

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91911

Chula Vista South

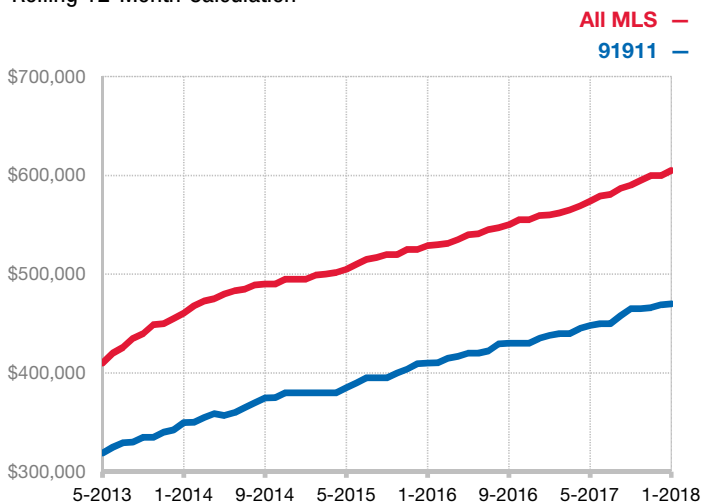
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	25	43	+ 72.0%	25	43	+ 72.0%
Pending Sales	33	34	+ 3.0%	33	34	+ 3.0%
Closed Sales	37	22	- 40.5%	37	22	- 40.5%
Median Sales Price*	\$460,000	\$485,000	+ 5.4%	\$460,000	\$485,000	+ 5.4%
Percent of Original List Price Received*	96.7%	95.5%	- 1.2%	96.7%	95.5%	- 1.2%
Days on Market Until Sale	34	30	- 11.8%	34	30	- 11.8%
Inventory of Homes for Sale	39	37	- 5.1%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	12	13	+ 8.3%	12	13	+ 8.3%
Pending Sales	12	9	- 25.0%	12	9	- 25.0%
Closed Sales	12	6	- 50.0%	12	6	- 50.0%
Median Sales Price*	\$254,500	\$323,000	+ 26.9%	\$254,500	\$323,000	+ 26.9%
Percent of Original List Price Received*	96.3%	100.8%	+ 4.7%	96.3%	100.8%	+ 4.7%
Days on Market Until Sale	73	16	- 78.1%	73	16	- 78.1%
Inventory of Homes for Sale	17	7	- 58.8%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

