

# Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91932

### Imperial Beach

#### Single Family

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	8	7	- 12.5%	124	193	+ 55.6%
Pending Sales	7	5	- 28.6%	69	96	+ 39.1%
Closed Sales	8	9	+ 12.5%	70	89	+ 27.1%
Median Sales Price*	\$790,000	\$840,000	+ 6.3%	\$857,500	\$910,000	+ 6.1%
Percent of Original List Price Received*	93.4%	98.0%	+ 4.9%	96.8%	96.7%	- 0.1%
Days on Market Until Sale	28	35	+ 25.0%	40	34	- 15.0%
Inventory of Homes for Sale	23	30	+ 30.4%	--	--	--
Months Supply of Inventory	3.7	3.5	- 5.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

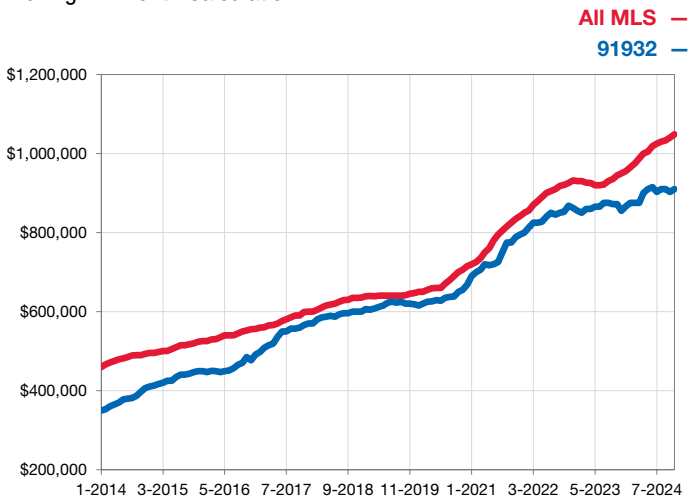
#### Townhouse-Condo

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	12	10	- 16.7%	107	144	+ 34.6%
Pending Sales	4	2	- 50.0%	59	60	+ 1.7%
Closed Sales	5	5	0.0%	58	59	+ 1.7%
Median Sales Price*	\$495,000	\$543,000	+ 9.7%	\$661,500	\$755,000	+ 14.1%
Percent of Original List Price Received*	97.3%	100.2%	+ 3.0%	98.3%	95.6%	- 2.7%
Days on Market Until Sale	22	36	+ 63.6%	27	51	+ 88.9%
Inventory of Homes for Sale	28	33	+ 17.9%	--	--	--
Months Supply of Inventory	5.4	6.2	+ 14.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### Median Sales Price – Single Family

Rolling 12-Month Calculation



#### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

