

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91913

Chula Vista – Eastlake

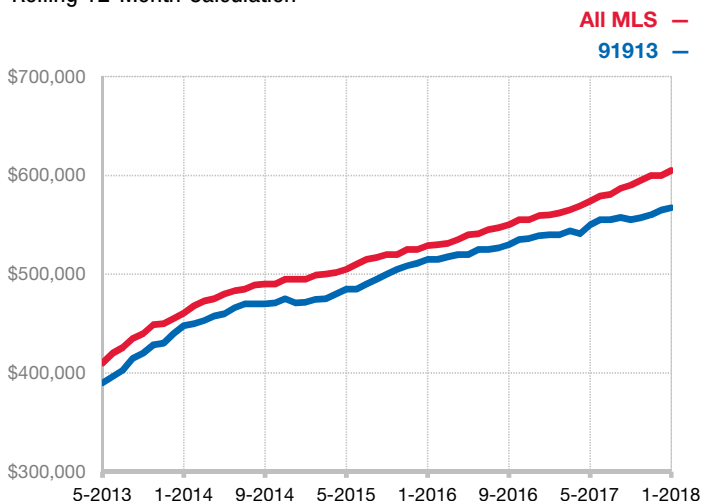
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	43	46	+ 7.0%	43	46	+ 7.0%
Pending Sales	28	27	- 3.6%	28	27	- 3.6%
Closed Sales	29	24	- 17.2%	29	24	- 17.2%
Median Sales Price*	\$570,000	\$588,000	+ 3.2%	\$570,000	\$588,000	+ 3.2%
Percent of Original List Price Received*	95.7%	98.8%	+ 3.2%	95.7%	98.8%	+ 3.2%
Days on Market Until Sale	48	40	- 16.7%	48	40	- 16.7%
Inventory of Homes for Sale	45	47	+ 4.4%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	34	28	- 17.6%	34	28	- 17.6%
Pending Sales	19	27	+ 42.1%	19	27	+ 42.1%
Closed Sales	24	17	- 29.2%	24	17	- 29.2%
Median Sales Price*	\$325,000	\$355,000	+ 9.2%	\$325,000	\$355,000	+ 9.2%
Percent of Original List Price Received*	99.0%	99.1%	+ 0.1%	99.0%	99.1%	+ 0.1%
Days on Market Until Sale	18	24	+ 33.3%	18	24	+ 33.3%
Inventory of Homes for Sale	29	27	- 6.9%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

