

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92004

### Borrego Springs

Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	10	12	+ 20.0%	57	60	+ 5.3%
Pending Sales	9	8	- 11.1%	48	47	- 2.1%
Closed Sales	15	15	0.0%	43	41	- 4.7%
Median Sales Price*	\$185,000	<b>\$286,500</b>	+ 54.9%	\$185,000	<b>\$275,000</b>	+ 48.6%
Percent of Original List Price Received*	93.5%	<b>89.8%</b>	- 4.0%	93.4%	<b>92.6%</b>	- 0.9%
Days on Market Until Sale	123	122	- 0.8%	88	99	+ 12.5%
Inventory of Homes for Sale	67	70	+ 4.5%	--	--	--
Months Supply of Inventory	10.1	8.6	- 14.9%	--	--	--

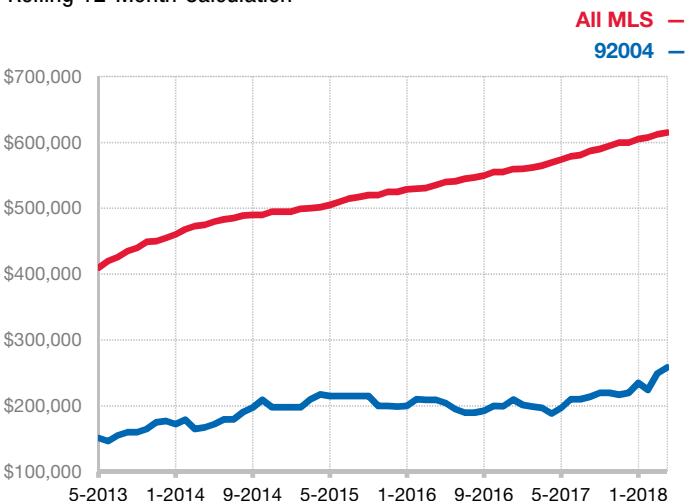
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	5	4	- 20.0%	13	13	0.0%
Pending Sales	4	2	- 50.0%	13	10	- 23.1%
Closed Sales	6	5	- 16.7%	11	8	- 27.3%
Median Sales Price*	\$105,500	<b>\$120,000</b>	+ 13.7%	\$95,000	<b>\$109,950</b>	+ 15.7%
Percent of Original List Price Received*	90.6%	<b>94.8%</b>	+ 4.6%	90.7%	<b>96.8%</b>	+ 6.7%
Days on Market Until Sale	214	117	- 45.3%	159	83	- 47.8%
Inventory of Homes for Sale	16	20	+ 25.0%	--	--	--
Months Supply of Inventory	6.4	8.2	+ 28.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### Median Sales Price – Single Family

Rolling 12-Month Calculation



#### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

