

# Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91915

### Chula Vista SE

#### Single Family

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	13	14	+ 7.7%	36	40	+ 11.1%
Pending Sales	9	11	+ 22.2%	24	28	+ 16.7%
Closed Sales	12	9	- 25.0%	22	21	- 4.5%
Median Sales Price*	\$1,059,000	\$860,000	- 18.8%	\$921,500	\$892,500	- 3.1%
Percent of Original List Price Received*	103.6%	99.6%	- 3.9%	102.1%	99.6%	- 2.4%
Days on Market Until Sale	13	26	+ 100.0%	14	26	+ 85.7%
Inventory of Homes for Sale	13	17	+ 30.8%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

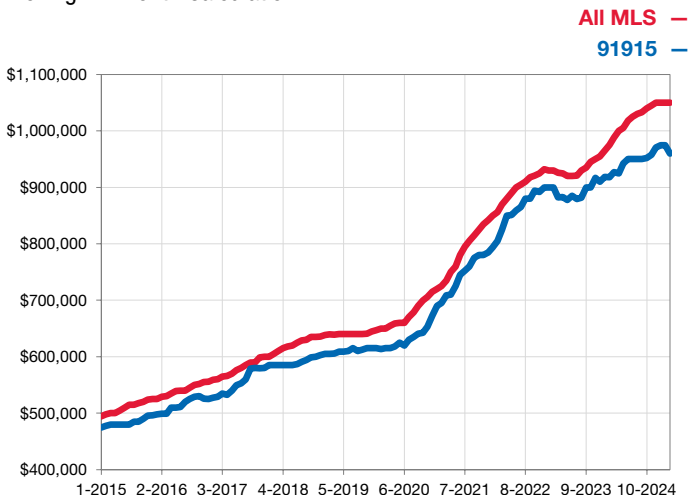
#### Townhouse-Condo

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	13	15	+ 15.4%	49	42	- 14.3%
Pending Sales	11	13	+ 18.2%	38	35	- 7.9%
Closed Sales	13	15	+ 15.4%	37	26	- 29.7%
Median Sales Price*	\$710,000	\$730,000	+ 2.8%	\$700,000	\$708,000	+ 1.1%
Percent of Original List Price Received*	99.0%	98.1%	- 0.9%	100.0%	99.0%	- 1.0%
Days on Market Until Sale	36	54	+ 50.0%	39	46	+ 17.9%
Inventory of Homes for Sale	17	21	+ 23.5%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### Median Sales Price – Single Family

Rolling 12-Month Calculation



#### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

