

# Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91913

Chula Vista – Eastlake

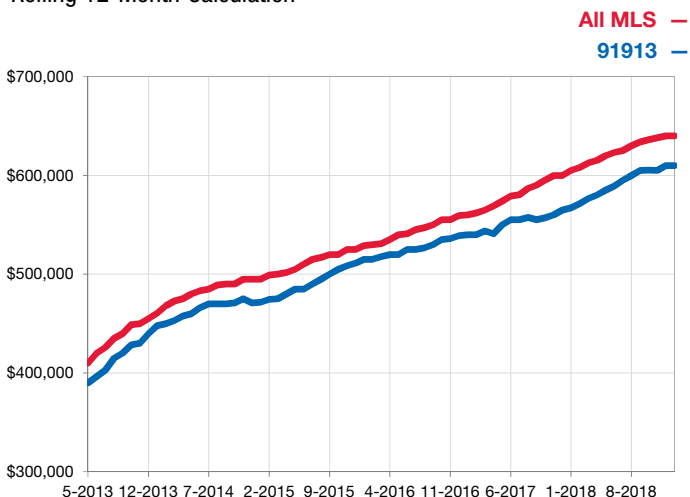
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	47	64	+ 36.2%	47	64	+ 36.2%
Pending Sales	23	35	+ 52.2%	23	35	+ 52.2%
Closed Sales	24	22	- 8.3%	24	22	- 8.3%
Median Sales Price*	\$588,000	\$575,450	- 2.1%	\$588,000	\$575,450	- 2.1%
Percent of Original List Price Received*	98.8%	95.3%	- 3.5%	98.8%	95.3%	- 3.5%
Days on Market Until Sale	40	62	+ 55.0%	40	62	+ 55.0%
Inventory of Homes for Sale	55	86	+ 56.4%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 62.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	28	38	+ 35.7%	28	38	+ 35.7%
Pending Sales	27	22	- 18.5%	27	22	- 18.5%
Closed Sales	18	13	- 27.8%	18	13	- 27.8%
Median Sales Price*	\$354,000	\$423,000	+ 19.5%	\$354,000	\$423,000	+ 19.5%
Percent of Original List Price Received*	99.2%	97.7%	- 1.5%	99.2%	97.7%	- 1.5%
Days on Market Until Sale	24	40	+ 66.7%	24	40	+ 66.7%
Inventory of Homes for Sale	28	53	+ 89.3%	--	--	--
Months Supply of Inventory	1.1	2.3	+ 109.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

