

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91914

Chula Vista NE

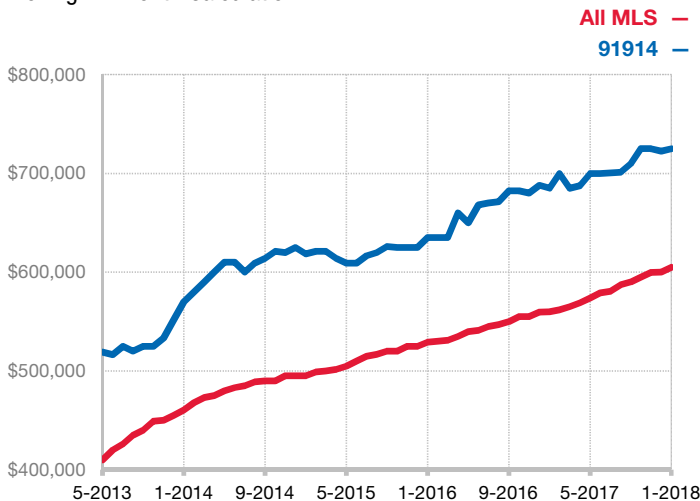
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	29	19	- 34.5%	29	19	- 34.5%
Pending Sales	8	17	+ 112.5%	8	17	+ 112.5%
Closed Sales	9	10	+ 11.1%	9	10	+ 11.1%
Median Sales Price*	\$745,000	\$842,500	+ 13.1%	\$745,000	\$842,500	+ 13.1%
Percent of Original List Price Received*	96.2%	96.8%	+ 0.6%	96.2%	96.8%	+ 0.6%
Days on Market Until Sale	39	45	+ 15.4%	39	45	+ 15.4%
Inventory of Homes for Sale	43	32	- 25.6%	--	--	--
Months Supply of Inventory	2.8	1.9	- 32.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	3	9	+ 200.0%	3	9	+ 200.0%
Pending Sales	5	4	- 20.0%	5	4	- 20.0%
Closed Sales	5	3	- 40.0%	5	3	- 40.0%
Median Sales Price*	\$364,000	\$350,000	- 3.8%	\$364,000	\$350,000	- 3.8%
Percent of Original List Price Received*	96.4%	101.5%	+ 5.3%	96.4%	101.5%	+ 5.3%
Days on Market Until Sale	23	3	- 87.0%	23	3	- 87.0%
Inventory of Homes for Sale	3	6	+ 100.0%	--	--	--
Months Supply of Inventory	0.6	1.1	+ 83.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

