

# Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91950

National City

### Single Family

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	11	7	- 36.4%	36	38	+ 5.6%
Pending Sales	8	10	+ 25.0%	16	29	+ 81.3%
Closed Sales	7	8	+ 14.3%	15	23	+ 53.3%
Median Sales Price*	\$740,000	\$627,500	- 15.2%	\$725,000	\$705,000	- 2.8%
Percent of Original List Price Received*	98.0%	97.6%	- 0.4%	100.4%	98.9%	- 1.5%
Days on Market Until Sale	31	33	+ 6.5%	47	28	- 40.4%
Inventory of Homes for Sale	19	14	- 26.3%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

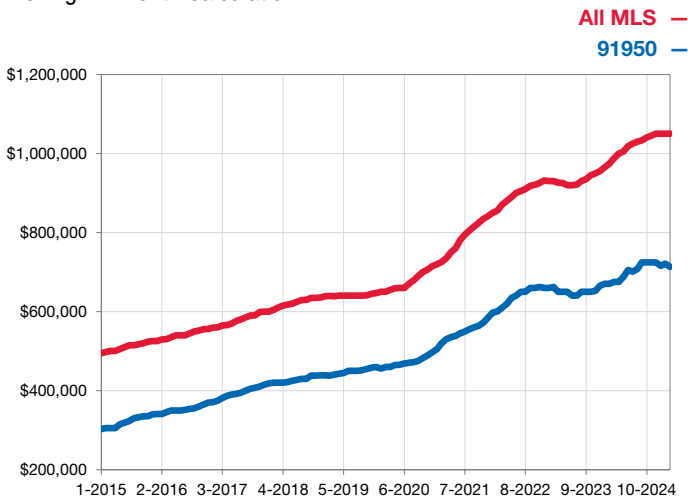
### Townhouse-Condo

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	5	9	+ 80.0%	13	18	+ 38.5%
Pending Sales	9	2	- 77.8%	10	7	- 30.0%
Closed Sales	1	3	+ 200.0%	5	6	+ 20.0%
Median Sales Price*	\$315,000	\$425,000	+ 34.9%	\$306,500	\$382,000	+ 24.6%
Percent of Original List Price Received*	98.4%	97.8%	- 0.6%	99.2%	98.4%	- 0.8%
Days on Market Until Sale	32	9	- 71.9%	65	26	- 60.0%
Inventory of Homes for Sale	3	20	+ 566.7%	--	--	--
Months Supply of Inventory	0.9	7.9	+ 777.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

