

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91932

### Imperial Beach

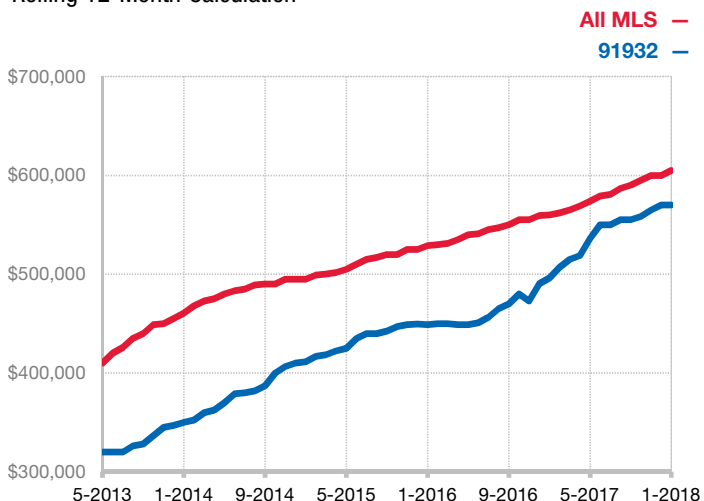
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	14	20	+ 42.9%	14	20	+ 42.9%
Pending Sales	4	12	+ 200.0%	4	12	+ 200.0%
Closed Sales	7	12	+ 71.4%	7	12	+ 71.4%
Median Sales Price*	\$549,900	\$517,500	- 5.9%	\$549,900	\$517,500	- 5.9%
Percent of Original List Price Received*	96.5%	94.8%	- 1.8%	96.5%	94.8%	- 1.8%
Days on Market Until Sale	21	26	+ 23.8%	21	26	+ 23.8%
Inventory of Homes for Sale	25	23	- 8.0%	--	--	--
Months Supply of Inventory	2.9	1.9	- 34.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	11	13	+ 18.2%	11	13	+ 18.2%
Pending Sales	7	5	- 28.6%	7	5	- 28.6%
Closed Sales	3	9	+ 200.0%	3	9	+ 200.0%
Median Sales Price*	\$475,000	\$290,000	- 38.9%	\$475,000	\$290,000	- 38.9%
Percent of Original List Price Received*	97.8%	98.4%	+ 0.6%	97.8%	98.4%	+ 0.6%
Days on Market Until Sale	35	41	+ 17.1%	35	41	+ 17.1%
Inventory of Homes for Sale	15	19	+ 26.7%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

