

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92004

Borrego Springs

Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	39	22	- 43.6%	145	128	- 11.7%
Pending Sales	8	7	- 12.5%	90	81	- 10.0%
Closed Sales	4	4	0.0%	88	79	- 10.2%
Median Sales Price*	\$223,000	\$278,750	+ 25.0%	\$214,000	\$259,000	+ 21.0%
Percent of Original List Price Received*	93.8%	88.9%	- 5.2%	90.9%	92.3%	+ 1.5%
Days on Market Until Sale	59	70	+ 18.6%	94	105	+ 11.7%
Inventory of Homes for Sale	67	57	- 14.9%	--	--	--
Months Supply of Inventory	8.1	7.7	- 4.9%	--	--	--

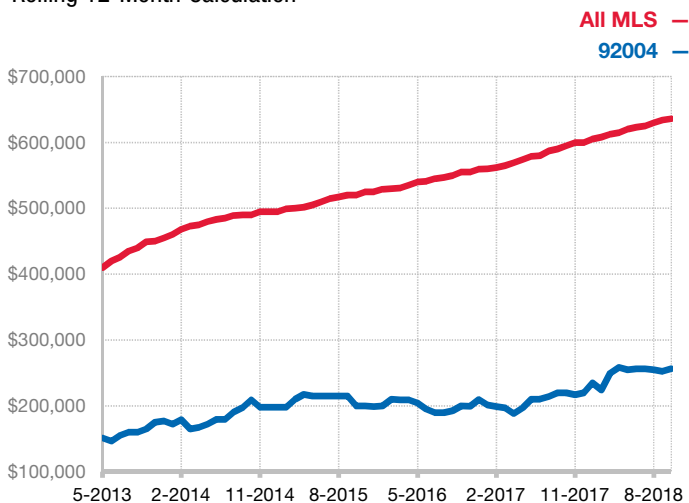
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	7	7	0.0%	34	34	0.0%
Pending Sales	2	0	- 100.0%	22	14	- 36.4%
Closed Sales	1	0	- 100.0%	20	15	- 25.0%
Median Sales Price*	\$215,000	\$0	- 100.0%	\$102,500	\$120,000	+ 17.1%
Percent of Original List Price Received*	95.6%	0.0%	- 100.0%	91.6%	93.6%	+ 2.2%
Days on Market Until Sale	33	0	- 100.0%	122	122	0.0%
Inventory of Homes for Sale	18	26	+ 44.4%	--	--	--
Months Supply of Inventory	7.2	12.2	+ 69.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

