## **Local Market Update for March 2025**

A Research Tool Provided by the Greater San Diego Association of REALTORS®

# 91978

### Rancho San Diego

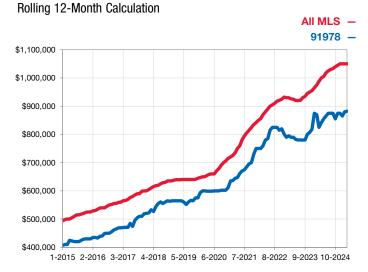
Single Family	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	4	3	- 25.0%	10	9	- 10.0%	
Pending Sales	1	5	+ 400.0%	8	8	0.0%	
Closed Sales	3	2	- 33.3%	9	7	- 22.2%	
Median Sales Price*	\$785,000	\$787,500	+ 0.3%	\$785,000	\$907,000	+ 15.5%	
Percent of Original List Price Received*	100.4%	100.6%	+ 0.2%	100.7%	99.1%	- 1.6%	
Days on Market Until Sale	9	6	- 33.3%	23	28	+ 21.7%	
Inventory of Homes for Sale	3	3	0.0%				
Months Supply of Inventory	0.9	0.7	- 22.2%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	1	0	- 100.0%	5	5	0.0%	
Pending Sales	2	1	- 50.0%	6	4	- 33.3%	
Closed Sales	2	1	- 50.0%	8	4	- 50.0%	
Median Sales Price*	\$517,500	\$557,000	+ 7.6%	\$490,000	\$557,000	+ 13.7%	
Percent of Original List Price Received*	101.5%	102.2%	+ 0.7%	101.7%	100.2%	- 1.5%	
Days on Market Until Sale	3	22	+ 633.3%	11	26	+ 136.4%	
Inventory of Homes for Sale	1	1	0.0%				
Months Supply of Inventory	0.4	0.7	+ 75.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### **Median Sales Price – Single Family**



#### Median Sales Price - Townhouse-Condo

