

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91932

Imperial Beach

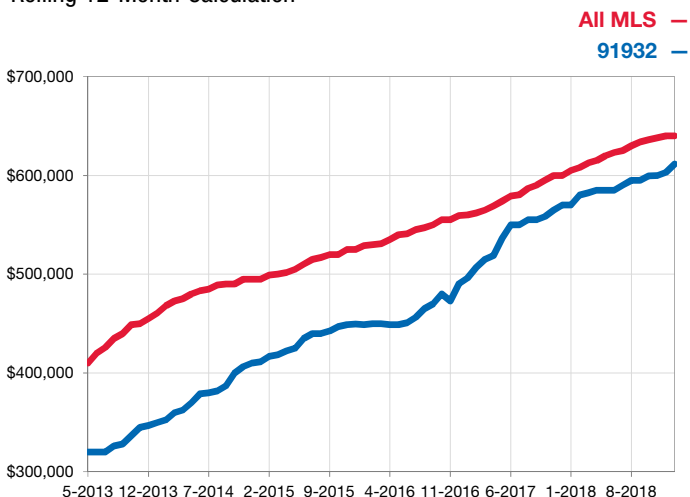
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	20	23	+ 15.0%	20	23	+ 15.0%
Pending Sales	9	5	- 44.4%	9	5	- 44.4%
Closed Sales	12	13	+ 8.3%	12	13	+ 8.3%
Median Sales Price*	\$517,500	\$615,000	+ 18.8%	\$517,500	\$615,000	+ 18.8%
Percent of Original List Price Received*	94.8%	98.2%	+ 3.6%	94.8%	98.2%	+ 3.6%
Days on Market Until Sale	26	35	+ 34.6%	26	35	+ 34.6%
Inventory of Homes for Sale	28	29	+ 3.6%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	13	17	+ 30.8%	13	17	+ 30.8%
Pending Sales	3	13	+ 333.3%	3	13	+ 333.3%
Closed Sales	9	3	- 66.7%	9	3	- 66.7%
Median Sales Price*	\$290,000	\$519,990	+ 79.3%	\$290,000	\$519,990	+ 79.3%
Percent of Original List Price Received*	98.4%	95.5%	- 2.9%	98.4%	95.5%	- 2.9%
Days on Market Until Sale	41	16	- 61.0%	41	16	- 61.0%
Inventory of Homes for Sale	21	36	+ 71.4%	--	--	--
Months Supply of Inventory	2.7	4.3	+ 59.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

