

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91910

### Chula Vista North

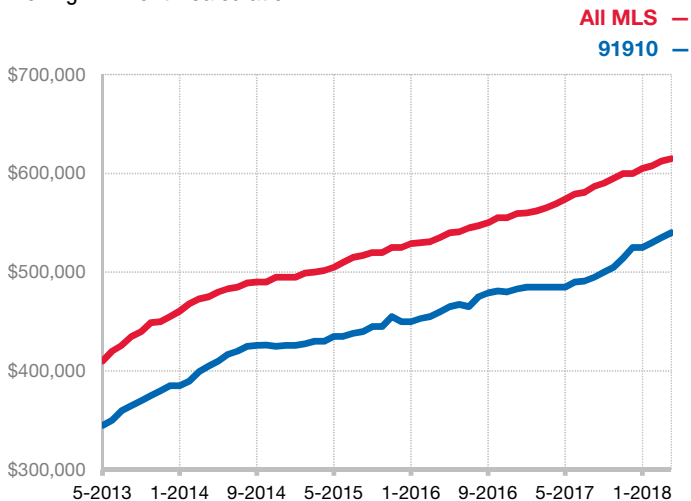
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	60	46	- 23.3%	212	171	- 19.3%
Pending Sales	36	40	+ 11.1%	144	121	- 16.0%
Closed Sales	35	31	- 11.4%	126	94	- 25.4%
Median Sales Price*	\$489,888	<b>\$540,000</b>	+ 10.2%	\$484,944	<b>\$550,000</b>	+ 13.4%
Percent of Original List Price Received*	97.8%	<b>97.1%</b>	- 0.7%	97.0%	<b>97.9%</b>	+ 0.9%
Days on Market Until Sale	37	<b>22</b>	- 40.5%	31	<b>24</b>	- 22.6%
Inventory of Homes for Sale	82	<b>48</b>	- 41.5%	--	--	--
Months Supply of Inventory	2.4	<b>1.5</b>	- 37.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	13	17	+ 30.8%	55	60	+ 9.1%
Pending Sales	14	16	+ 14.3%	41	47	+ 14.6%
Closed Sales	9	7	- 22.2%	36	35	- 2.8%
Median Sales Price*	\$310,000	<b>\$430,000</b>	+ 38.7%	\$319,500	<b>\$380,000</b>	+ 18.9%
Percent of Original List Price Received*	97.0%	<b>100.0%</b>	+ 3.1%	98.7%	<b>98.3%</b>	- 0.4%
Days on Market Until Sale	32	17	- 46.9%	37	26	- 29.7%
Inventory of Homes for Sale	14	16	+ 14.3%	--	--	--
Months Supply of Inventory	1.0	<b>1.2</b>	+ 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

