

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91914

Chula Vista NE

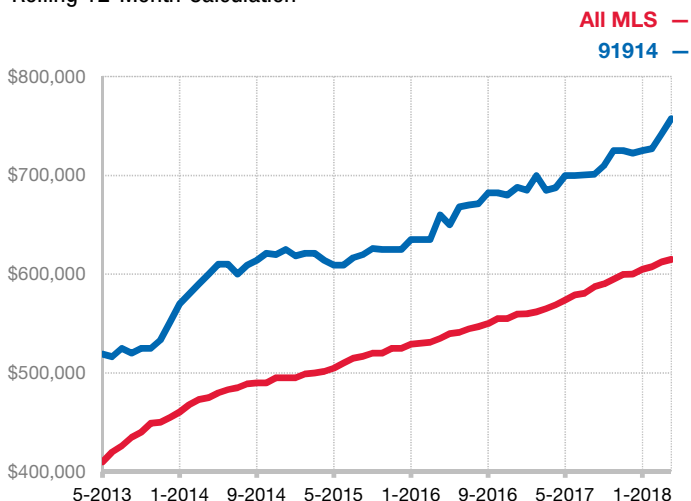
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	24	<b>29</b>	+ 20.8%	111	<b>89</b>	- 19.8%
Pending Sales	13	<b>12</b>	- 7.7%	54	<b>52</b>	- 3.7%
Closed Sales	17	<b>12</b>	- 29.4%	51	<b>51</b>	0.0%
Median Sales Price*	\$725,000	<b>\$823,000</b>	+ 13.5%	\$715,000	<b>\$805,000</b>	+ 12.6%
Percent of Original List Price Received*	98.4%	<b>98.8%</b>	+ 0.4%	97.8%	<b>98.0%</b>	+ 0.2%
Days on Market Until Sale	18	<b>32</b>	+ 77.8%	22	<b>56</b>	+ 154.5%
Inventory of Homes for Sale	52	<b>45</b>	- 13.5%	--	--	--
Months Supply of Inventory	3.4	<b>2.9</b>	- 14.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	9	<b>5</b>	- 44.4%	31	<b>20</b>	- 35.5%
Pending Sales	10	<b>4</b>	- 60.0%	27	<b>14</b>	- 48.1%
Closed Sales	8	<b>4</b>	- 50.0%	21	<b>13</b>	- 38.1%
Median Sales Price*	\$391,250	<b>\$392,500</b>	+ 0.3%	\$375,000	<b>\$378,000</b>	+ 0.8%
Percent of Original List Price Received*	100.2%	<b>99.4%</b>	- 0.8%	98.3%	<b>100.4%</b>	+ 2.1%
Days on Market Until Sale	9	<b>12</b>	+ 33.3%	19	<b>11</b>	- 42.1%
Inventory of Homes for Sale	7	<b>4</b>	- 42.9%	--	--	--
Months Supply of Inventory	1.2	<b>0.9</b>	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

