

Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91913

Chula Vista – Eastlake

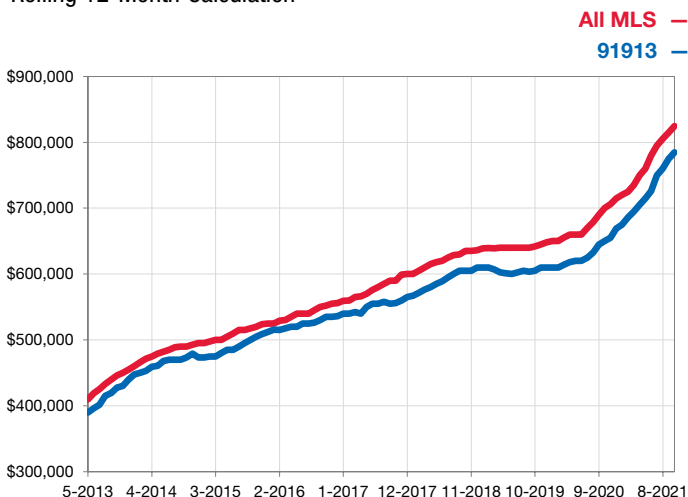
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	30	39	+ 30.0%	399	462	+ 15.8%
Pending Sales	34	45	+ 32.4%	347	397	+ 14.4%
Closed Sales	33	42	+ 27.3%	336	382	+ 13.7%
Median Sales Price*	\$701,000	\$847,500	+ 20.9%	\$657,000	\$798,800	+ 21.6%
Percent of Original List Price Received*	102.1%	101.4%	- 0.7%	100.9%	103.1%	+ 2.2%
Days on Market Until Sale	20	18	- 10.0%	22	14	- 36.4%
Inventory of Homes for Sale	21	26	+ 23.8%	--	--	--
Months Supply of Inventory	0.6	0.7	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	44	23	- 47.7%	320	348	+ 8.7%
Pending Sales	35	25	- 28.6%	280	321	+ 14.6%
Closed Sales	22	29	+ 31.8%	258	311	+ 20.5%
Median Sales Price*	\$461,500	\$530,000	+ 14.8%	\$439,748	\$525,000	+ 19.4%
Percent of Original List Price Received*	101.1%	102.4%	+ 1.3%	100.9%	103.9%	+ 3.0%
Days on Market Until Sale	9	16	+ 77.8%	18	13	- 27.8%
Inventory of Homes for Sale	23	19	- 17.4%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

