

# Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91910

### Chula Vista North

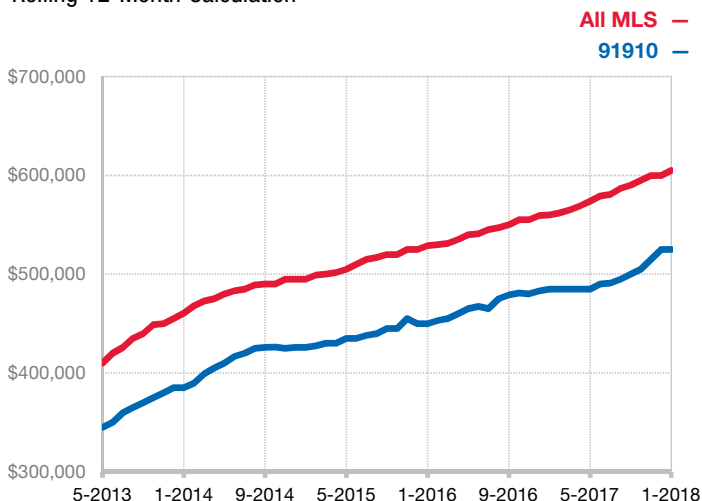
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	48	46	- 4.2%	48	46	- 4.2%
Pending Sales	37	33	- 10.8%	37	33	- 10.8%
Closed Sales	20	13	- 35.0%	20	13	- 35.0%
Median Sales Price*	\$487,500	<b>\$535,000</b>	+ 9.7%	\$487,500	<b>\$535,000</b>	+ 9.7%
Percent of Original List Price Received*	95.9%	<b>94.6%</b>	- 1.4%	95.9%	<b>94.6%</b>	- 1.4%
Days on Market Until Sale	42	41	- 2.4%	42	41	- 2.4%
Inventory of Homes for Sale	57	41	- 28.1%	--	--	--
Months Supply of Inventory	1.6	1.2	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
<b>Key Metrics</b>						
New Listings	16	9	- 43.8%	16	9	- 43.8%
Pending Sales	8	14	+ 75.0%	8	14	+ 75.0%
Closed Sales	10	6	- 40.0%	10	6	- 40.0%
Median Sales Price*	\$340,500	<b>\$384,500</b>	+ 12.9%	\$340,500	<b>\$384,500</b>	+ 12.9%
Percent of Original List Price Received*	96.2%	<b>98.3%</b>	+ 2.2%	96.2%	<b>98.3%</b>	+ 2.2%
Days on Market Until Sale	53	26	- 50.9%	53	26	- 50.9%
Inventory of Homes for Sale	19	10	- 47.4%	--	--	--
Months Supply of Inventory	1.4	0.7	- 50.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

