

Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91950

National City

| Single Family | October | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 18 | 14 | - 22.2% | 179 | 171 | - 4.5% |
| Pending Sales | 10 | 13 | + 30.0% | 131 | 136 | + 3.8% |
| Closed Sales | 17 | 10 | - 41.2% | 127 | 136 | + 7.1% |
| Median Sales Price* | \$540,000 | \$582,500 | + 7.9% | \$490,000 | \$572,500 | + 16.8% |
| Percent of Original List Price Received* | 102.4% | 104.2% | + 1.8% | 100.6% | 102.7% | + 2.1% |
| Days on Market Until Sale | 10 | 20 | + 100.0% | 20 | 20 | 0.0% |
| Inventory of Homes for Sale | 19 | 19 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 1.4 | - 6.7% | -- | -- | -- |

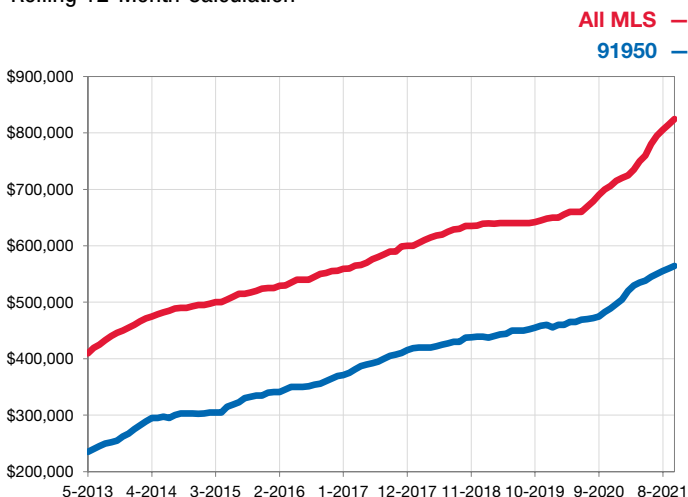
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 4 | 7 | + 75.0% | 52 | 61 | + 17.3% |
| Pending Sales | 5 | 8 | + 60.0% | 34 | 53 | + 55.9% |
| Closed Sales | 5 | 6 | + 20.0% | 32 | 47 | + 46.9% |
| Median Sales Price* | \$465,000 | \$475,500 | + 2.3% | \$336,500 | \$380,000 | + 12.9% |
| Percent of Original List Price Received* | 102.5% | 101.1% | - 1.4% | 99.5% | 100.9% | + 1.4% |
| Days on Market Until Sale | 14 | 16 | + 14.3% | 19 | 42 | + 121.1% |
| Inventory of Homes for Sale | 7 | 3 | - 57.1% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 0.6 | - 70.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

