Local Market Update for September 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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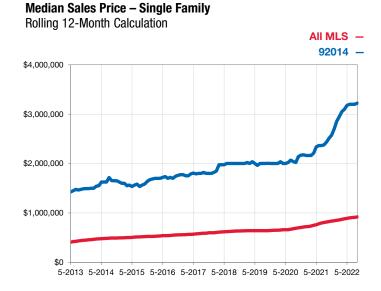
Del Mar

Single Family	September			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	21	10	- 52.4%	208	142	- 31.7%
Pending Sales	19	6	- 68.4%	153	93	- 39.2%
Closed Sales	19	6	- 68.4%	140	96	- 31.4%
Median Sales Price*	\$2,575,000	\$2,977,500	+ 15.6%	\$2,535,000	\$3,200,100	+ 26.2%
Percent of Original List Price Received*	97.8%	96.2%	- 1.6%	99.2%	99.2%	0.0%
Days on Market Until Sale	23	29	+ 26.1%	39	39	0.0%
Inventory of Homes for Sale	39	28	- 28.2%			
Months Supply of Inventory	2.5	2.6	+ 4.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	16	4	- 75.0%	65	55	- 15.4%
Pending Sales	9	1	- 88.9%	65	37	- 43.1%
Closed Sales	7	2	- 71.4%	66	39	- 40.9%
Median Sales Price*	\$790,000	\$808,750	+ 2.4%	\$1,200,000	\$1,253,000	+ 4.4%
Percent of Original List Price Received*	99.4%	91.3%	- 8.1%	98.9%	100.7%	+ 1.8%
Days on Market Until Sale	23	55	+ 139.1%	37	26	- 29.7%
Inventory of Homes for Sale	9	8	- 11.1%			
Months Supply of Inventory	1.2	1.7	+ 41.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

