

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91915

Chula Vista SE

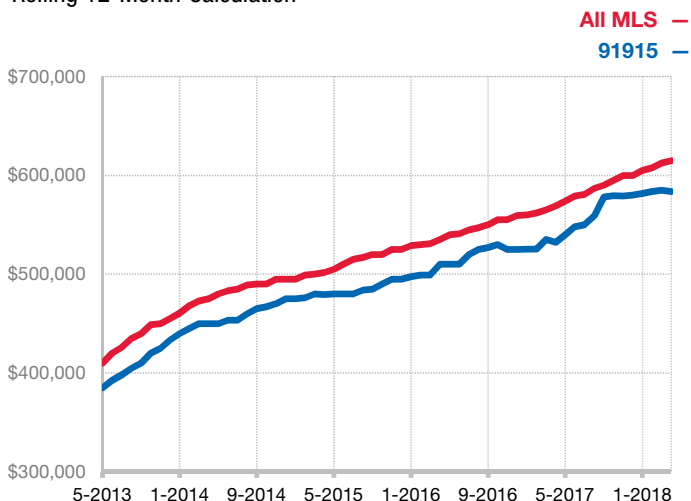
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	26	34	+ 30.8%	126	121	- 4.0%
Pending Sales	22	26	+ 18.2%	96	94	- 2.1%
Closed Sales	27	28	+ 3.7%	84	74	- 11.9%
Median Sales Price*	\$578,000	\$543,000	- 6.1%	\$540,000	\$568,000	+ 5.2%
Percent of Original List Price Received*	98.9%	99.4%	+ 0.5%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale	26	13	- 50.0%	28	20	- 28.6%
Inventory of Homes for Sale	42	33	- 21.4%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	29	18	- 37.9%	96	88	- 8.3%
Pending Sales	22	22	0.0%	81	72	- 11.1%
Closed Sales	22	12	- 45.5%	75	54	- 28.0%
Median Sales Price*	\$412,500	\$417,500	+ 1.2%	\$389,000	\$409,500	+ 5.3%
Percent of Original List Price Received*	98.6%	100.0%	+ 1.4%	98.7%	99.4%	+ 0.7%
Days on Market Until Sale	18	13	- 27.8%	30	21	- 30.0%
Inventory of Homes for Sale	31	22	- 29.0%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

