

# Local Market Update for May 2020

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 91913

Chula Vista – Eastlake

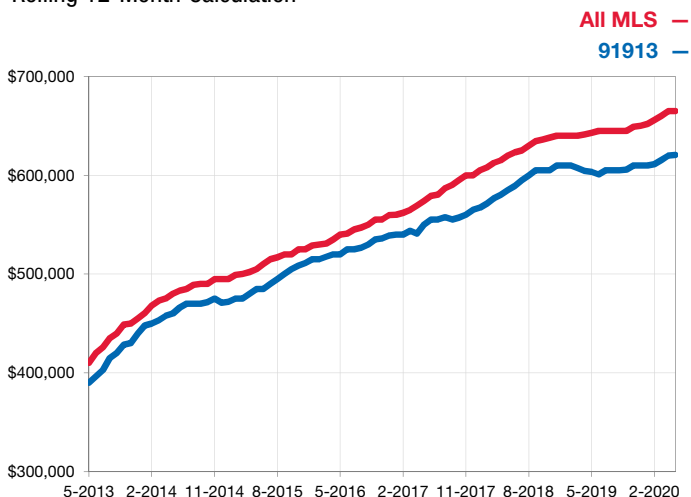
Single Family	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	53	44	- 17.0%	275	188	- 31.6%
Pending Sales	47	30	- 36.2%	212	150	- 29.2%
Closed Sales	51	22	- 56.9%	177	131	- 26.0%
Median Sales Price*	\$605,000	\$617,000	+ 2.0%	\$595,000	\$620,000	+ 4.2%
Percent of Original List Price Received*	99.5%	100.7%	+ 1.2%	98.1%	100.1%	+ 2.0%
Days on Market Until Sale	27	9	- 66.7%	40	20	- 50.0%
Inventory of Homes for Sale	60	35	- 41.7%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	42	33	- 21.4%	190	132	- 30.5%
Pending Sales	30	29	- 3.3%	137	115	- 16.1%
Closed Sales	32	22	- 31.3%	122	92	- 24.6%
Median Sales Price*	\$410,000	\$436,500	+ 6.5%	\$401,030	\$422,500	+ 5.4%
Percent of Original List Price Received*	98.8%	101.0%	+ 2.2%	98.4%	100.9%	+ 2.5%
Days on Market Until Sale	33	17	- 48.5%	36	22	- 38.9%
Inventory of Homes for Sale	40	15	- 62.5%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

