Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Chula Vista NE

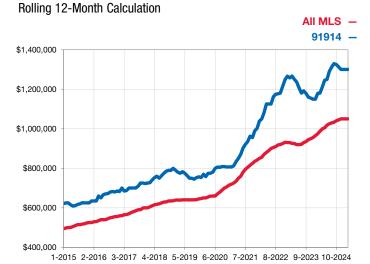
Single Family	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	16	12	- 25.0%	43	32	- 25.6%	
Pending Sales	7	7	0.0%	26	19	- 26.9%	
Closed Sales	10	7	- 30.0%	24	17	- 29.2%	
Median Sales Price*	\$1,475,000	\$1,872,000	+ 26.9%	\$1,331,500	\$1,320,135	- 0.9%	
Percent of Original List Price Received*	101.5%	96.7%	- 4.7%	101.7%	98.0%	- 3.6%	
Days on Market Until Sale	56	25	- 55.4%	38	36	- 5.3%	
Inventory of Homes for Sale	17	19	+ 11.8%				
Months Supply of Inventory	2.4	2.5	+ 4.2%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change	
New Listings	4	4	0.0%	12	10	- 16.7%	
Pending Sales	2	2	0.0%	8	8	0.0%	
Closed Sales	5	4	- 20.0%	9	6	- 33.3%	
Median Sales Price*	\$565,000	\$675,000	+ 19.5%	\$610,000	\$664,500	+ 8.9%	
Percent of Original List Price Received*	100.5%	99.9%	- 0.6%	99.5%	99.8%	+ 0.3%	
Days on Market Until Sale	12	21	+ 75.0%	20	40	+ 100.0%	
Inventory of Homes for Sale	3	4	+ 33.3%				
Months Supply of Inventory	1.4	1.2	- 14.3%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family



Median Sales Price - Townhouse-Condo

