

# Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91910

### Chula Vista North

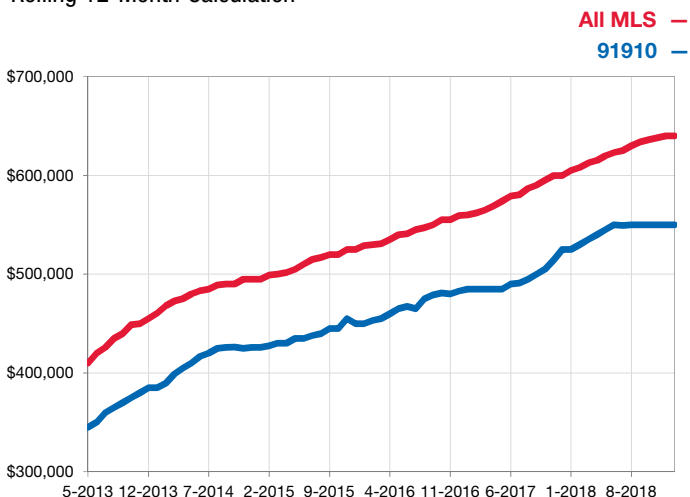
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	48	45	- 6.3%	48	45	- 6.3%
Pending Sales	29	27	- 6.9%	29	27	- 6.9%
Closed Sales	16	24	+ 50.0%	16	24	+ 50.0%
Median Sales Price*	\$542,500	<b>\$517,500</b>	- 4.6%	\$542,500	<b>\$517,500</b>	- 4.6%
Percent of Original List Price Received*	95.3%	<b>95.8%</b>	+ 0.5%	95.3%	<b>95.8%</b>	+ 0.5%
Days on Market Until Sale	41	30	- 26.8%	41	30	- 26.8%
Inventory of Homes for Sale	48	54	+ 12.5%	--	--	--
Months Supply of Inventory	1.4	1.9	+ 35.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
<b>Key Metrics</b>						
New Listings	9	15	+ 66.7%	9	15	+ 66.7%
Pending Sales	11	14	+ 27.3%	11	14	+ 27.3%
Closed Sales	6	7	+ 16.7%	6	7	+ 16.7%
Median Sales Price*	\$384,500	<b>\$372,000</b>	- 3.3%	\$384,500	<b>\$372,000</b>	- 3.3%
Percent of Original List Price Received*	98.3%	<b>97.2%</b>	- 1.1%	98.3%	<b>97.2%</b>	- 1.1%
Days on Market Until Sale	26	26	0.0%	26	26	0.0%
Inventory of Homes for Sale	13	22	+ 69.2%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

