

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91915

Chula Vista SE

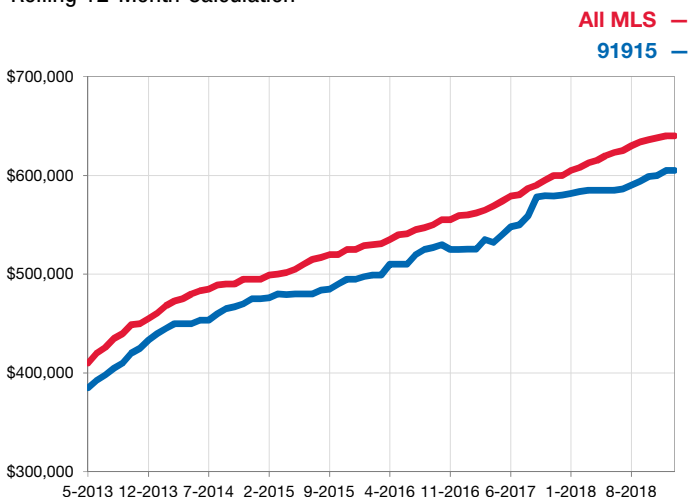
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	20	41	+ 105.0%	20	41	+ 105.0%
Pending Sales	17	27	+ 58.8%	17	27	+ 58.8%
Closed Sales	10	16	+ 60.0%	10	16	+ 60.0%
Median Sales Price*	\$572,650	\$622,500	+ 8.7%	\$572,650	\$622,500	+ 8.7%
Percent of Original List Price Received*	100.2%	94.8%	- 5.4%	100.2%	94.8%	- 5.4%
Days on Market Until Sale	27	58	+ 114.8%	27	58	+ 114.8%
Inventory of Homes for Sale	25	47	+ 88.0%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	21	34	+ 61.9%	21	34	+ 61.9%
Pending Sales	13	21	+ 61.5%	13	21	+ 61.5%
Closed Sales	11	7	- 36.4%	11	7	- 36.4%
Median Sales Price*	\$385,000	\$449,000	+ 16.6%	\$385,000	\$449,000	+ 16.6%
Percent of Original List Price Received*	98.6%	99.8%	+ 1.2%	98.6%	99.8%	+ 1.2%
Days on Market Until Sale	21	30	+ 42.9%	21	30	+ 42.9%
Inventory of Homes for Sale	18	38	+ 111.1%	--	--	--
Months Supply of Inventory	0.9	2.0	+ 122.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

