

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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La Mesa, Mount Helix

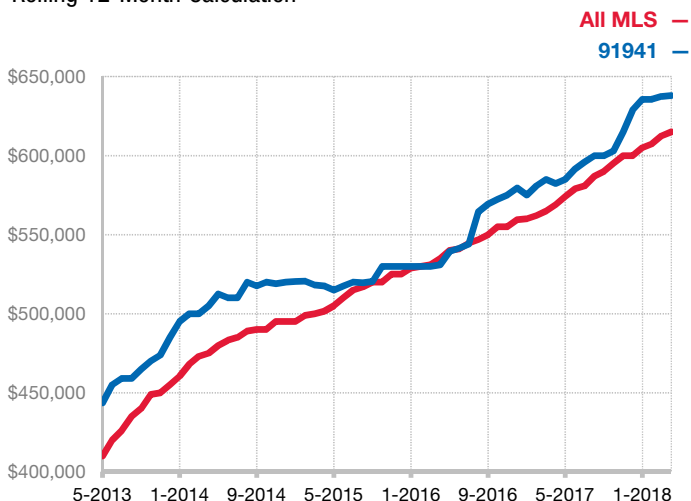
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	45	49	+ 8.9%	170	200	+ 17.6%
Pending Sales	40	40	0.0%	121	141	+ 16.5%
Closed Sales	23	37	+ 60.9%	98	120	+ 22.4%
Median Sales Price*	\$545,000	\$625,000	+ 14.7%	\$580,000	\$629,500	+ 8.5%
Percent of Original List Price Received*	97.7%	97.6%	- 0.1%	97.1%	98.2%	+ 1.1%
Days on Market Until Sale	25	27	+ 8.0%	28	31	+ 10.7%
Inventory of Homes for Sale	56	61	+ 8.9%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	3	5	+ 66.7%	13	10	- 23.1%
Pending Sales	3	4	+ 33.3%	12	8	- 33.3%
Closed Sales	2	4	+ 100.0%	9	7	- 22.2%
Median Sales Price*	\$287,500	\$308,500	+ 7.3%	\$285,000	\$295,000	+ 3.5%
Percent of Original List Price Received*	96.0%	101.7%	+ 5.9%	96.9%	100.3%	+ 3.5%
Days on Market Until Sale	15	6	- 60.0%	26	7	- 73.1%
Inventory of Homes for Sale	1	4	+ 300.0%	--	--	--
Months Supply of Inventory	0.3	1.8	+ 500.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

