

# Local Market Update for May 2020

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91915

Chula Vista SE

Single Family	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	42	24	- 42.9%	161	116	- 28.0%
Pending Sales	26	22	- 15.4%	126	84	- 33.3%
Closed Sales	27	12	- 55.6%	107	77	- 28.0%
Median Sales Price*	\$591,217	\$669,500	+ 13.2%	\$600,000	\$630,000	+ 5.0%
Percent of Original List Price Received*	98.2%	98.7%	+ 0.5%	98.3%	99.9%	+ 1.6%
Days on Market Until Sale	36	23	- 36.1%	38	19	- 50.0%
Inventory of Homes for Sale	41	18	- 56.1%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

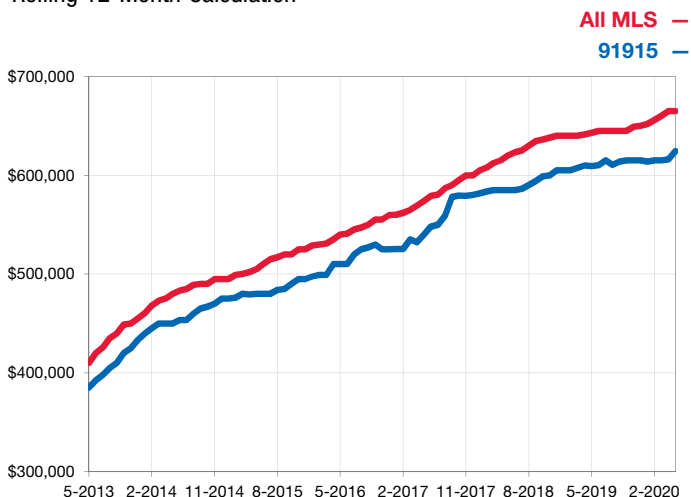
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	32	21	- 34.4%	151	96	- 36.4%
Pending Sales	18	17	- 5.6%	114	86	- 24.6%
Closed Sales	21	16	- 23.8%	91	71	- 22.0%
Median Sales Price*	\$427,000	\$456,000	+ 6.8%	\$430,000	\$455,000	+ 5.8%
Percent of Original List Price Received*	99.6%	99.1%	- 0.5%	99.1%	99.8%	+ 0.7%
Days on Market Until Sale	21	17	- 19.0%	27	17	- 37.0%
Inventory of Homes for Sale	30	11	- 63.3%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

