

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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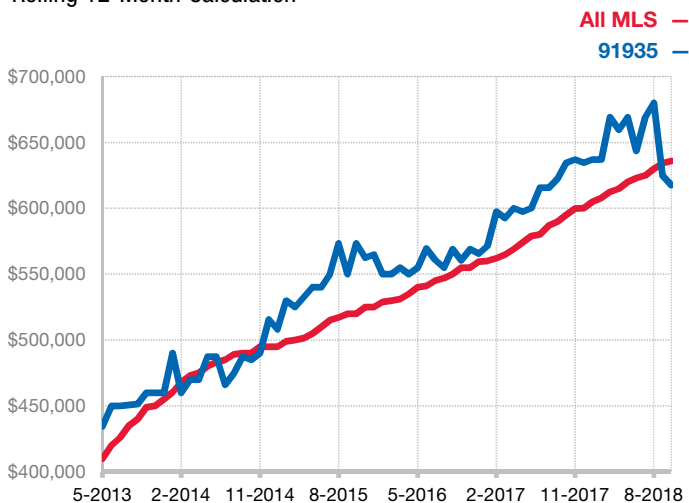
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	16	21	+ 31.3%	173	194	+ 12.1%
Pending Sales	8	10	+ 25.0%	95	96	+ 1.1%
Closed Sales	6	5	- 16.7%	92	94	+ 2.2%
Median Sales Price*	\$780,000	\$428,100	- 45.1%	\$643,000	\$620,000	- 3.6%
Percent of Original List Price Received*	94.2%	91.1%	- 3.3%	96.5%	95.6%	- 0.9%
Days on Market Until Sale	51	39	- 23.5%	41	44	+ 7.3%
Inventory of Homes for Sale	47	46	- 2.1%	--	--	--
Months Supply of Inventory	5.3	5.0	- 5.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	0	0	--	0	0	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

