

Local Market Update for September 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

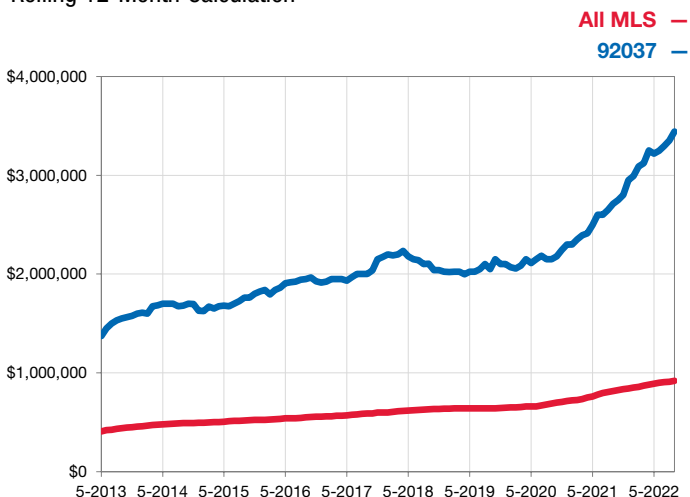
Single Family	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
Key Metrics						
New Listings	48	34	- 29.2%	449	378	- 15.8%
Pending Sales	27	26	- 3.7%	303	234	- 22.8%
Closed Sales	31	18	- 41.9%	305	236	- 22.6%
Median Sales Price*	\$2,975,000	\$3,140,250	+ 5.6%	\$2,836,755	\$3,475,000	+ 22.5%
Percent of Original List Price Received*	100.2%	90.7%	- 9.5%	98.8%	98.7%	- 0.1%
Days on Market Until Sale	20	35	+ 75.0%	41	37	- 9.8%
Inventory of Homes for Sale	96	83	- 13.5%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
Key Metrics						
New Listings	31	30	- 3.2%	401	332	- 17.2%
Pending Sales	31	24	- 22.6%	365	243	- 33.4%
Closed Sales	45	23	- 48.9%	367	235	- 36.0%
Median Sales Price*	\$911,000	\$1,295,000	+ 42.2%	\$843,000	\$1,200,000	+ 42.3%
Percent of Original List Price Received*	100.2%	96.8%	- 3.4%	100.5%	103.1%	+ 2.6%
Days on Market Until Sale	38	34	- 10.5%	32	26	- 18.8%
Inventory of Homes for Sale	34	59	+ 73.5%	--	--	--
Months Supply of Inventory	0.9	2.2	+ 144.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

