

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91915

Chula Vista SE

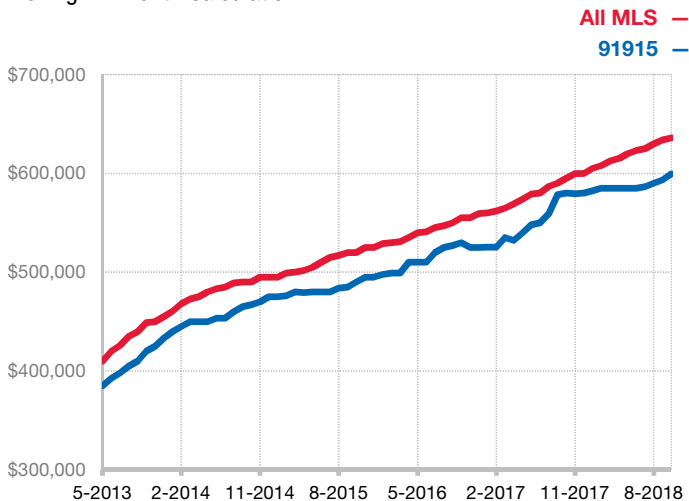
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	28	30	+ 7.1%	345	370	+ 7.2%
Pending Sales	18	28	+ 55.6%	251	242	- 3.6%
Closed Sales	25	20	- 20.0%	252	221	- 12.3%
Median Sales Price*	\$582,500	\$592,500	+ 1.7%	\$580,000	\$600,000	+ 3.4%
Percent of Original List Price Received*	97.8%	97.7%	- 0.1%	98.9%	99.0%	+ 0.1%
Days on Market Until Sale	33	43	+ 30.3%	29	24	- 17.2%
Inventory of Homes for Sale	49	62	+ 26.5%	--	--	--
Months Supply of Inventory	2.0	2.6	+ 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	25	24	- 4.0%	241	259	+ 7.5%
Pending Sales	25	15	- 40.0%	214	195	- 8.9%
Closed Sales	27	16	- 40.7%	200	185	- 7.5%
Median Sales Price*	\$410,000	\$411,500	+ 0.4%	\$405,000	\$417,000	+ 3.0%
Percent of Original List Price Received*	98.1%	98.0%	- 0.1%	98.8%	98.8%	0.0%
Days on Market Until Sale	23	33	+ 43.5%	28	23	- 17.9%
Inventory of Homes for Sale	20	34	+ 70.0%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

