

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92003

Bonsall

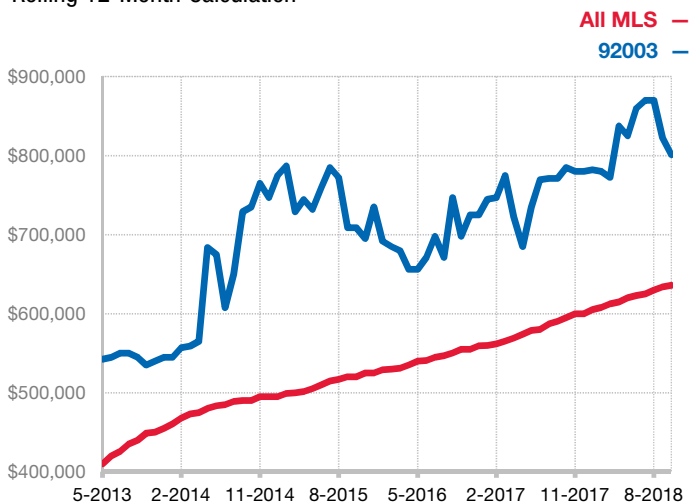
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	6	8	+ 33.3%	97	88	- 9.3%
Pending Sales	7	2	- 71.4%	51	42	- 17.6%
Closed Sales	6	7	+ 16.7%	45	41	- 8.9%
Median Sales Price*	\$948,000	\$650,000	- 31.4%	\$780,000	\$820,000	+ 5.1%
Percent of Original List Price Received*	95.6%	91.6%	- 4.2%	95.2%	95.8%	+ 0.6%
Days on Market Until Sale	62	76	+ 22.6%	72	67	- 6.9%
Inventory of Homes for Sale	25	29	+ 16.0%	--	--	--
Months Supply of Inventory	5.0	7.4	+ 48.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	0	1	--	36	28	- 22.2%
Pending Sales	0	3	--	24	18	- 25.0%
Closed Sales	4	3	- 25.0%	25	18	- 28.0%
Median Sales Price*	\$284,500	\$287,000	+ 0.9%	\$305,000	\$340,000	+ 11.5%
Percent of Original List Price Received*	92.1%	95.9%	+ 4.1%	96.0%	96.4%	+ 0.4%
Days on Market Until Sale	67	42	- 37.3%	50	43	- 14.0%
Inventory of Homes for Sale	7	6	- 14.3%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

