

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91932

### Imperial Beach

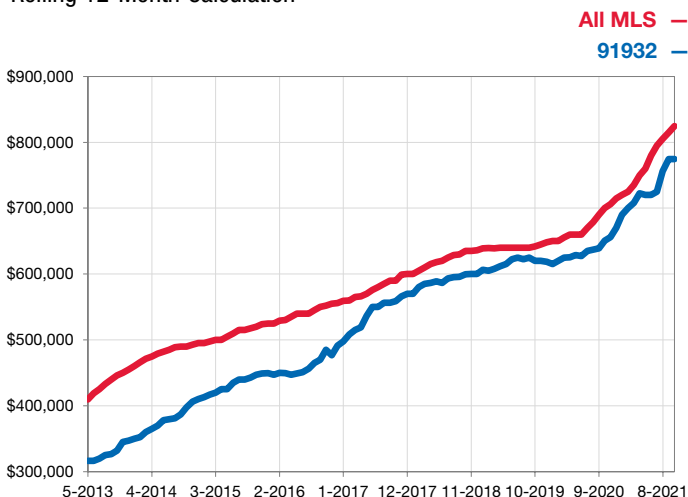
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	18	6	- 66.7%	128	158	+ 23.4%
Pending Sales	9	6	- 33.3%	88	130	+ 47.7%
Closed Sales	10	19	+ 90.0%	86	132	+ 53.5%
Median Sales Price*	\$792,500	<b>\$795,000</b>	+ 0.3%	\$656,000	<b>\$793,500</b>	+ 21.0%
Percent of Original List Price Received*	98.7%	<b>100.3%</b>	+ 1.6%	98.6%	<b>100.6%</b>	+ 2.0%
Days on Market Until Sale	23	17	- 26.1%	29	19	- 34.5%
Inventory of Homes for Sale	18	10	- 44.4%	--	--	--
Months Supply of Inventory	2.0	0.8	- 60.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	12	8	- 33.3%	167	131	- 21.6%
Pending Sales	10	13	+ 30.0%	103	113	+ 9.7%
Closed Sales	8	18	+ 125.0%	92	108	+ 17.4%
Median Sales Price*	\$648,500	<b>\$742,500</b>	+ 14.5%	\$556,000	<b>\$595,000</b>	+ 7.0%
Percent of Original List Price Received*	90.8%	<b>99.1%</b>	+ 9.1%	96.2%	<b>99.6%</b>	+ 3.5%
Days on Market Until Sale	31	85	+ 174.2%	48	40	- 16.7%
Inventory of Homes for Sale	24	10	- 58.3%	--	--	--
Months Supply of Inventory	2.6	1.0	- 61.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

