

# Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91914

### Chula Vista NE

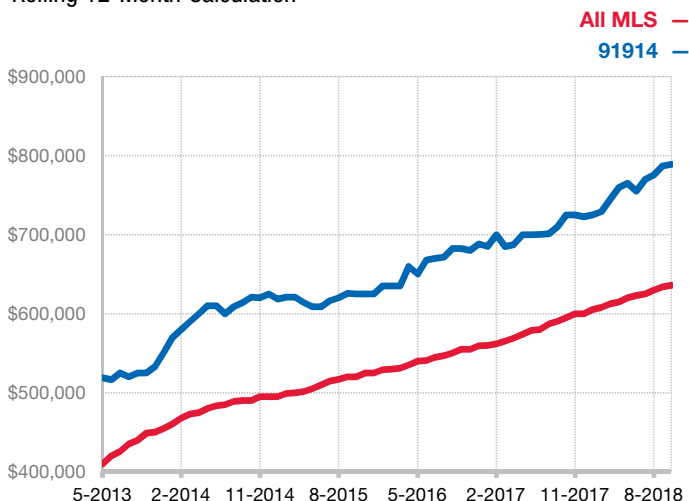
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	33	23	- 30.3%	286	255	- 10.8%
Pending Sales	18	14	- 22.2%	162	139	- 14.2%
Closed Sales	19	14	- 26.3%	152	137	- 9.9%
Median Sales Price*	\$776,000	\$750,000	- 3.4%	\$732,000	\$799,900	+ 9.3%
Percent of Original List Price Received*	95.8%	98.1%	+ 2.4%	96.9%	97.8%	+ 0.9%
Days on Market Until Sale	36	30	- 16.7%	33	42	+ 27.3%
Inventory of Homes for Sale	47	53	+ 12.8%	--	--	--
Months Supply of Inventory	3.0	3.9	+ 30.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	7	6	- 14.3%	65	64	- 1.5%
Pending Sales	7	4	- 42.9%	60	42	- 30.0%
Closed Sales	3	2	- 33.3%	57	40	- 29.8%
Median Sales Price*	\$434,900	\$412,500	- 5.2%	\$390,000	\$407,500	+ 4.5%
Percent of Original List Price Received*	100.0%	99.7%	- 0.3%	99.1%	100.1%	+ 1.0%
Days on Market Until Sale	14	25	+ 78.6%	16	13	- 18.8%
Inventory of Homes for Sale	5	10	+ 100.0%	--	--	--
Months Supply of Inventory	0.9	2.6	+ 188.9%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

