

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91942

La Mesa, Grossmont

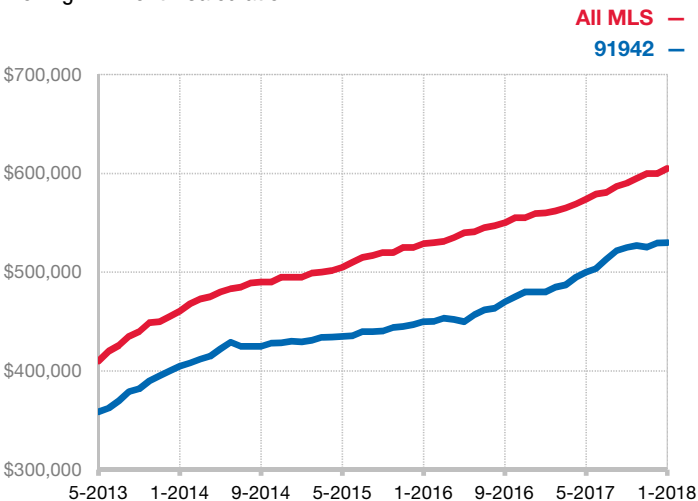
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	40	31	- 22.5%	40	31	- 22.5%
Pending Sales	24	19	- 20.8%	24	19	- 20.8%
Closed Sales	20	14	- 30.0%	20	14	- 30.0%
Median Sales Price*	\$468,000	<b>\$527,500</b>	+ 12.7%	\$468,000	<b>\$527,500</b>	+ 12.7%
Percent of Original List Price Received*	95.6%	<b>97.5%</b>	+ 2.0%	95.6%	<b>97.5%</b>	+ 2.0%
Days on Market Until Sale	36	<b>28</b>	- 22.2%	36	<b>28</b>	- 22.2%
Inventory of Homes for Sale	31	<b>30</b>	- 3.2%	--	--	--
Months Supply of Inventory	1.1	<b>1.1</b>	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	20	21	+ 5.0%	20	21	+ 5.0%
Pending Sales	11	14	+ 27.3%	11	14	+ 27.3%
Closed Sales	12	9	- 25.0%	12	9	- 25.0%
Median Sales Price*	\$321,500	<b>\$412,605</b>	+ 28.3%	\$321,500	<b>\$412,605</b>	+ 28.3%
Percent of Original List Price Received*	97.1%	<b>99.0%</b>	+ 2.0%	97.1%	<b>99.0%</b>	+ 2.0%
Days on Market Until Sale	32	<b>11</b>	- 65.6%	32	<b>11</b>	- 65.6%
Inventory of Homes for Sale	18	<b>15</b>	- 16.7%	--	--	--
Months Supply of Inventory	1.3	<b>0.9</b>	- 30.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

