

# Local Market Update for July 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91915

Chula Vista SE

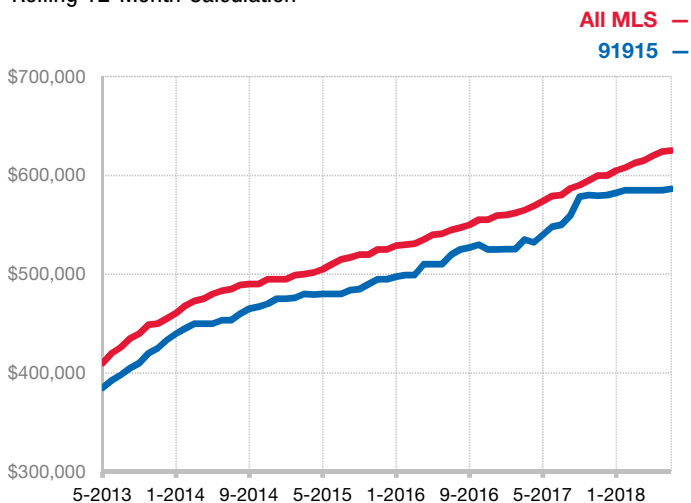
Single Family	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
<b>Key Metrics</b>						
New Listings	36	45	+ 25.0%	243	247	+ 1.6%
Pending Sales	26	29	+ 11.5%	181	171	- 5.5%
Closed Sales	32	23	- 28.1%	173	153	- 11.6%
Median Sales Price*	\$580,000	\$605,000	+ 4.3%	\$578,200	\$586,344	+ 1.4%
Percent of Original List Price Received*	99.3%	99.8%	+ 0.5%	99.2%	99.3%	+ 0.1%
Days on Market Until Sale	22	32	+ 45.5%	29	22	- 24.1%
Inventory of Homes for Sale	53	55	+ 3.8%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2017	2018	Percent Change	Thru 7-2017	Thru 7-2018	Percent Change
<b>Key Metrics</b>						
New Listings	31	23	- 25.8%	160	174	+ 8.7%
Pending Sales	21	18	- 14.3%	138	140	+ 1.4%
Closed Sales	13	19	+ 46.2%	134	130	- 3.0%
Median Sales Price*	\$398,000	\$423,000	+ 6.3%	\$403,500	\$417,500	+ 3.5%
Percent of Original List Price Received*	98.2%	98.9%	+ 0.7%	98.8%	99.0%	+ 0.2%
Days on Market Until Sale	34	21	- 38.2%	29	21	- 27.6%
Inventory of Homes for Sale	26	27	+ 3.8%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

