

# Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91913

Chula Vista – Eastlake

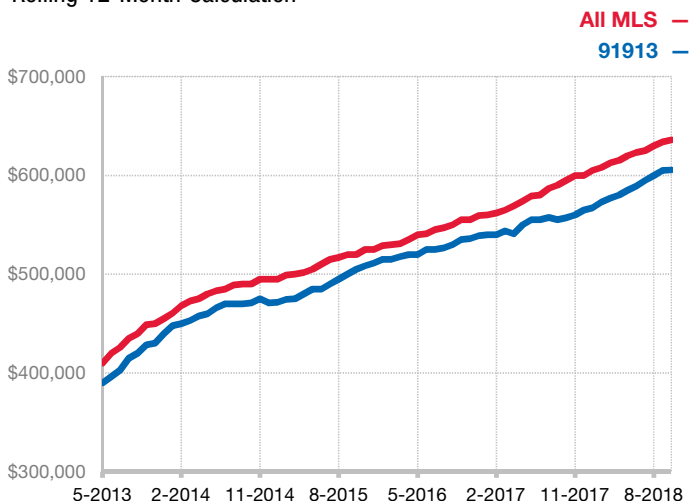
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	39	59	+ 51.3%	462	561	+ 21.4%
Pending Sales	32	30	- 6.3%	354	337	- 4.8%
Closed Sales	36	19	- 47.2%	351	326	- 7.1%
Median Sales Price*	\$550,000	\$569,000	+ 3.5%	\$560,000	\$610,000	+ 8.9%
Percent of Original List Price Received*	98.1%	98.5%	+ 0.4%	98.6%	98.9%	+ 0.3%
Days on Market Until Sale	23	27	+ 17.4%	25	28	+ 12.0%
Inventory of Homes for Sale	53	107	+ 101.9%	--	--	--
Months Supply of Inventory	1.5	3.3	+ 120.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	29	36	+ 24.1%	309	365	+ 18.1%
Pending Sales	26	24	- 7.7%	256	250	- 2.3%
Closed Sales	29	19	- 34.5%	259	237	- 8.5%
Median Sales Price*	\$370,000	\$400,000	+ 8.1%	\$355,000	\$398,000	+ 12.1%
Percent of Original List Price Received*	99.5%	97.6%	- 1.9%	99.2%	98.9%	- 0.3%
Days on Market Until Sale	16	32	+ 100.0%	18	25	+ 38.9%
Inventory of Homes for Sale	32	57	+ 78.1%	--	--	--
Months Supply of Inventory	1.3	2.4	+ 84.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

