% | |
| Inventory of Homes for Sale | 9 | 13 | + 44.4% | | | | |
| Months Supply of Inventory | 1.6 | 2.9 | + 81.3% | | | | |

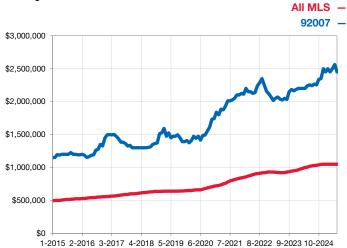
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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|--|-------------|-------------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 6-2024 | Thru 6-2025 | Percent Change | |
| New Listings | 5 | 9 | + 80.0% | 30 | 37 | + 23.3% | |
| Pending Sales | 2 | 5 | + 150.0% | 22 | 24 | + 9.1% | |
| Closed Sales | 1 | 4 | + 300.0% | 23 | 24 | + 4.3% | |
| Median Sales Price* | \$2,100,000 | \$1,987,500 | - 5.4% | \$1,228,000 | \$2,487,500 | + 102.6% | |
| Percent of Original List Price Received* | 97.7% | 99.7% | + 2.0% | 99.4% | 99.5% | + 0.1% | |
| Days on Market Until Sale | 16 | 7 | - 56.3% | 33 | 41 | + 24.2% | |
| Inventory of Homes for Sale | 8 | 8 | 0.0% | | | | |
| Months Supply of Inventory | 2.5 | 2.2 | - 12.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family





Median Sales Price - Townhouse-Condo



