Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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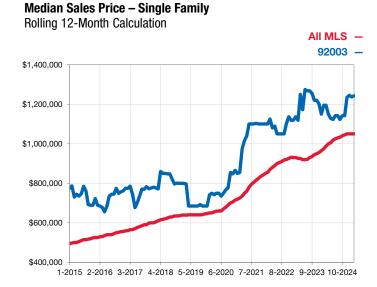
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Single Family	March			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	5	8	+ 60.0%	17	25	+ 47.1%
Pending Sales	1	2	+ 100.0%	14	8	- 42.9%
Closed Sales	5	5	0.0%	13	8	- 38.5%
Median Sales Price*	\$2,700,000	\$1,525,000	- 43.5%	\$1,200,000	\$1,385,514	+ 15.5%
Percent of Original List Price Received*	96.2%	99.7%	+ 3.6%	92.9%	98.9%	+ 6.5%
Days on Market Until Sale	39	25	- 35.9%	52	45	- 13.5%
Inventory of Homes for Sale	15	20	+ 33.3%			
Months Supply of Inventory	3.3	5.6	+ 69.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	5	4	- 20.0%	10	8	- 20.0%	
Pending Sales	3	1	- 66.7%	6	2	- 66.7%	
Closed Sales	2	0	- 100.0%	4	2	- 50.0%	
Median Sales Price*	\$480,000	\$0	- 100.0%	\$498,500	\$645,000	+ 29.4%	
Percent of Original List Price Received*	95.6%	0.0%	- 100.0%	96.7%	93.7%	- 3.1%	
Days on Market Until Sale	30	0	- 100.0%	43	106	+ 146.5%	
Inventory of Homes for Sale	3	7	+ 133.3%				
Months Supply of Inventory	1.3	3.9	+ 200.0%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

