

Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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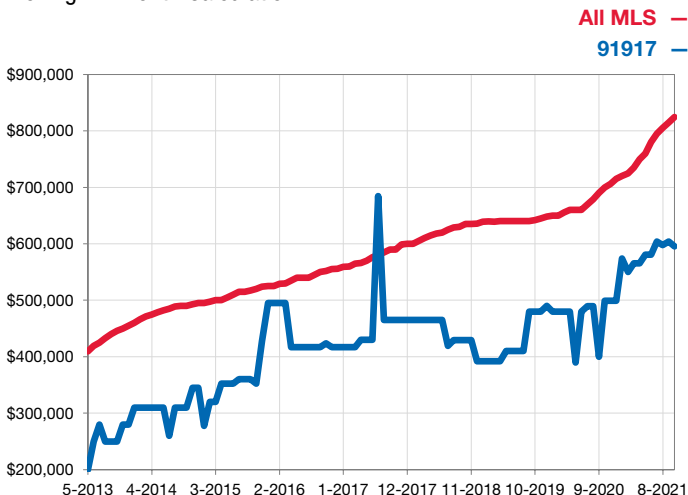
| Single Family | October | | | Year to Date | | |
|--|-----------|------|----------------|--------------|--------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 2 | 1 | - 50.0% | 8 | 13 | + 62.5% |
| Pending Sales | 1 | 0 | - 100.0% | 6 | 8 | + 33.3% |
| Closed Sales | 2 | 0 | - 100.0% | 5 | 10 | + 100.0% |
| Median Sales Price* | \$639,000 | \$0 | - 100.0% | \$498,900 | \$595,500 | + 19.4% |
| Percent of Original List Price Received* | 99.1% | 0.0% | - 100.0% | 100.4% | 95.4% | - 5.0% |
| Days on Market Until Sale | 15 | 0 | - 100.0% | 21 | 123 | + 485.7% |
| Inventory of Homes for Sale | 5 | 3 | - 40.0% | -- | -- | -- |
| Months Supply of Inventory | 4.2 | 2.1 | - 50.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | Year to Date | | |
|--|---------|------|----------------|--------------|--------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

