

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91914

### Chula Vista NE

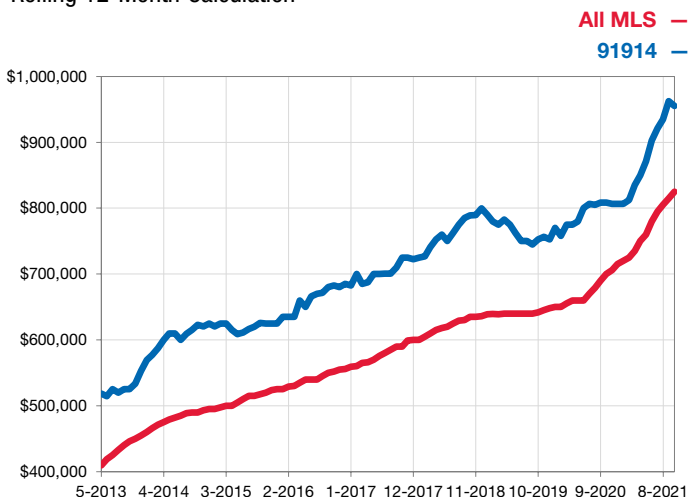
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	12	18	+ 50.0%	156	158	+ 1.3%
Pending Sales	11	16	+ 45.5%	135	134	- 0.7%
Closed Sales	10	7	- 30.0%	122	129	+ 5.7%
Median Sales Price*	\$986,000	\$1,100,000	+ 11.6%	\$806,750	\$995,000	+ 23.3%
Percent of Original List Price Received*	99.2%	104.1%	+ 4.9%	98.5%	103.8%	+ 5.4%
Days on Market Until Sale	44	17	- 61.4%	35	17	- 51.4%
Inventory of Homes for Sale	15	15	0.0%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	7	3	- 57.1%	67	51	- 23.9%
Pending Sales	7	6	- 14.3%	61	43	- 29.5%
Closed Sales	7	7	0.0%	58	40	- 31.0%
Median Sales Price*	\$455,000	\$565,000	+ 24.2%	\$455,000	\$538,500	+ 18.4%
Percent of Original List Price Received*	99.3%	101.7%	+ 2.4%	100.3%	102.9%	+ 2.6%
Days on Market Until Sale	16	18	+ 12.5%	18	22	+ 22.2%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	0.9	0.9	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

