

Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91910

Chula Vista North

Single Family

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	25	14	- 44.0%	220	213	- 3.2%
Pending Sales	21	12	- 42.9%	179	178	- 0.6%
Closed Sales	10	11	+ 10.0%	171	169	- 1.2%
Median Sales Price*	\$750,000	\$860,000	+ 14.7%	\$849,000	\$880,000	+ 3.7%
Percent of Original List Price Received*	102.0%	97.8%	- 4.1%	100.3%	100.0%	- 0.3%
Days on Market Until Sale	20	24	+ 20.0%	29	32	+ 10.3%
Inventory of Homes for Sale	27	21	- 22.2%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

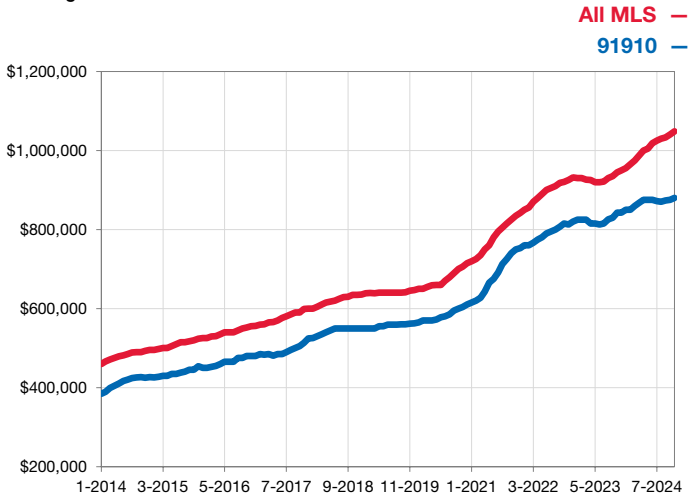
Townhouse-Condo

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	9	8	- 11.1%	109	151	+ 38.5%
Pending Sales	11	7	- 36.4%	100	104	+ 4.0%
Closed Sales	12	11	- 8.3%	91	103	+ 13.2%
Median Sales Price*	\$500,000	\$705,000	+ 41.0%	\$565,000	\$577,000	+ 2.1%
Percent of Original List Price Received*	101.0%	101.9%	+ 0.9%	101.1%	100.7%	- 0.4%
Days on Market Until Sale	30	19	- 36.7%	25	30	+ 20.0%
Inventory of Homes for Sale	11	14	+ 27.3%	--	--	--
Months Supply of Inventory	1.3	1.5	+ 15.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

