

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91978

Rancho San Diego

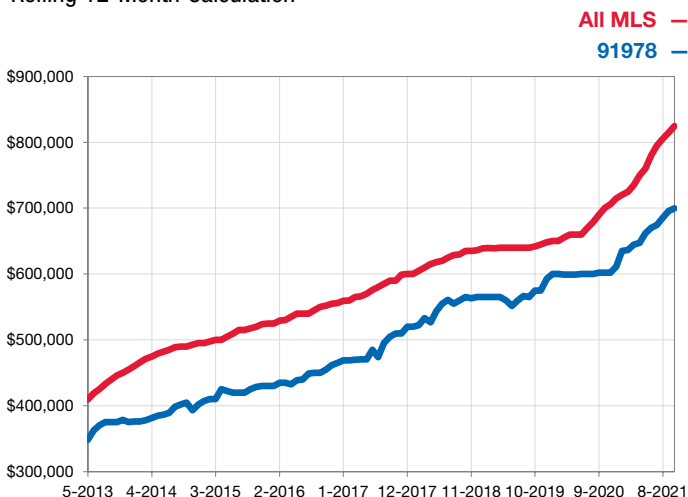
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	9	9	0.0%	87	86	- 1.1%
Pending Sales	4	7	+ 75.0%	70	70	0.0%
Closed Sales	5	2	- 60.0%	67	68	+ 1.5%
Median Sales Price*	\$692,185	<b>\$1,012,500</b>	+ 46.3%	\$602,000	<b>\$730,000</b>	+ 21.3%
Percent of Original List Price Received*	99.3%	<b>105.4%</b>	+ 6.1%	100.8%	<b>103.2%</b>	+ 2.4%
Days on Market Until Sale	32	7	- 78.1%	21	23	+ 9.5%
Inventory of Homes for Sale	10	9	- 10.0%	--	--	--
Months Supply of Inventory	1.5	1.3	- 13.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	1	4	+ 300.0%	33	42	+ 27.3%
Pending Sales	4	3	- 25.0%	31	35	+ 12.9%
Closed Sales	4	1	- 75.0%	27	31	+ 14.8%
Median Sales Price*	\$360,000	<b>\$399,000</b>	+ 10.8%	\$330,000	<b>\$400,000</b>	+ 21.2%
Percent of Original List Price Received*	101.4%	<b>103.6%</b>	+ 2.2%	101.6%	<b>103.1%</b>	+ 1.5%
Days on Market Until Sale	47	2	- 95.7%	18	14	- 22.2%
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	0.0	0.8	--	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

