

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Bonita

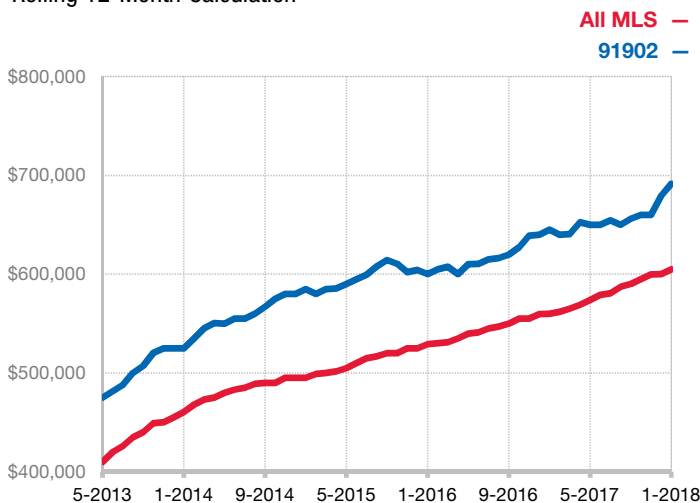
| Single Family | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 1-2017 | Thru 1-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 24 | 17 | - 29.2% | 24 | 17 | - 29.2% |
| Pending Sales | 15 | 13 | - 13.3% | 15 | 13 | - 13.3% |
| Closed Sales | 7 | 11 | + 57.1% | 7 | 11 | + 57.1% |
| Median Sales Price* | \$565,000 | \$827,000 | + 46.4% | \$565,000 | \$827,000 | + 46.4% |
| Percent of Original List Price Received* | 93.6% | 94.4% | + 0.9% | 93.6% | 94.4% | + 0.9% |
| Days on Market Until Sale | 49 | 34 | - 30.6% | 49 | 34 | - 30.6% |
| Inventory of Homes for Sale | 32 | 25 | - 21.9% | -- | -- | -- |
| Months Supply of Inventory | 2.3 | 1.9 | - 17.4% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 1-2017 | Thru 1-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 4 | 6 | + 50.0% | 4 | 6 | + 50.0% |
| Pending Sales | 3 | 5 | + 66.7% | 3 | 5 | + 66.7% |
| Closed Sales | 1 | 4 | + 300.0% | 1 | 4 | + 300.0% |
| Median Sales Price* | \$250,000 | \$395,500 | + 58.2% | \$250,000 | \$395,500 | + 58.2% |
| Percent of Original List Price Received* | 96.2% | 96.6% | + 0.4% | 96.2% | 96.6% | + 0.4% |
| Days on Market Until Sale | 26 | 28 | + 7.7% | 26 | 28 | + 7.7% |
| Inventory of Homes for Sale | 3 | 3 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 0.9 | 0.7 | - 22.2% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

