

# Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91942

La Mesa, Grossmont

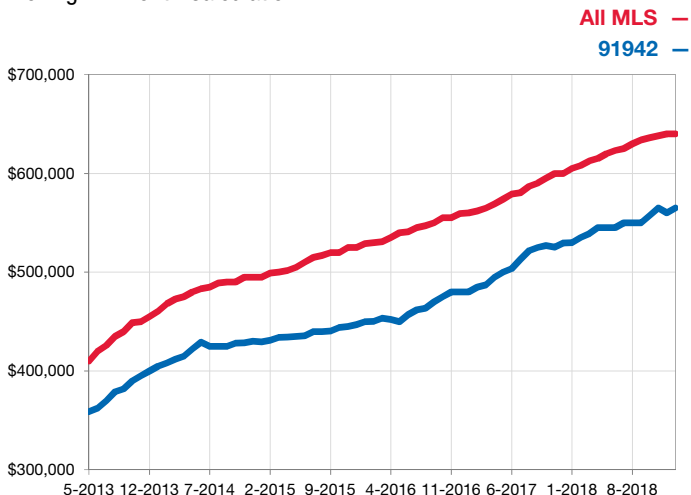
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	31	24	- 22.6%	31	24	- 22.6%
Pending Sales	19	18	- 5.3%	19	18	- 5.3%
Closed Sales	15	18	+ 20.0%	15	18	+ 20.0%
Median Sales Price*	\$530,000	<b>\$547,500</b>	+ 3.3%	\$530,000	<b>\$547,500</b>	+ 3.3%
Percent of Original List Price Received*	97.4%	<b>96.3%</b>	- 1.1%	97.4%	<b>96.3%</b>	- 1.1%
Days on Market Until Sale	27	25	- 7.4%	27	25	- 7.4%
Inventory of Homes for Sale	30	23	- 23.3%	--	--	--
Months Supply of Inventory	1.1	1.0	- 9.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	22	10	- 54.5%	22	10	- 54.5%
Pending Sales	14	14	0.0%	14	14	0.0%
Closed Sales	9	8	- 11.1%	9	8	- 11.1%
Median Sales Price*	\$412,605	<b>\$350,550</b>	- 15.0%	\$412,605	<b>\$350,550</b>	- 15.0%
Percent of Original List Price Received*	99.0%	<b>95.7%</b>	- 3.3%	99.0%	<b>95.7%</b>	- 3.3%
Days on Market Until Sale	11	30	+ 172.7%	11	30	+ 172.7%
Inventory of Homes for Sale	18	6	- 66.7%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

