

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91950

National City

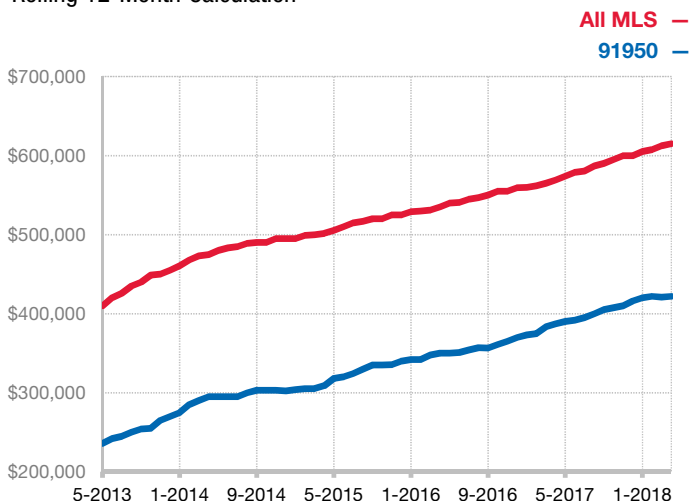
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	21	21	0.0%	80	76	- 5.0%
Pending Sales	16	23	+ 43.8%	59	71	+ 20.3%
Closed Sales	9	13	+ 44.4%	57	52	- 8.8%
Median Sales Price*	\$356,000	\$420,000	+ 18.0%	\$400,000	\$427,500	+ 6.9%
Percent of Original List Price Received*	98.4%	98.8%	+ 0.4%	97.8%	97.8%	0.0%
Days on Market Until Sale	14	40	+ 185.7%	32	34	+ 6.3%
Inventory of Homes for Sale	19	17	- 10.5%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	2	7	+ 250.0%	9	14	+ 55.6%
Pending Sales	2	3	+ 50.0%	9	11	+ 22.2%
Closed Sales	3	3	0.0%	8	10	+ 25.0%
Median Sales Price*	\$337,000	\$306,700	- 9.0%	\$232,000	\$277,500	+ 19.6%
Percent of Original List Price Received*	106.2%	99.7%	- 6.1%	99.9%	100.9%	+ 1.0%
Days on Market Until Sale	112	22	- 80.4%	51	29	- 43.1%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	1.8	1.3	- 27.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

