

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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La Mesa, Mount Helix

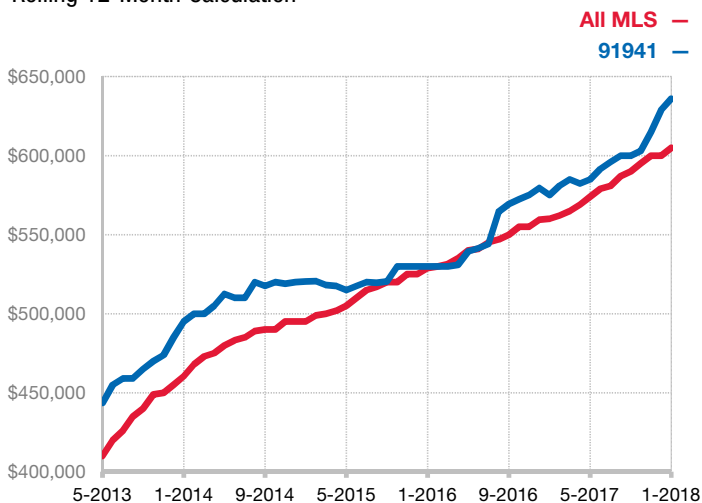
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	38	52	+ 36.8%	38	52	+ 36.8%
Pending Sales	32	35	+ 9.4%	32	35	+ 9.4%
Closed Sales	21	19	- 9.5%	21	19	- 9.5%
Median Sales Price*	\$540,000	\$668,000	+ 23.7%	\$540,000	\$668,000	+ 23.7%
Percent of Original List Price Received*	95.9%	97.0%	+ 1.1%	95.9%	97.0%	+ 1.1%
Days on Market Until Sale	35	36	+ 2.9%	35	36	+ 2.9%
Inventory of Homes for Sale	45	53	+ 17.8%	--	--	--
Months Supply of Inventory	1.4	1.7	+ 21.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	2	0	- 100.0%	2	0	- 100.0%
Pending Sales	2	1	- 50.0%	2	1	- 50.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$275,000	\$295,000	+ 7.3%	\$275,000	\$295,000	+ 7.3%
Percent of Original List Price Received*	94.9%	98.5%	+ 3.8%	94.9%	98.5%	+ 3.8%
Days on Market Until Sale	54	9	- 83.3%	54	9	- 83.3%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.3	0.4	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

