

# Local Market Update for March 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91910

Chula Vista North

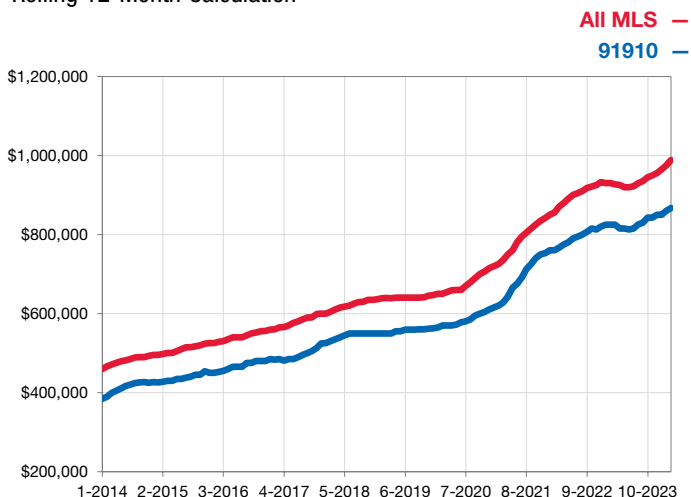
Single Family	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	16	21	+ 31.3%	52	59	+ 13.5%
Pending Sales	16	20	+ 25.0%	49	57	+ 16.3%
Closed Sales	11	13	+ 18.2%	45	45	0.0%
Median Sales Price*	\$800,000	\$872,000	+ 9.0%	\$830,000	\$885,000	+ 6.6%
Percent of Original List Price Received*	102.1%	98.6%	- 3.4%	99.1%	99.4%	+ 0.3%
Days on Market Until Sale	29	32	+ 10.3%	33	46	+ 39.4%
Inventory of Homes for Sale	19	14	- 26.3%	--	--	--
Months Supply of Inventory	1.1	0.9	- 18.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	11	11	0.0%	25	32	+ 28.0%
Pending Sales	9	8	- 11.1%	23	24	+ 4.3%
Closed Sales	8	5	- 37.5%	20	22	+ 10.0%
Median Sales Price*	\$528,750	\$625,500	+ 18.3%	\$537,500	\$552,500	+ 2.8%
Percent of Original List Price Received*	100.8%	99.1%	- 1.7%	98.8%	100.2%	+ 1.4%
Days on Market Until Sale	26	60	+ 130.8%	36	30	- 16.7%
Inventory of Homes for Sale	8	14	+ 75.0%	--	--	--
Months Supply of Inventory	0.8	1.6	+ 100.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

