

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91932

Imperial Beach

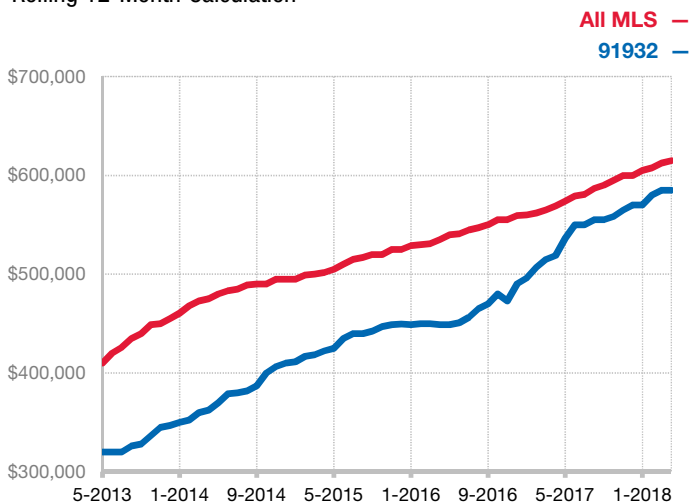
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	13	27	+ 107.7%	58	92	+ 58.6%
Pending Sales	8	16	+ 100.0%	38	56	+ 47.4%
Closed Sales	9	21	+ 133.3%	33	51	+ 54.5%
Median Sales Price*	\$580,000	\$620,000	+ 6.9%	\$550,000	\$585,000	+ 6.4%
Percent of Original List Price Received*	99.7%	95.7%	- 4.0%	98.3%	95.4%	- 3.0%
Days on Market Until Sale	38	47	+ 23.7%	26	40	+ 53.8%
Inventory of Homes for Sale	20	32	+ 60.0%	--	--	--
Months Supply of Inventory	2.2	2.5	+ 13.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	14	19	+ 35.7%	60	58	- 3.3%
Pending Sales	14	6	- 57.1%	29	22	- 24.1%
Closed Sales	11	7	- 36.4%	22	22	0.0%
Median Sales Price*	\$451,500	\$740,000	+ 63.9%	\$450,750	\$332,450	- 26.2%
Percent of Original List Price Received*	97.3%	97.7%	+ 0.4%	97.9%	97.8%	- 0.1%
Days on Market Until Sale	39	60	+ 53.8%	42	50	+ 19.0%
Inventory of Homes for Sale	29	30	+ 3.4%	--	--	--
Months Supply of Inventory	4.6	4.0	- 13.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

