

Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91913

Chula Vista – Eastlake

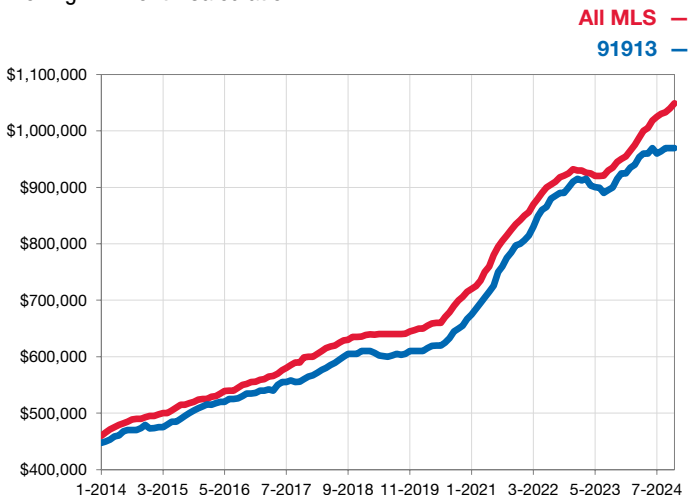
Single Family	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	21	15	- 28.6%	241	273	+ 13.3%
Pending Sales	12	16	+ 33.3%	198	211	+ 6.6%
Closed Sales	13	16	+ 23.1%	204	202	- 1.0%
Median Sales Price*	\$1,050,000	\$996,000	- 5.1%	\$925,000	\$970,000	+ 4.9%
Percent of Original List Price Received*	101.0%	98.3%	- 2.7%	100.3%	100.6%	+ 0.3%
Days on Market Until Sale	30	30	0.0%	28	27	- 3.6%
Inventory of Homes for Sale	21	23	+ 9.5%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	12	17	+ 41.7%	200	239	+ 19.5%
Pending Sales	10	11	+ 10.0%	181	173	- 4.4%
Closed Sales	14	16	+ 14.3%	186	172	- 7.5%
Median Sales Price*	\$667,500	\$679,500	+ 1.8%	\$640,000	\$663,750	+ 3.7%
Percent of Original List Price Received*	101.0%	99.4%	- 1.6%	101.0%	99.8%	- 1.2%
Days on Market Until Sale	11	38	+ 245.5%	24	34	+ 41.7%
Inventory of Homes for Sale	19	34	+ 78.9%	--	--	--
Months Supply of Inventory	1.1	2.2	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

