

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91915

Chula Vista SE

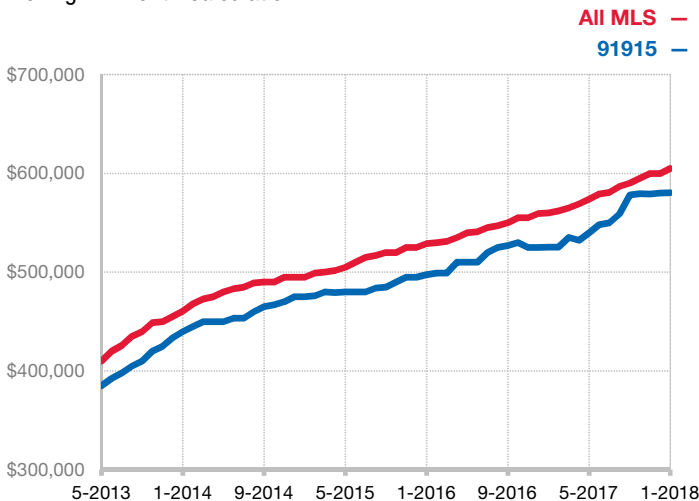
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	21	19	- 9.5%	21	19	- 9.5%
Pending Sales	16	20	+ 25.0%	16	20	+ 25.0%
Closed Sales	18	9	- 50.0%	18	9	- 50.0%
Median Sales Price*	\$532,000	\$572,000	+ 7.5%	\$532,000	\$572,000	+ 7.5%
Percent of Original List Price Received*	97.7%	100.0%	+ 2.4%	97.7%	100.0%	+ 2.4%
Days on Market Until Sale	33	25	- 24.2%	33	25	- 24.2%
Inventory of Homes for Sale	31	17	- 45.2%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	17	21	+ 23.5%	17	21	+ 23.5%
Pending Sales	18	15	- 16.7%	18	15	- 16.7%
Closed Sales	17	10	- 41.2%	17	10	- 41.2%
Median Sales Price*	\$358,000	\$385,000	+ 7.5%	\$358,000	\$385,000	+ 7.5%
Percent of Original List Price Received*	97.9%	98.3%	+ 0.4%	97.9%	98.3%	+ 0.4%
Days on Market Until Sale	36	21	- 41.7%	36	21	- 41.7%
Inventory of Homes for Sale	24	17	- 29.2%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

